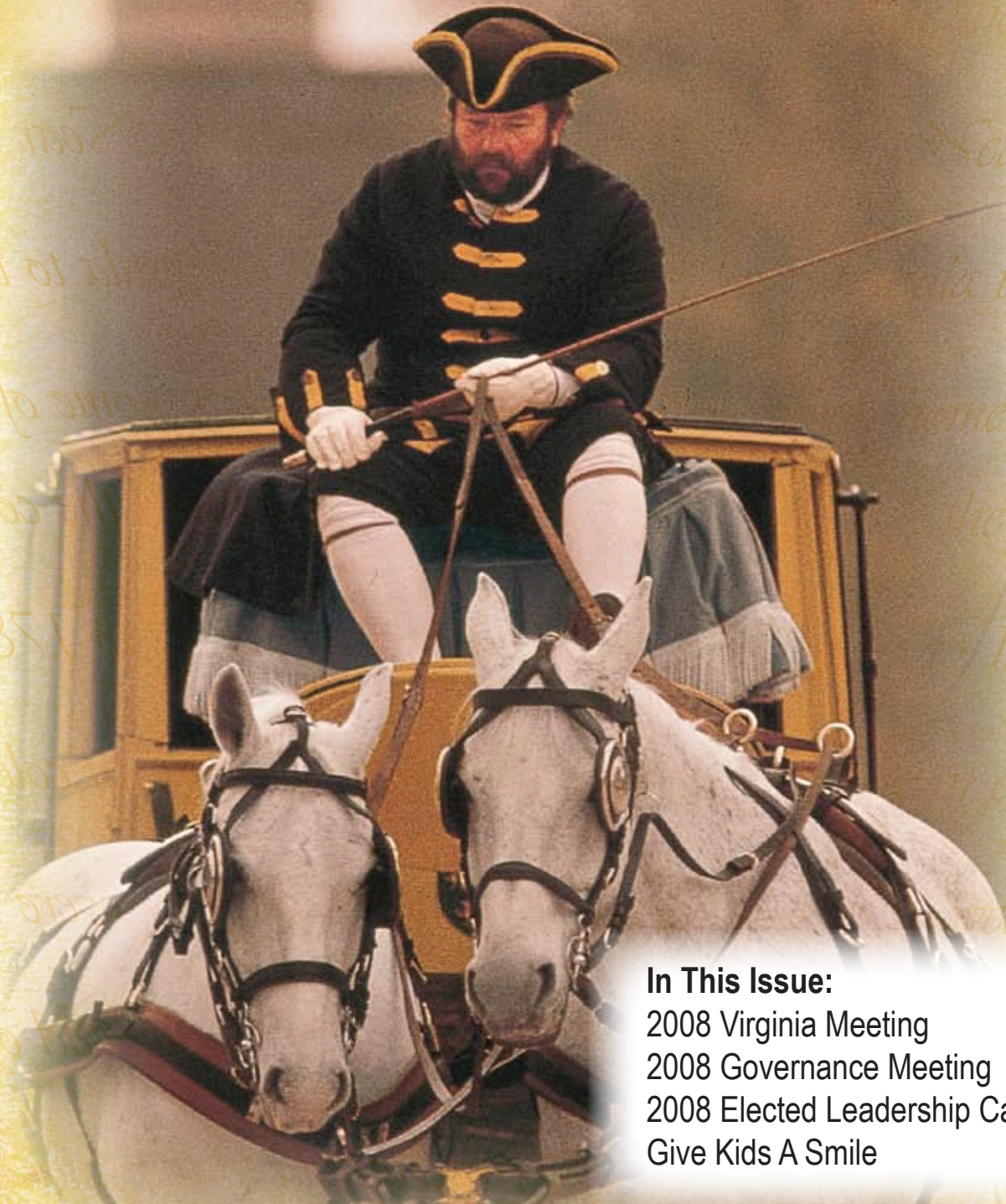


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Virginia Dental Association

JOURNAL



In This Issue:

- 2008 Virginia Meeting
- 2008 Governance Meeting
- 2008 Elected Leadership Candidates
- Give Kids A Smile

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Headlines & Articles

Page	
3	Message from the Editor
5	Message from the President
47	Message from the Dean
7	Trustee's Corner
9	Drs. Mark Artzer & Ray Lee define friendship with gift of life. <i>By: Kelli Caplan</i>
13-17	Give Kids A Smile
18	Absentee Voting Now In Place! <i>By: Dr. Alonzo Bell</i>
25	The VDA Central Office welcomes some new faces...
41	Health Insurance Matters B&B Insurance
43	Clean teeth in a clean world <i>By: Veronica Gorley Chufo</i>
44-45	Pediatric Abstracts
49	Dental Direct - Back to Basics
51	VDA Services Welcomes New Vendor Mercury Data Exchange
52	Awards & Recognition
57	Patient Page

Departments

Page	
10-12	2008 Governance Meeting Information
19-23	2008 Elected Leadership Candidates
26-36	Virginia Meeting Details
42-43	BOD Actions
46	Welcome New Members
48	Memorials
47	Component News
53-55	2008 Legislative Update
59	Classified Ads

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Message from the Editor

Dr. Richard F. Roadcap



It's Tuesday morning. Ten-year-old Jennifer is in the chair for a six-month recall visit, and you inform her mother that Jenny remains cavity-free, an orthodontic referral is likely, and she will be released as soon as your assistant finishes her fluoride treatment. Mom immediately protests, saying she heard "fluoride is bad for you." Thoughts race through your mind: Doesn't she know fluoride prevents decay? Doesn't she know millions of children have grown up without a cavity, thanks to fluoride? Didn't the CDC declare fluoridation one of the greatest public health measures of the 20th century? What about Dr. H. Trendley Dean; the US Public Health Service; Nelson County, Virginia.... Before you can cite even one study confirming the safety and efficacy of topical fluorides, Jenny's mom is out the door, daughter in tow, vowing to find another dentist who "cares about children."

Far-fetched? Perhaps. Every restorative dentist has been confronted by patients questioning the safety of amalgam, and opposition to fluoridation of public water supplies dates back to 1945, when Grand Rapids, Michigan, undertook this groundbreaking public health initiative. Advocacy groups are questioning not only community water fluoridation, but also the professional use of fluorides, citing reports linking fluoride to osteogenic sarcoma, bone fractures in diabetics and the elderly, and a host of other illnesses. The January 2008 issue of *Scientific American* features an article by New York University journalism professor Dan Fagin titled "Second Thoughts About Fluoride." Many questions are raised by Fagin's article, few are answered, and regrettably, the notions of the Fluoride Action Network are given as much credibility as the mountain of scientific evidence produced by the ADA, FDA and others. In the 1950s and '60s the outcry against water fluoridation came from right-wing politicians; today it's thunder on the left. The recent fluoridation of public water (for 18 million people) in southern California provoked this response from Hollywood swell and liberal activist Martin Sheen: "We are not lab rats and reject any attempt to be treated as such."¹

One of the rites of spring is the introduction of legislation in the US House of Representatives by Rep. Diane Watson (D-CA) and Rep. Dan Burton (R-IN), banning the use of dental amalgam. Despite repeated attempts, their bills have never emerged from committee, and draw only limited attention from the news media. Undeterred, they have introduced this legislation annually since 2001, and what is worse, two congressmen from Virginia have been cosponsors.

Advocacy groups have one thing in common: they never quit. The dental profession should not retreat when science supports our continued use of amalgam, fluoride, composite resins (whether or not they contain bisphenol A), or any other product that benefits our patients. We have often heard "eternal vigilance is the price of freedom," a quote variously attributed to Jefferson, Thomas Paine, and others. Our price is preparedness – being ready to respond when influential and well-funded advocates take aim at our professional judgment.

¹ Mike Anton, "For some, fluoridated water still hard to swallow", *Los Angeles Times*, December 22, 2007

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Message from the President

Dr. Gus Vlahos



As I sit here writing this President's message, I am looking out the window the sun is shining, the grass is turning green and the first robins are returning. The season is changing from winter to spring; just as the seasons change, the dental profession undergoes continuous changes. The state legislature just completed its annual session, there were a few bills in the legislature that affected dentistry. The major bill was the one that created a Dental Assistant I and Dental Assistant II. This bill passed both the Senate and House unanimously and has been signed by the Governor. Now the Board of Dentistry in July will start the regulatory process in determining the duties for Dental Assistant I and Dental Assistant II. A bill was introduced on Continued Competency for renewing your license to practice. This bill failed in the House and passed in the Senate. When the bill came back to the House from the Senate the bill did not come out of committee. This will not be the last we will hear concerning this matter. I expect this bill to come back next year and we will continue monitoring the situation. The VDA's Board of Directors will also be looking into this concept of continued competency and reviewing whether this has occurred in other states. Another bill was introduced which affected how one registered as a volunteer practitioner from out of state at the MOM projects. The bill would have allowed a doctor to show up at the MOM project to volunteer from another state and show his license. The VDA objected to this as the current system was working efficiently and we felt that it was important to protect the MOM project. By having the volunteer doctor pre-registering, we can submit his name to the Board of Dentistry to see if they have an unrestricted license. This will allow the project and the dentist to be covered by the Department of Risk Management, if he has no sanctions on his license. The VDA was successful in having dentistry removed from this bill, which passed. Dentistry will still require pre-registration for its MOM projects in the state of Virginia.

The Governor placed \$100,000 in the two year budget for the MOM project. However, with the budget problems we are facing in state legislature the amount was cut in half - \$25,000 each year for the next two years for the MOM projects. Five million dollars for the VCU satellite dental clinic in Wise, Virginia was placed in the budget under the school construction bond bill; we will not know until April if that money will be available. However, the Wise clinic did get \$50,000 planning money to develop the project.

In January before the VDA committee meetings, we had a very successful legislative breakfast of over 135 dentists and dental students attending. After the breakfast, the group headed to the General Assembly building where we had successful visits with our state legislators.

The VDA had a promising and successful winter committee meetings which were very well attended. A task force of Membership committee members was formed on the possible development of associate VDA membership for dental hygienists, dental assistants, front office receptionists and dental lab technicians. This task force will report to the VDA Board of Directors which will report any action to the House. The Dental Practice Regulations committee has determined that a constant presence by its committee should occur at each Board of Dentistry meeting. The VDA Board of Directors has also determined that members of the board should also be attending the Board of Dentistry meetings. It is very important that we have continued presence before the Board of Dentistry. The VDA must have continuing knowledge of any regulatory changes the Board of Dentistry is considering. A coalition of the VDA, VDHA and VDAA helped the Board of Dentistry develop the Dental Assistant I and Dental Assistant II bill.

On the national level the VDA is monitoring what is occurring in Minnesota legislature where a bill has been introduced to develop a Advanced Dental Hygiene Practitioner. There are a number of other states also looking at the development of this type of practitioner. We will continue to monitor this situation and report to the membership on anything that occurs.

As I reported in my last article, the VDA, VDHA, CDHA and VDAA will meet to develop a new definition of dental hygiene. This meeting will occur this spring or summer now that the legislature has concluded.

Registration is now open for the Virginia meeting in Williamsburg, June 19 - 21, 2008. I would like to thank the Council on Sessions and the Local Arrangements Committee for all the hard work that they have put in organizing this upcoming meeting. The meeting will have over 100 hours of continuing education and a golf tournament on the Championship Golden Horseshoe Gold course. There will be numerous social events with the President's party in the Oval Garden located across from the Williamsburg Lodge. Please join us for an excellent meeting in Williamsburg for the first time in eight years.

In the current journal you will find a letter from Dr. Alonzo Bell, the chairman of the Task Force on Voting Reform. For the first time in the history of the VDA the entire membership will be able to vote for its officers and ADA Delegates and Alternate Delegates without attending the annual business meeting. You will be allowed to vote by absentee ballot that you request from the VDA central office. You will also be allowed to vote online at the VDA's website, www.vadental.org, on the membership only section of the website. Anyone who has not voted in this manner can still vote at the annual business meeting in Newport News, September 12 - 14, 2008.

There are more and more environmental concerns in the practice of dentistry. The ADA last year updated its best practice management on dental waste at its annual meeting. An amalgam separator is now recommended as part of the best practice management on dental waste. It does not mandate that you have one however, if you are replacing your vacuum system that would be the time to incorporate an amalgam separator in your dental office. The DEQ in Virginia is aware that this has occurred and is monitoring how well dentists are managing their dental waste.

In October at the ADA meeting in San Antonio, the VDA has a chance to have one of its own members become President of the ADA. Dr. Ron Tankersley. However, we need your help to raise money to run his campaign, as only dentists from the 16th district can contribute to his campaign. Please contribute generously to Dr. Tankersley's campaign and solicit your fellow colleagues to contribute. It will be a great honor to have Dr. Tankerley as President of the ADA, the world's premiere dental organization.

I am looking forward to seeing many of you at the Virginia meeting in Williamsburg, in June.

Gus C Vlahos DDS

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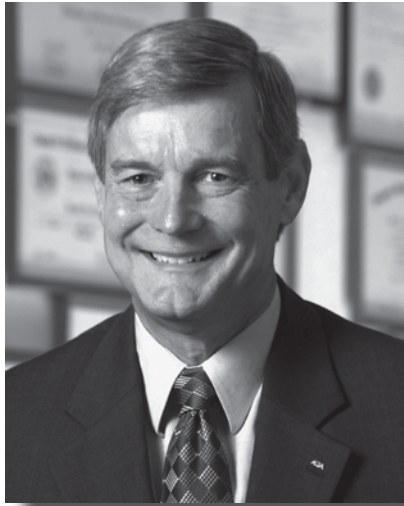
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Delta Dental's Smart Smiles® is honored to support the Give Kids a Smile® Day program and this year, partnered with B & B Insurance to provide GKAS Day t-shirts for volunteers statewide. Programs such as Smart Smiles and GKAS Day would not be possible without the myriad of dedicated individuals and organizations who join together to provide dental services to Virginia's children. We can look at the numbers and say this is how many we served, but it is not just about the numbers. It is about how lives are changed through better concentration in school and the increased ability to eat more nutritious foods. **Special thanks** to Anthem Blue Cross and Blue Shield, Asset Protection Group, Inc., Bakers Crust – Short Pump, Boys & Girls Clubs of Charlottesville / Albemarle Co., Boys & Girls Clubs of Metro Richmond, CareNet / Southern Health, Children's Hospital, Children's Dentistry of Charlottesville, Chippenham/Johnston Willis Hospitals, Delta Dental of Virginia, Doral Dental USA, Healthkeepers Plus, Henrico County Head Start, Henry-Schein, Richmond Dental Society, Dr. Wally Huff, Richmond Public Schools, Shenandoah Dental Society, Small Smiles Dental Centers, Smiles For Children, Sullivan Schein Dental, VCU School of Dentistry, Virginia Alliance of Boys & Girls Clubs, VDA staff and Dr. Glenn Young for their assistance in Blacksburg, Charlottesville and Richmond.



Trustee's Corner

Dr. Ron Tankersley • 16th District Trustee



Dental Practice

Unfortunately, we often take many aspects of our lives for granted because the phenomenon of adaptation. Dental practice is no exception. We often take our team members, today's incredible technology, and our current practice business model for granted.

In 1950, the typical dentist employed one staff member to help with clinical, receptionist, and business functions. By the early 1980s, most dentists had one assistant and by 1985 most dentists used a hygienist part time. Today, most dentists use at least two chair-side assistants, a full-time hygienist, and one or more administrative assistants.

In 1950, dentists were using low-speed hand pieces and their restorative options included amalgam, gold foil, gold castings, and silicates. Short cone x-ray machines were used for essentially all dental radiographs. Today most dentists use high-speed hand pieces, panoramic x-rays and the full array of new restorative materials. Some have oral cameras, digital patient records and digital radiographs. Others use computerized periodontal probes and cone-beam radiography. Increasing numbers offer computer-generated restorations.

In 1950, patients paid cash for dental services and all health professions were in the marketplace. Today, many patients have dental benefits plans and many dentists accept credit or debit cards for payment. Although the "business" of dentistry is more complex, a higher percentage of the population receives "comprehensive" dental care. Importantly, dentistry is the only major health profession that remains in the marketplace. Reimbursements in medicine and pharmacy are, largely, determined by politics, not the market.

By almost any measure we are in the golden age of dentistry and the future of dental practice should be even brighter. Statistical projections indicate that there will be increased demand for dental care in the next two decades. With the proper use of a further enhanced dental workforce team and of emerging technologies, dentists in the future should be able to provide even better treatment, to more patients, more cost effectively, and with more job satisfaction.

However, we are in a time of historic change in the way healthcare is delivered in this country. Because of access issues, there is tremendous momentum in the federal government to make another attempt at national healthcare reform. This could put market-based private dental practice at risk.

In order to secure our future and maintain the ability to deliver comprehensive dental care to our patients, we need to protect market-based private practice and offer pragmatic solutions to providing dental care to the underserved. That requires us to have a meaningful seat at the table for healthcare reform discussions. The ADA is the only dental organization that has the ability to speak for the entire profession at a national level.

We should not take our dental team, today's incredible technology, or our current business model for granted. We need to maintain market-based private practice and protect our ability to use emerging technologies for improved dental care. If our profession unites under the banner of the ADA, we will maximize our chances of offering patients the full range of dental diagnostic and treatment options in the future.

We owe our past success to that small percentage of dentists who made the commitment to become actively engaged in organized dentistry and be the guardians of the profession. Our future depends on today's dentists making that same commitment. It will be your response to today's historic changes that will determine our profession's future. If you are active in organized dentistry, you can help shape the profession's future and increase the chances that dental practice will fulfill its incredible potential.

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Drs. Mark Artzer and Ray Lee define friendship with gift of life.

BY KELLI CAPLAN

Reprinted with permission from the Oyster Pointer, February 2008.

When Dr. Mark Artzer met Dr. N. Ray Lee in a duck blind more than two decades ago, he knew right away that the two would be friends. What he didn't know 27 years ago was that Lee would eventually save his life, that he would end up being a friend that would literally give part of himself to heal another person.

Last May, Lee, an oral surgeon, donated one of his kidneys to Artzer, who was suffering from polycystic kidney disease. For Artzer, who was on dialysis and progressively getting worse, it was the ultimate gift, the ticket to a new, healthy life.

"It's an amazing gift," says Artzer, a 54-year-old dentist who practices near Oyster Point. "Words just can't describe how it changed my life, and my family's life. It's just huge." This is the kind of story that after hearing all the details makes people's jaws drop. Because this is not just about a kidney. It's about a friendship and many twists and turns of fate that make one wonder how much in life is actually meant to be and not just left to chance. It all started when the two were invited by a mutual friend to go duck hunting. While in the duck blind, they started chatting and realized that both had gone to Baylor University in Texas. It turned out that Artzer was an undergraduate there while Lee was in dental school. Then the world got smaller when the two realized that they both knew a woman. The woman it turned out was Lee's lab partner, but also the woman that Artzer attempted to date.

"It's a small world," Artzer says, laughing. From there, the two dentists became very close friends. Over the years, their families also grew tight, with their children growing up together.

They referred patients to each other and eventually purchased a farm together for weekend hunting trips. Then Dr. Artzer, who learned he had kidney disease more than 20 years ago, started seeing his condition worsen. He knew this disease could become life threatening. His father and grandfather both died from it.

At age 53, Artzer had to start peritoneal dialysis, which works by pumping fluid into his stomach to flush out the impurities of his system. Each night, he had to hook himself to the dialysis machine for nine hours. The dialysis basically served as his kidneys. "It keeps you alive," he says.

Alive, yes, but the quality of life is far from ideal. Artzer was always tired, hardly ever hungry and just did not feel good. He rarely traveled away from home, as he had to take the machine and cases of fluid with him.

And eating out, always a great joy for him, was no longer enticing. Once on dialysis, a patient can get on the kidney transplant list. The wait, doctors told him, could be as long as six years. Artzer, whose family members were unable to donate because of different blood types and the genetic history of kidney disease, envisioned a life of dialysis for six years. He was prepared to wait it out.

But then something unbelievable happened. Lee's daughter, who worked in Artzer's office, knew of Artzer's predicament. She decided to be tested to see if she was a match for giving Artzer one of her kidneys. At about the same time, Dr. Lee decided that he too would be tested.

"Mark started getting sicker and sicker," Lee says. "His whole life was gone. I was his best friend, and I decided I was going to get tested." Dr. Lee, who had served in the military, had always been told that his blood type was A positive. He knew that Artzer was O positive, but "having the good friend syndrome, I said I would feel better if you tested me," Lee says.

Doctors in February called Lee and told him that his blood was actually not A positive, but O positive. "They said, You are a great match. We also have another match from another donor." They couldn't tell me who because of privacy laws," Lee says. "I gave it a lot of thought and prayer and decided I was going to give him my kidney." Lee had dinner with his children and told them that he was going to give Artzer his kidney. His daughter looked up and said that she also was a good match. Lee, who did not know that she had been tested, was shocked.

"It was a no-brainer if I can save my best friend's life and my daughter's kidney," Lee says. After several months of testing, the surgery was scheduled for May 16 at Henrico Doctors' Hospital in Richmond. The two checked in, Artzer hoping beyond hope that this would make him feel good again. Lee was praying that this would bring back the spirit and life in



his best friend. After a little more than two hours of surgery, the two emerged. Although he was in pain, Artzer noticed a difference right away.

His color came back immediately. "You don't realize how bad you felt and how good you are going to feel until after the surgery," Artzer says.

The recovery time for both was several weeks. Lee, 55, knew before surgery that he would be out at least a month. For a solo practitioner, that could be disastrous, with staff members depending on their salaries and patients depending on care. A surgeon who had moved back to the area had approached Lee several months earlier about joining his practice, but Lee told her he had "no plans to take anyone else on." However, when he found out how long he would be out, the surgeon's name popped into his head and he decided to call her.

"It was a leap of faith. I guaranteed her salary, staffing and a new office location," he says, shaking his head in disbelief. "I just knew it was right. Some things you don't have to explain." Everything worked out beautifully, Lee says. The office was well taken care of, and most importantly, his best friend was healthy again.

"When you talk about this, there are no words that can express the privilege of how you feel afterward, not only saving this man's life, but the impact it has upon his family. It's beyond belief when you think about the essence of life, and being able to give someone life."

"Having the opportunity to give the ultimate gift, the blessing is all mine," Lee says. "When it's all over, it's overwhelming what you feel. It's a privilege and an honor." Artzer is humbled by Lee's gift, saying, "It's huge for someone to do that for another person. I didn't expect to receive a kidney from a friend. You definitely develop a closer bond with that person." When surgeons operated on Artzer, they opted to leave his two bad kidneys in place and transplant Lee's kidney beside them. The placement is such that Artzer can feel the organ.

"I am very aware of it," he says, reaching down to show its location. "It's kind of neat, really." For Lee, it's incredible to know that one of his organs is thriving in Artzer's body. He jokes that "I feel like I'm on vacation when he goes." But in all seriousness, he says, "we were always close, but this gives us a closer, unconditional relationship."

"When I see him, it's weird, I gravitate to him," Lee says. "For me to know I have a vital organ in his body that changed his life. This has been as powerful for me as it has been for him." Artzer's life has improved tremendously since the transplant. He is healthy and working a full schedule. He again enjoys a good bottle of wine and the taste of delicious food. He is thrilled to be able to hunt and travel without dragging along a dialysis machine. His prognosis, he says, is excellent. He takes anti-rejection drugs several times a day, but has been told there is no reason that Lee's kidney should not last for many, many years. "I totally have a new lease on life," Artzer says with a smile so sincere that it could only come from a man whose health has been reborn. "To call this a life-changing event is not enough. It's more than a life-changing event because it makes you appreciate everything in your life so much more."



Virginia Dental Association
Governance Meeting

Annual Business Meeting of the Virginia Dental Association

September 12-14, 2008
Newport News, Virginia

The Virginia Dental Associations Governance Meeting will be held from the 12th to the 14th of September. We have endeavored to give you value for your time. In addition to doing the business of the association with the House of Delegates and Reference Committees we will have Dr. John Finley, the ADA's President-Elect, address the opening session on Friday. We will also have a mega-issues discussion and a leadership training or strategic planning session open to all.

The fellowship opportunities include the very popular component receptions, the business meeting and the well-received awards banquet. These opportunities make the process a lot more collegial as they allow us to discuss items of interest casually and they allow us to get to know others from around the state much better. Long-term friendships have emerged from these gatherings.

Please remember that these meetings are open to all members. This is an opportunity to see how your VDA is responding to the challenges of access to care, workforce issues, governmental intrusion and a whole host of related matters. You may find that you would like to join the process and help your profession.

See you there,

Dr. David Anderson
Speaker of the House

HOTEL RESERVATION INFORMATION

**MARRIOTT NEWPORT NEWS AT CITY CENTER
NEWPORT NEWS, VA**

ROOMS ARE AVAILABLE UNDER THE VDA ROOM BLOCK FOR THE NIGHTS OF SEPTEMBER 12TH AND 13TH

ROOM RATES START AT \$129.00 (SINGLE/DOUBLE)

RESERVATIONS MUST BE MADE BY AUGUST 12, 2008
TO RECEIVE BLOCK RATE

RESERVATIONS MAY BE MADE

Via Phone:

866-329-1758

Be Sure To Ask For The Virginia Dental Association Group Rate – Group
Code VDNVDNA

Online:

<http://marriott.com/phfo?groupCode=VDNVDNA&app=resvlink>

YOU ARE INVITED TO ATTEND THE VDA AWARDS BANQUET

(Held in conjunction with the VDA Governance Meeting)

When: Saturday, September 13, 2008
6:30PM

Where: Marriott Newport News at City Center
740 Town Center Drive
Newport News, VA 23606

Cost: \$50.00
(No charge for members of the House of Delegates.)

RESERVATION DEADLINE: September 5, 2008 – NO ONSITE TICKET SALES

To attend, please fill out the following and mail or fax to the VDA Central Office.

(House of Delegates Members will make reservations on the form received in the August House of Delegates mailing.)

Guest (House of Delegates non-member) attending VDA Awards Banquet Saturday, September 13, 2008:

Name: _____

Number attending: _____

Amount enclosed: _____

Payment:

Check: Make checks payable to VDA

Credit Card: Visa & MasterCard ONLY

Credit Card # _____

Expiration Date: _____

Signature: _____

(Signature indicates approval for charges to your account and payment under the credit card issuer's agreement.)

Print Name _____

(As it appears on card)

Please mail or fax to:
Virginia Dental Association
7525 Staples Mill Rd.
Richmond, VA 23228
Fax: 804-261-1660

2008 VDA GOVERNANCE MEETING SCHEDULE

Friday, September 12th

9:00am - 2:00pm	Board of Directors Meeting
2:15pm - 3:00pm	HOD Registration
3:00pm - 4:30pm	Business Meeting Opening Session
	House of Delegates Opening Session
2:00pm - 6:00pm	Election of Officers
6:30pm	Component Receptions

Saturday, September 13th

7:30am - 8:45am	Breakfast
7:30am	2008-2009 Component President Breakfast
8:00am - 12:00pm	Election of Officers
9:00am - 10:00am	Reference Committee 1000
10:00am - 11:00am	Reference Committee 2000
11:00am - 12:00pm	Mega Issue Discussion
12:00pm - 1:00pm	Lunch
	Fellows Annual Luncheon
1:00pm - 3:00pm	Leadership Training or Strategic Planning
1:15pm	Constitution & Bylaws Committee
3:30pm - 5:30pm	Annual Business Meeting
6:00pm - 6:30pm	Reception
6:30pm	Awards Banquet

Sunday, September 14th

7:00am - 8:00am	Breakfast
7:30am - 8:30am	Component Caucuses
8:15am - 9:00am	House of Delegates Registration
9:00am - 10:00am	House of Delegates
10:30am - 12:00pm	Board of Directors Meeting

VDA FELLOWS LUNCHEON

All Fellows of the Virginia Dental Association are Invited to Attend the 2008 Annual Fellows Luncheon

Date: Saturday, September 13, 2008
When: 12:00pm - 1:00pm
Where: Marriott Newport News at City Center
Newport News, Virginia
Cost: \$40.00

**TO ATTEND PLEASE COMPLETE THE FOLLOWING AND MAIL OR FAX TO THE VDA CENTRAL OFFICE BY SEPTEMBER 5, 2008
NO ONSITE TICKET SALES**

Name: _____

Amount enclosed: _____

Payment: Check payable to VDA

Credit Card # _____

Expiration Date: _____

Print Name: _____

Signature: _____

(Signature indicates approval for charges to your account and payment under the credit card issuer's agreement.)

Print Name _____

(As it appears on card)

Please mail or fax to:
Virginia Dental Association
7525 Staples Mill Rd.
Richmond, VA 23228
Fax: 804-261-1660



2008 Virginia Give Kids A Smile! Results

Virginia Totals:

Children: 8465

Volunteers: 648

Value of Services: \$438,185

Component One Tidewater

Value of Donated Services: \$21,962

Children: 83

Volunteers: 58



The 6th annual Give Kids A Smile Day yielded the largest response ever. On Saturday, February 9th, the Tidewater Dental Association, partnered with the ODU School of Dental Hygiene, and the Boys and Girls Clubs, touched the lives of 83 children in the Hampton Roads area. The first bus, from the Eastern Shore of Virginia, arrived at eight o'clock in the morning. Senior dental hygiene students immediately greeted patients and started their initial caries screening to identify permanent teeth to be sealed. In addition to taking 158 bitewing radiographs and providing brushing supplies to each patient, a total of 215 sealants were placed. Approximately \$12,200 worth of dental services were provided. Many thanks to all the volunteers who helped make GKAS Day 2008 a success. In particular, I would like to acknowledge two special people. They are Lynn Tolle, Project Co-Chair and Director of Clinical Affairs – ODU School of Dental Hygiene, and Anitra Pregiato, Assistant Director of Operations – Boys and Girls Club. "Dr. Peluso's office held a poster contest for 2nd graders from Coleman Place Elementary School. The five winners each received \$20 to buy the books of their choice." - Dr. Anthony Peluson

Component Two Peninsula

Value of Donated Services: \$71,415

Children: 663

Volunteers: 30



The Peninsula Dental Society celebrated Give Kids A Smile by conducting dental screenings and working with school nurses to provide dental health education to children in k-5 grades in 6 elementary schools in Hampton and Newport News. In addition, one dentist, Jennifer Howard of Smithfield, VA agreed to see 8 patients identified by the health department as needing care. Dr. Howard donated exams, cleanings, fluoride treatments, x-rays, one extraction, ten fillings and twelve sealants.

The schools involved included Carver and South Morrison Elementary in Newport News and Merrimack, Machen, Bryan and Langley Elementary in Hampton.

663 children received exams and dental health information from 30 volunteer dentists and dental staff. Materials for the screenings were provided by Henry Schein and toothbrushes, toothpaste, and floss was provided by Colgate through the GKAS grant. Everyone had a great day and Peninsula Dental Society is excited to participate in Give Kids A Smile again next year!



Component Three Southside

Value of Donated Services: \$64,448
Children: 262
Volunteers: 61



It was a busy month for Give Kids a Smile! in Southside. Over twelve dental offices and schools participated in giving treatment and providing education to over 262 children. The offices of Drs. Castro, Bates, Galstan, Gokli, Keeton, Roadcap, Terry, and Ward, the Boydton Dental Center, as well as a number of volunteer dentists including Drs. Bass, Bowman, Brinser, Ellis, Farrington, Hanley, Oertel, O'Neill, Shufford and Trotter contributed more than \$ 65,000 in donated dental care! Numerous staff members and family members of dentists also volunteer each year to help make this program a success. Southside Dental Society focuses its efforts through working with the Community in Schools program, where underprivileged children without insurance are identified, screened, and treated in volunteer offices. The purposes of this program is to aid in the access to dental care crisis that presently exists in this country, to treat and educate those in need, as well as to increase the public's and decision-maker's awareness of this situation, and to notify those involved that organized dentistry is giving back to their communities through this outreach.

Component Four Richmond

Value of Donated Services: \$166,208
Children: 1109
Volunteers: 190



Governor Tim Kaine gets his dental exam!

Component IV provided 739 Richmond area children with exams, prophies, fluoride varnish and OHI on February 8th through GKAS Day at the Boys & Girls Clubs of Metro Richmond Central Unit. Of those served, 242 were found to need additional treatment (193 in the category of having 1 to 4 cavities and 49 in the category of having 5 or more cavities or needing sedation). Richmond Dental Society members have volunteered to provide the follow-up care. Governor Tim Kaine visited again this year and even received an exam. Pat Finnerty, Dr. Terry Dickinson, VDA/VDHF staff, and area school administrators were also present. Special thanks to Dr. Roger Wood, Tina Bailey, CDA, CDPMA, Kristin Gilliam, Shannon Hartman, Bridget Hengle, Drew Zima (VCU D'08) and the 138 wonderful volunteers for their dedication. Dr. Tegwyn Brickhouse's team at VCU School of Dentistry treated 41 children whose needs ranged from a simple cleaning to extensive restorations. Dr. Rana Graham and Ana Vargas at the Daily Planet treated 29 kids in one day!

Component Five Piedmont

Value of Donated Services: \$1560
Children: 390
Volunteers: 1



Photos from Component #4

Dr. Donna Helton's office visited three schools in February, handing out dental supplies and providing education to 390 students.

Component Six Southwest Virginia

Value of Donated Services: \$30,856
Children: 3119
Volunteers: 18



The office of Drs. Wallace Huff and Christopher Huff had 19 patients who received cleanings, x-rays, fluoride, fillings and goodie bags! Almost \$13,000 worth of donated services in one day!



Component Seven Shenandoah Valley

Value of Donated Services: \$5012

Children: 253

Volunteers: 91



This year's theme for the Harrisonburg Health Fair was "Smile Safari"! 173 people attended and learned about how to track down their own healthy smile. The Orange County Boys & Girls Club hosted an event for over 80 people. Dr. Sherwin's office handed out toothbrushes and oral hygiene material.

Component Eight Northern Virginia

Value of Donated Services: \$76,724

Children: 2586

Volunteers: 199



Photos from Component #4

In Northern Virginia, Floss and Smile, P.C. gave presentations and goodie bags to 130 3rd and 4th graders and treated 25 children in their office. Northern Virginia Community College Dental Hygiene School had 178 volunteers to treat 213 children in one day. Led by Dr. Brenda Young, local dentists and hygiene students worked together to give complete treatment totaling over \$35,000.

In addition to participating in the event at NOVA, Dr. Maqsood Chaudhry's office also had an event where 25 children were treated. The offices of Drs. Love and Miller visited 1100 school children to deliver goodie bags and educate them on proper dental hygiene.

**It's not too early to think about Give Kids A Smile 2009.
Register your event with Kate Westbrook at the VDA Central Office today!
804-261-1610 westbrook@vadental.org**

2008 Give Kids A Smile Volunteers

Component 1

Liz Anderson
Rachel Berry
Kristin Brown
Liz Carlin
Irene Connolly
Christina Cox
Lisa Cromis
Dr. David Crouse
Jennifer Dearman
Heather Diehl
Jennifer Dionisio
Stephanie Dorsman
Joyce Downs
Yolanda Dunn
Dr. Tom Dusek
Lissi George
Sabrina Ghandi
Catherine Giron
Ameerah Givens
Jennifer Guffey
Jennifer Hartung
Kim Haskin

Heather Hiles
Nakia Howard
Ashley Humphries
Candice Keady
Raqayyah Kenyatta
Grace Kogi
Meg LeMaster
Jen Lipuma
Hai-yuen Lu
Carlene Lynch
Andra Mahoney
Diane Maxwell
Ashley McClain
Debbie McGaughey
Tamika Mills
Angel Nelson
Dr. Fred Ochave
Melinda Paleracio
Dr. Dina Pearl
Dr. Anthony Peluso
Anitra Pregiato
Stacy Ralston
Sheryl Saliba

Paulyn Santos
Christine Scatchard
Natalie Smith
Tracy Smith
Tracee Sokolik
Savanah Sundburg
Jordana Thomas
Chester Tokornoo
Lynn Tolle
Sarah Torres
Hoanmy Tran
Kunlaya Underwood
Dr. Clay Weisberg
Component 2
Dr. Elizabeth Bernhard
Kristie Chester
Aimee Crim
Ashley Cutler
Michelle Eley
Carrie Eversole
Dr. Ross S. Fuller
Dr. Catherine Fulton
Dr. Bobby Garofalis

Jenny Givens
Tonya Grevara
Allison Hale
Wendy Hall
Dr. Bill Harper
Thomas Jones
Sarah Kraus
Dr. Mayer Levy
Ellen McCandless
Michelle Monsalconc
Shelly Morris
Whitney Nock
Dr. Russ Pape
Dr. James Pape
Dr. Meredith Parks
Dr. Bill Parks
Karen Pinsky
Jasmine Sprague
Chaun Tarver
Bianca Wright Garcia
Nikki Wright Garcia

Component 3 Dr. Tony Agapis

Stacy Anspach
Jay Bass
Dr. John Bass
Dr. Rich Bates
Stacie Bishop
Dr. Shannon Bowman
Elizabeth Bradley
Chandra Bresko
Donna Bryant
Joanne Bunch
Pam Campbell
Dr. Steven Castro
Tad Coker
Sybiz Cole
Quita Collins
Tina Daniels
Sarah Dowdy
Sara Jane Dunn
Dr. Dave Eason
Amanda Ellis
Jody Enoch

Dr. Frank Farrington
Kristi Fens
Parisha Flucker-Inge
Martha Frickert
Dr. Sam Galstan
Linda Gottschalk
Mireya Guadamuz
Dr. Mike Hanley
Laura Heck
JoAnn Hightower
Jessica Howard
Jackie Hughes
Robin Jennings
Charon Johnson
Emily Jones
Dr. James Keeton
Erin Knouse
Jami Lamm
Ruth Layton
Kayla Meeks
Angie Miller
Lisa Mitchell
Dr. Marci Morris

Amanda Mothershed
Sushawn Murphy
Heather Nichols
Jessica Orcuitt
Lindsey Poore
Dr. Richard Roadcap
Mary Smith
Dr. Ronald Terry
Suzie Trotter
Patricia Vidals
Dr. Sharone Ward
Keri Watts
Stephanie Weaver
Debbie Weeks
Chariot Wright
Renee Wyatt
Component 4
Dr. Randy Adams
Ali Akhlaghi
Christina Ammons



Bobby Anderson
 Kathy Arrigoni
 Dr. Patricia Artega
 Tina Bailey
 Melanie Bartlam
 Larry Bedsole, Jr.
 Dr. Kathryn Benner
 Dr. Liz Berry
 Helen Bono
 Dr. Elizabeth Bortell
 Kelly Bowlin
 Jean Bracey
 Dr. Tegwyn Brickhouse
 Barrett "Tooth Fiary"
 Brogdon
 Angel Brown
 Dr. Lonny Carmichael
 Tony Castellano
 Shelly Caudill
 Dr. Fred Certosimo
 Stephanie Chamber
 LaTasha Chambliss
 Jessica Clark
 Ally Clay
 Marcia Cowart
 Kaitlin Cronan
 Paul Da Cunha
 Ashley Dameron
 Lindy Davies
 Athena Davis
 Dr. Martha Dawson
 KC Deietz
 Diana Delcher
 Jill Delvillar
 Andrea Dennis
 Monty Dise
 Lee Driscoll
 Jennifer Early
 Tamika Edwards
 Danise Elias
 Isra Elrayah
 Lydia English
 Margaret Farr
 Sarah Feierabend
 Gloria Foreman
 Leah Francis
 Dr. Melissa Fries
 Jenny Gamache
 Kristin Gilliam
 Marina Gitlin
 Dr. Stephen Glick
 Elizabeth Glick
 Dr. Meera Gokli
 Bill Golden
 Sharon Gorman
 Dr. Rana Graham
 Concella Greene
 Megan Grenier
 Dr. John Haffner
 Len Hamilton
 Marsha Harding
 Marcy Harper
 Sharon Harris
 Cheryl Harris
 Mathew Harris
 Shannon Hartman
 Anne Heck
 Bridget Hengle
 Patrick Holmes
 Dr. Shelandice Holmes
 Neda Hovaizi
 Diane Howell

Dr. Sally Hua
 Sarah Huddle
 Jane "Stella" Jenkins
 Meredith Jones
 Ellen Jones
 Jessica Jones
 Chris Joyce
 Patricia Kendall
 Dr. Robert Kendig
 Erin Knouse
 Jo Koontz
 Dr. Lou Korpics
 Dr. Amanda Kuhn
 Dr. Todd Kuhn
 Evelina Kurakowska
 Sarah Larimer
 Sonja Lauren
 Andrew Lawhorne
 Cari Lawrence
 Jimmy Lee
 Dr. Carla Lelande
 Dr. Lanny Levenson
 Dr. Holly Lewis
 Kevin Lewis
 Trevor Lindgren
 Dr. Nick Lombardozzi
 Janet Lowry
 Matt MacDonald
 Sonja Macklin
 Susan MacNeil
 Jacki Manzi
 Denise Martin
 Michael Matthews
 Lynne Miller
 Rhonda Monroe
 Rachel Morse
 Dr. Jim Mosey
 Jayde Moxey
 Miguel Munilla
 Dr. Mike Murphy
 Brandi Murphy
 Christina Murphy
 Dr. Don Murry
 Patty Murry
 Lori Muss
 Stephanie Nagle
 Kevin Nelson
 Quynh-chi Nguyen
 Barbara Noel
 Dr. Ciint Norris
 Heather Nuckols
 Risa Odum
 Dr. Meera Gokli
 Alexis Oristian
 Candice Owens
 Betty Parker
 Kinjal Patel
 Sejal Patel
 Shawna Payne
 James Peery
 Harriett Peppers
 Joy Phelps
 Dr. Bill Piscitelli
 Jacob Powell
 Sabrina Pulley
 Dr. Janine Randazzo
 Susan Reid-Carr
 Jackie Repass
 Jillian Reynolds
 Dr. James Riley
 Lisa Robertson
 Farzaneh Rostami
 Norma Ryan
 Kevin Schindler
 Glenda Schroeder

Robbie Schureman
 Susan Seal
 Duncan Sheils
 Kambez Shukoor
 Joy Sowinski
 Robin Sparks
 Caitlin Stangel
 Kristina Staples
 Dr. Al Stenger
 Michael Steptoe
 Megan Stewart
 Marcie Storts
 Bonita Strickland
 Tiffany Sweat
 Tammy Swecker
 Annette Terry
 Kelly Thompson
 Anna To
 Anna Tomczyk
 Kristen Tomlinson
 Dr. Faith Trent
 April Tunstall
 Rebecca Turner
 Freddy Uribe
 Ana Vargas
 Elsa Vick
 LaVater Walker
 Dr. Mike Webb
 Cami Webb
 Rob Welch
 Dave Werner
 Lauren Williams
 Michael Wolter
 Dr. Roger Wood
 Amanda Worozbyt
 Drew Zima

Component 5

Dr. Donna Helton

Component 6

Carol Abbott
 Jennifer Baker
 Tammy Barbour
 Sallie Boone
 Keri Brotherton
 Brittany Carroll
 June Cox
 Lori Diefenderfer
 Lisa Gregory
 Carol Hancock
 Dr. Christopher Huff
 Dr. Wallace Huff
 Kristie Johnson
 Heather Keith
 Jennifer Phillips
 Dr. Evelyn Rolon
 Kelly Statzer
 Stephanie Williams

Component 7

Charity Abercrombie
 Dr. Steve Alvis
 Cristian Alvis
 Edwin Alvis
 Erin Anderson
 Dr. Chris Angelopoulos
 Lena Atkins
 Emma Atkins
 Meta Baker
 Mindy Barnette
 Jacob Barnette
 Cathy Batten
 Bonnie Bauserman
 Donna Bendall
 Crystal Blosser
 Sarah Bucher

Tanya Burns
 Tamra Burtner
 Betty Campbell
 Melissa Carpenter
 Marcia Chittum
 Peggy Croy
 Whitney Dean
 Susan Dickerson
 Dr. Scott Dunaway
 Nathan Dunaway
 Tricia Eagle
 Mary Fargo Price
 Jeff Fike
 Pam Fike
 Louise Fiori
 Dr. Todd Fowler
 Hannah Fowler
 Dr. Steven Gardner
 Nick Giusto
 Tiffany Gladwell
 Maureen Glick
 Dr. Joe Greene
 Sandy Greene
 Dr. Dave Hall
 Amelia Hall
 Chelsey Hall
 Amelia Harris
 Jessica Harvell
 Jonah Herring
 Jane Herring
 John Herring
 Dr. Mac Hutson
 Libby Jastire
 Dr. Dave Kenee
 Doug Kitchin
 Dr. Frau Kray
 Jan Lambert
 Annette Landers
 Dr. Brent Lenz
 Rachel Lewike
 Norma Lovo
 Ramma Martinzai
 Victoria Martinzai
 Emily Matthews
 Kimberly May
 Courtney May
 Logan May
 Dr. Joe McIntyre
 Kelli Mitchell
 Kevin Mitchell
 Alla Mitityuk
 Lisa Noble
 Jeffrey Noble
 Grace Northry
 Dr. Phil Pandolfi
 Heather Parker
 Nishal Patel
 Stephanie Paultette
 Nadia Ramsey
 Dr. Alan Robbins
 Rick Rowe
 Dr. Scott Ruffner
 Dr. Ted Sherwin
 Quinton Tanner
 Tiffany Terry
 Erica Teter
 Katie Turner
 Nicole Ware
 Harold Wells
 Dena Wheelbarger
 Dr. Jim Whitney
 Marla Whitney
 Whitney Williams
 Angel Wright
 Krista Ziccardy

Component 8

Nadjma Ahmadzai
 Sima Akbari
 Mansoureh Alavi
 Janice Alexander
 Admarys Allones
 Brooke Angola
 Victoria Artola
 Christina Axen
 Dr. Marjun Ayati
 Gotai Aziz
 Ryan Bahn
 Senada Batakovic
 Farima Behnami
 Hasiba Betab
 Dr. Shirley Bethel
 Deepika Bhardwij
 Kristen Bingle
 Kathy Bordhelt
 Tamra Bramwell
 Dr. Sara Brendmoen
 Jillian Brewer
 Misty Bright
 Stephanie Brown
 Dr. S. Weldon Brown
 Deborah Buckley
 Dr. Carol P. Burke
 Susan Byrd-Harvey
 Beth Cameron
 Nancy Chamberlain
 Zoila Chaudhry
 Dr. Maqsood Chaudhry
 Abdussalam Cheeha
 Elsy Cienfuenzos
 Dr. Claire Cifalaglio
 Sharon Clarke
 Maren Cranston
 Dr. Frank D'Aquila
 Gerlie Delos-Ryes
 Dee Diaz
 Betsy DiSilvio
 Dr. Vince Dougherty
 Ebony Eggleston
 Nada Elsadig
 Megan Engalgau
 Dr. Mona Farrahi
 Dr. Ray Favis
 Bette Ann Felber
 Dr. Mel Felber
 Dr. Joyce Fernandez
 Chelsea Fischer
 Dr. Katherine Fischer
 Leslie Frank
 Dr. Harold Frank
 Dr. Danine Fresch
 Dr. Sarah Ganjavi
 Arianna Garland
 Wanda Garland
 Dr. Michael Gazori
 Dr. Monamie Ghatak
 Mary Jane Gingras
 Sara Gomez
 Dr. Michael Gorman
 Dr. Garrett Gouldin
 Cathy Griffanti
 Kim Grossman
 Renee Guerrero
 Iris Guevara
 Aasron Habtom
 Dr. John Hahn
 Mellisa Hall
 La Vonn Hardy
 Aishwarya Harer
 Francine Harley
 Millicent Hedgepeth

Crystal Hendricks
 Sylvia Henry
 Dr. Diedi Herbst
 Wendy Hicks
 Cathy Hillard
 Dr. Charlton Ho
 Shehzad Hussain
 Yolanda Hutchins
 Dr. Bruce Hutchison
 Lilli Ibanez-Salazaar
 Dana Isom
 Munazza Jamil
 Catherine Johnson
 Sonya Johnson
 Segen Kaur
 Voncile Kelley
 Dr. Howard Kelley
 Julie Kemp
 Laurie Kerruish
 Clara Khan
 Mina Khannejad
 Holly Knowles
 Shabnam Kohy
 Hewan Kressa
 Phyllis Krochmal
 Mekedes Kumlachew
 Trinh Lai
 Sue Leathers
 Dr. Steven LeBeau
 Elizabeth Lima
 Dr. Scott Lindemann
 Romina Lulushi
 Yen Ly
 Sahara Mahamed
 Lilu Marealle
 Dixie Martinez
 Dr. Maria Martinez
 Mashi Matini
 Dr. Michael McIntire
 Dr. Ruben Miranda
 Dr. Bhavana Mistry
 Dr. Nooshi Monojemy
 Dr. Robert Morabito
 Dr. Richard Moses
 Tina Moshirfatemi
 Kathy Mulloy
 Nahid Nasser
 Bahareh Nazemi
 Kimberly Neill
 Annie Nguyen
 Nga Nguyen
 Jennifer Nicholas
 Brenda North
 Priscilla Ofofu
 Dr. Paul Olenyn
 Janette Ortis
 Tracy Owens
 Angela Paiko-Probud
 Phuong Painter
 Jessica Panemeno
 Heena Patel
 Dr. Jayesh Patel
 Kristin Patterson
 Diego Perez
 Maria Perez
 My-Phoung Pham
 Jam Phouminh
 Ginny Pinkham
 Cinthia Prado
 Siripen Purksirisombat
 Irma Puzer
 Sandra Ramirez
 Ms. Nohelea Rams
 Pryan Rjanaproparn
 Jody Roberts

Katie Rohr
 Miriam Rosito
 Kathleen Ross
 Rhea Rossi
 Dr. Bahar Rowhani
 Frances Rothermel
 Leaya Rowland
 Iris Sagistume
 Kamelia Sahn
 Apneet Sakaria
 Linda Salecrup
 Jasleen Sawhney
 Iris Sayasithsena
 Christina Schaeffer
 Yadco Sharif
 Megan Shelton
 Kate Shotwell
 Allison Small
 Dawn Southerly
 Susan Spurrell
 Dr. Holly Stack
 Vernell (Gail) Thomas
 Mary Jane Thompson
 Susan Thompson
 Nichole Thompson
 Louise Thompson-Davis
 Dr. Kimberly Townes
 Diem Tran
 Tuyet Tran
 Dr. Tricia Tran
 Megan Trost
 Dr. Mark Tummarello
 Edith Tynan
 Silvia Umana
 Leonor Vega
 Lilian Vela
 Dr. Rukhsana Wagar
 Dr. Jeff Wagman
 Janae Wailer
 Brenda Walker
 Linda Welch
 Natalya Whittington
 Tom Wilson
 April Young
 Dr. Brenda Young
 Marana Zia
 Mozghan Zolfagari

The VDA
 strives to
 report all
 volunteers of
 GKAS events.
 However, if you
 or your office
 volunteered
 and we failed
 to list you, we
 apologize for
 this omission.



The Virginia Dental Association
would like to recognize and thank the
national sponsors of Give Kids a Smile!



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**Please demonstrate your support for these
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oral health care in our nation's children by
patronizing them whenever possible.**

Thanks to
Delta Dental Smart Smiles®
and B&B Insurance
for sponsoring this year's
Give Kids A Smile Tee Shirts!



ABSENTEE VOTING NOW IN PLACE!

Can't make it to the Governance Meeting? Take a look at these new voting options!



In 2006, the VDA House of Delegates directed the Board of Directors to create alternative forms of voting to allow all members of the Association the opportunity to vote for officers without being present at the VDA Governance Meeting. 2007 VDA House of Delegates passed the necessary By-Laws changes and Policy changes to put such a mechanism in place.

As a result, there will be two methods of absentee voting available for the next election of VDA officers. These methods are written absentee ballot and online voting. Later in the year, you will be receiving a letter from our President Dr. Gus Vlahos giving a detailed outline of each of these methods as well as dates and deadlines for each method. I have provided a brief overview of each method below.

Written ballot absentee voting will be conducted as follows:

- Candidates announce in the Journal (April, May, June)
- Request forms for absentee ballots will be included in the next issue of the Journal.
- Deadline for ballot requests and ballot return will follow VDA policy which is 30 days prior to the Governance Meeting for ballot requests and 2 business days prior to the start of the Governance Meeting for ballot return.
- Absentee ballots will be kept sealed and secure until delivered to the "head teller" to be tallied at the governance meeting.

Online voting will be conducted as follows:

- A secure Member Voting Module will be established on the VDA website.
- Members will use select identifiers to login and protect the security of the vote and the privacy of the member.
- Online voting will be available as a method for absentee voting before the Governance Meeting and for a specified time period for voting in person during the Annual Meeting.
- For security purposes all voting done in person at the Governance Meeting will also be done online on secure computers provided by the VDA.

We realize absentee voting is a new and exciting change for our Association. We also realize there may be many questions about the new voting process. As stated before, a more detailed explanation will be sent to you by our President. Please be alert for the upcoming information on absentee voting so you may take advantage of this opportunity.

Sincerely,

Alonzo M. Bell
Chair Alternative Voting Task Force

2008 VDA Elected Leadership Candidates



Alonzo M. Bell, DDS Candidate for the Office of President Elect

I am writing to announce my candidacy and to ask for your vote for the position of VDA President-Elect.

The year 2007 marked my 25th year in dental practice and I can say without any doubt that the highlight of my career has been my continuous involvement in organized dentistry. It began on the local

level as the local chair of what was then the Young Dentist Committee which gave me the awesome opportunity to network and share ideas with bright "young" dentists across the state. Many of these "young dentists" have gone on to serve as president of the VDA. Since then, I have had the good fortune to serve in many other leadership roles at every level of organized dentistry. I have served as local committee chair, as president of our local component, as a VDA delegate, as a member of the VDA Board of Directors, as an ADA alternate delegate, as a member of the ADA Council on Communications, and as a member of the Virginia Board of Dentistry. With each of these positions, I have gained a clearer understanding of the importance of organized dentistry and how our actions serve to preserve the way in which we practice dentistry today and to protect the future of our profession. These positions and experiences have fully prepared me to serve the VDA as President-Elect.

Thomas Jefferson stated that "the price of freedom is eternal vigilance". I believe this holds true in our professional life as well as in our civic life and I pledge to be ever vigilant as we face the many challenges and choices that will affect our profession today and in the future.

I would be greatly honored to serve you as VDA President-Elect and again I ask for your vote and for your support. Thank You.

Address: 1755-B Duke Street
Alexandria, VA 22314
Phone: 703-836-3384
Component: 8

EDUCATION: Northwestern University Dental School, DDS 1982
University of Maryland, BS Microbiology 1978

MEMBERSHIPS: AMERICAN DENTAL ASSOCIATION, ACADEMY OF GENERAL DENTISTRY NATIONAL DENTAL ASSOCIATION, AMERICAN ASSOCIATION OF DENTAL EXAMINERS; SOUTHERN REGIONAL BOARD OF EXAMINERS, OLD DOMINION DENTAL SOCIETY

HONORS: FELLOW AMERICAN COLLEGE OF DENTISTS, FELLOW PIERRE FAUCHARD ACADEMY, FELLOW INTERNATIONAL COLLEGE OF DENTISTS, FELLOW ACADEMY OF GENERAL DENTISTRY, VIRGINIA DENTAL ASSOCIATION GOLDEN APPLE AWARD

LEADERSHIP ACTIVITIES:

ADA: Member ADA Council on Communications; ADA Alternate Delegate; Presenter ADA New Dentist Conference ; VDA: Member; VDA Board of Directors; Delegate to VDA House of Delegates; Chair Credentials Committee; Chair Reference Committee on Governance

Component Society: Chair Northern Virginia Dental Society (NVDS) Board of Directors; NVDS President; NVDS Vice President; NVDS Programs Chair; NVDS Relief Committee Chair; NVDS Peer Review Committee;

NVDS Young Dentist Committee Chair

Community: Member Alfred St. Baptist Church. Membership Group President; Member Alexandria Chamber of Commerce; past Chair Healthcare Committee; Member Board of Directors Browne Academy; Member Board of Directors Alexandria Symphony; Member Hopkins House Community Services; providing dental screenings for disadvantaged youth. Past Member Board of Directors Residential Youth Services; awarded Fundraiser of the Year Award Volunteer VDA M.O.M. Projects; Volunteer at Northern Virginia Dental Clinic.



M. Joan Gillespie, DDS Candidate for the Office of ADA Delegate

As we head into a new administration, there are many unknowns that we face as a profession. Will we have some form of health care reform and how will dentistry be included? Will AARP prevail in their quest for continued competence and office inspections? How will these programs impact our patients and who will bear the cost? And what about fluoridation and amalgam issues and market based dentistry and care to the underserved?

The one thing that is known, is that the ADA is our advocate and will be at the table for all of these issues. Members of the ADA Delegation assume the responsibility of decision making on the issues that come to us from varied sources including the public, the ADA Board of Trustees, The ADA Councils and from each of the 17 ADA Districts.

Serving as chair of our Delegation and chair of the 16th District is an honor and a responsibility that I take very seriously. Hopefully my diverse range of experience will continue to bring meaningful input into the deliberations that enhance our profession and ensure the protection of our patients.

Address: 4660 Kenmore Avenue, Suite 312
Alexandria, Virginia 22304
Phone: (703) 823-2228
Component: 8

Education: Trinity College, A.B., 1964; Georgetown University Dental School, D.D.S., 1968; Georgetown University Graduate School, M.S., Periodontics, 1971

Membership:

ADA, VDA, NVDS since 1972
American College of Dentists; American Association of Women Dentists; Fairfax County Dental Society; Alexandria Dental Society; American Association of Dental Examiners; Southern Regional Testing Agency; American Academy of Periodontology; Pierre Fauchard Academy; International College of Dentists; Greater Washington Association of Women Dentists

Honors:

ADA Commission on Dental Accreditation 2003-2007
ADA Council on Ethics Bylaws and Judicial Affairs, 1995-1998
Vice Chair, 1997; Chair, Virginia Delegation to American Dental Association 2004 to present; Chair of the ADA 16th District, 2007-2008; Appointment to the VA State Board of Dentistry, 1987-1988 and 1988-1989; President of the VA State Board of Dentistry, 1987-1988 and 1988-1989; Virginia Dental Association Fellow; American College of Dentistry Fellow; International College of Dentistry Fellow; Pierre Fauchard Academy; 2004 Pierre Fauchard Honor Award; ADA Career Film on Women in Dentistry

2008 VDA Elected Leadership Candidates

Leadership Activities:

ADA: ADA Delegate or Alternate Delegate since 1994; Council on Ethics, Bylaws and Judicial Affairs- Vice Chair 1996-1997; ADA Reference Committee on Membership and Communication- Chair 1996; ADA Standing Committee on Constitution and Bylaws 1995-1998; American Association of Women Dentists, Past President; Chair of the ADA 16th District; Chair of the Virginia Delegation to the ADA.

VDA: VDA Delegate 1978-2000; Constitution and Bylaws Committee Vice Chair; Ethics and Judicial Affairs Committee Chair; Councilor to VDA from Component 8; VDA Councilor-at-Large; Chair of the Virginia Section of the American College of Dentists; VDA Rules and Regulations Committee

Component: Past President of the Northern Virginia Dental Society; Past Chair of the following Committees: Executive Committee, Ethics Committee, Constitution and Bylaws Committee, Program Committee, Membership Committee, Leadership Committee, and Dental Health Committee; Past Parliamentarian; Past Member of Peer Review, Membership and Dental Directory Committees; Ex-Officio of Northern Virginia Dental Clinic Committee

Other Dental Societies: Past President of the following: Fairfax Dental Society, Alexandria Dental Society, Greater Washington Society of Periodontology, The American Association of Women Dentists

Community: American Cancer Society Board; Susan G. Komen Foundation

2008; Annual Meeting Committee, 2001-2006; Work Task Force Member, 2006; Chairman Council on Annual Sessions, 2005-2006; Annual Meeting Local Arrangements Chair, 2001; Adhoc Committee for Managed Care, 1993-1996; Chairman Dental Care Programs Committee, 1993-1995. **NVDS:** NVDS Delegate, 1988 –present; Chairman Peer Review Committee, 20078-2008; Patient Relations Committee, 2003-present; President, 1997-1998; President-Elect, 1996-1997; Vice-President, 1995-1996; Member Leadership Committee, 1994-1995; Program Chair, 1994-1995; Representative for Dental Care Programs, 1988-1992; Chairman Children's Dental Health Month, 1986-1997; Chairman Careers and Explorers 1986-1987; Executive Committee Member, 1986-present. **AGD:** Region 5 Treasurer, 2007-present. **VAGD:** President 2005-2006; President-Elect, 2004-2005; Vice- President, 2003-2004; Chairman Council of Sessions, 2005-2006. **Pierre Fauchard Academy:** Chairman Virginia Section, 2004-2005.

Community: Upper Loudoun Little League Baseball, Coach; Deacon(past), St. Andrew Presbyterian Church; Upper Loudoun youth Football League, Coach; Board of Trustees for Loudoun Healthcare Foundation.



Kirk M. Norbo, DMD
*Candidate for the Office of
ADA Delegate*

For the past several years, representing the dentists of Virginia at the ADA is a responsibility I have truly enjoyed. It has been a real pleasure to serve on the ADA Council on Ethics, Bylaws and Judicial Affairs. In light of the recent ethical improprieties in some of our dental schools as well as in other areas of our profession, this council has become very active. My hope is that CEBJA will continue to make a positive impact on our profession and help to improve our ethical standards.

I currently serve several organizations namely: the ADA, VDA, NVDS, AGD, VAGD and the VCU School of Dentistry. Involvement with these groups has kept me abreast of pertinent issues within the state. This has given me greater insight into the need of my fellow colleagues.

It would be a privilege to serve you as ADA Delegate.

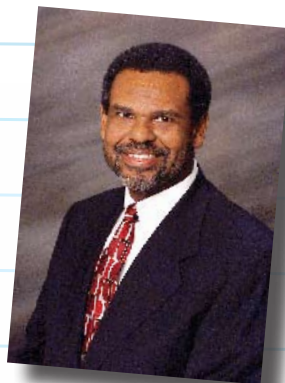
Address: P.O. Box 300
Purcellville, VA 20134
Phone: (540) 338-7325
Component: 8

Education: University of Richmond, B.S., 1979; Oral Roberts University, D.M.D., 1983; Providence Hospital, Washington, D.C., GPR, 1983-1984.

Membership: ADA, VDA, NVDS, AGD, VAGD, Greater Loudoun Study Club.

Honors: 1991 ADA Award, Outstanding Young Dentist Leader; AGD Mastership; Fellow of the VDA; Fellow of American College of Dentists; Fellow of International College of Dentists; Pierre Fauchard Academy.

Leadership Activities: **ADA:** Alternate Delegate, 2000-present; Council on Ethics, Bylaws and Judicial Affairs, 2006-present; Subcommittee of Constitution and Bylaws Review, 2008-2010; **VDA:** Chairman of Mentorship Task Force



Alonzo M. Bell, DDS
*Candidate for the Office of
ADA Delegate*

It has been a great honor to serve you and our profession as ADA Alternate Delegate for the past five years. I sincerely thank you for this privilege and I now ask that you support me for election as a Delegate to the ADA House of Delegates.

The ADA and all of dentistry constantly faces many challenges ranging from new workforce models to satisfy the public's need for greater access to dental care to the environmental aspects of practicing dentistry. In light of these challenges, the Virginia ADA delegation must be an effective advocate for the interests of our members. I have learned that to be effective one must understand both the issues at hand as well as how the system operates. I feel confident in my understanding of the many issues before us as well as the operation of the ADA House of Delegates. During the past five years, I have developed many contacts and friendships both within our 16th district and throughout the ADA House of Delegates which is instrumental in building coalitions and having our opinions heard. My varied experiences in organized dentistry as committee chair, as component president, as VDA delegate, as VDA Director, and as ADA Council Member have given me the necessary perspective to fully understand the interests and needs of our members. I feel this knowledge and understanding enables me to represent Virginia dentists at the ADA level. I am eager and enthusiastic to serve in this delegation.

See Dr. Bell's candidate for President-Elect for CV Information.

2008 VDA Elected Leadership Candidates



Anne Adams, DDS
Candidate for the Office of
ADA Delegate

I have been honored and privileged, for the past few years to serve as a delegate to the American Dental Association. It is not quite as much fun as attending the meeting as a member with free time to enjoy the excellent continuing education courses or the many tours that the Host City provides. It does provide the opportunity to learn a great deal about our organization and the many opportunities and challenges that face our profession, today and tomorrow.

As a delegate from Virginia, I feel like I have the capability of influencing the policies and governance of our organization. I feel that I can make a difference. However I can not do this alone. I need to have the support of every one of you and your input to make good decisions to mold our profession.

We need to have a strong and committed membership. We need to have better communication and this should be easier in this world of fast technology. We need to have more money to provide more necessary services to our members without raising dues. We need to assess what we really need from our organization so that we are not duplicating services that are available in other places and more reasonably priced.

I would consider it a great honor to serve you again as one of your delegates to the American Dental Association in 2009.

Education: D.D.S. Medical College of Virginia-Virginia Commonwealth University, 1980; MS Microbiology, Medical College of Virginia-Virginia Commonwealth University, 1975; BA Radford College, 1967.

Memberships: ADA, VDA, RDS, AAWD

Honors: Omicron Kappa Upsilon, 1987; American College of Dentist 1989, Chairman 1999; Fellow of VDA 1989; Pierre Fauchard Academy, 1990, Chairman 1992-1994; International College of Dentists, 1994; MCV/VCU Alumni Star Award, 1995

Leadership Activities: ADA: Council on Membership 1996-1999, Chairman 1998; Task Force to Study The Implications of The Advisory Opinion on the Announcement of Credentials By General Dentist (5.1. 1); Advisory Committee Allied Dental Personnel Study, Council on Dental Education 1993-1995. Alternate Delegate from VDA to ADA. VDA: Executive Council Component IV; Delegate to VDA from Richmond Dental Society, Chairman of Auxiliary Education and Relations Committee, Other committees; RDS: President, Treasurer, Board of Directors, and other committees. President of the Virginia Dental Association 2006/2007.



Neil J. Small, DDS
Candidate for the Office of
ADA Alternate Delegate

I thank you for allowing me to serve as your Alternate Delegate these past two years. I have always believed in actively serving our organization and it has been especially rewarding at the National level. I have participated and attended almost every meeting and tried to represent the membership locally and our mission nationally. Our delegation is very talented

and professional, I respectfully request your vote and support in continuing to work with this team. I believe my experience as a clinician, academician and in various leadership roles has helped me to participate and contribute in discussing the issues that affect us today. I am enthusiastic and eager to return. Many of the men and women I am now working with, I have known in one capacity or another these past twenty five years. Renewing these national friendships has been advantageous in understanding the background of the "hot button" issues and what is most beneficial to the membership and the

Address: 9940 Main St
Fairfax, Va 22031

Phone: 703-385-3636
Component: 8

Education: Long Island University- BS in Biology, Georgetown University School of Dentistry- DDS, University of Buffalo Dental School, Graduate Endodontic program 1978, Diplomate American, Board of Endodontics- 1987

Memberships: American Dental Association, Virginia Dental Association, Northern Virginia Dental Society (Past President), American Association of Endodontists, Alpha Omega Dental Society (Past President) Edward Penick Endodontic Study Club (Past President) District of Columbia Dental Society
Honors: Fellow, American College of Dentists, Fellow, International College of Dentists, Fellow, Pierre Fauchard Academy, Fellow, American Board of Endodontics, Fellow, Virginia Dental Association, David Mast Memorial Award, Excellence in Continuing Education-District of Columbia Dental Society, Georgetown University Dental Alumni Board of Directors, 1995-2000

Leadership Activities: ADA: Alternate Delegate '06, NVDS Past President, executive committee, Board of Directors, Patient Relations Committee, Endodontic coordinator MOMS project. '04, '05 and '06. Medical malpractice review board, State Supreme Court. No Va. Dental clinic volunteer. Northern Virginia Community College Dental Hygiene Program Curriculum Advisory Committee VDA: Patient Relations committee Chairman. Nominating committee. Credentials committee etc.
Community: Volunteer Vietnam Veterans Memorial, Natl Park Service. Boy Scouts of America. Several local charitable organizations



Michael J. Link, DDS
Candidate for the Office of
ADA Alternate Delegate

I would like to ask for your support as I seek re-election to the position of ADA Alternate Delegate. First, let me say that it was a privilege and honor to represent you at the ADA annual meeting, and to be appointed to my first ADA reference committee (Dental Education and Related Matters). I feel that my past experience on the Virginia Board of Dentistry helped me in dealing with the many issues that the committee carefully considered. One such issue was the finalizing of the guidelines for conscious sedation. The reference committee approved

2008 VDA Elected Leadership Candidates

the course of action for sedation by Dentists, and this recommendation was accepted by the whole ADA House of Delegates.

People say that the "Golden Age" of Dentistry has passed us by, but like others, I believe that the "Platinum Age" is upon us. Dentistry today faces many trials and tribulations. Some of today's major issues are the ethics scandal that rocked our teaching institutions, the hygiene mid-level provider, universal health care and the access to care problems. In order to have meaningful solutions to our problems, we need to "think outside the box". By coming up with innovative ideas we as a dental community can provide a unified voice to our Legislators. The welfare of our profession is best served and protected when we join together to produce favorable solutions.

Address: 11007 Warwick Blvd
Newport News, VA 23601
Phone: 757-596-7000
Component: 2

Education: Medical College of Virginia School of Dentistry – D.D.S., University of Richmond – B.S. Chemistry, Peninsula Catholic High School

Memberships: American Association of Dental Examiners, Southern Conference of Dental Deans & Examiners, Southern Regional Testing Agency, Southeastern Academy of Prosthodontics, Peninsula Dental Society, Virginia Dental Association, American Dental Association, Academy of General Dentistry, International College of Dentistry, Pierre Fauchard Academy, American College of Dentists

Honors: 1997-2005 Virginia Board of Dentistry – Served as Board President, 2006 – present Virginia Board of Dentistry Subordinate, Fellow – Pierre Fauchard Academy, Fellow – International College of Dentistry, Fellow – Virginia Dental Association, Fellow – American College of Dentists

Leadership Activities: ADA: 2007 – Committee Member, Reference Committee for Dental Education and Related Matters, 2006 - present Alternate Delegate to the ADA

VDA: 2005-present VDA Delegate, 2005-2006 Chairman, Licensure Task Force, 2006-present Member, Fellows Selection Committee, 1995-1996 VDA Delegate, 1995-1996 Membership Committee, 1994-1995 VDA Alternate Delegate

Component Society: 2007-present Treasurer, 1997-present Executive Committee Member, 1995-1996 Membership Chairman **Community:** 1987-present Oyster Point Rotary Club, 1995-1996 Newport News Centennial Committee, 1986-1987 Hampton Road Jaycees, Virginia Health Services, 1999-present Riverside Sleep Disorder Team, 2000-present Knights of Columbus, 2000-present Donated Dental Services Program, 2007-present Eastern Shore MOM Project, 2007 – present Boys and Girls Clubs Smart Smiles Program

takes office as our future ADA president. I would intend at that point to retire from the delegation. My experiences in serving as ADA delegate have been very rewarding. I have made many friends and feel very comfortable on the House of Delegates floor. I have always strived to do the very best I could for the membership that I serve. I have appreciated the privilege of representing you in the past and ask for your vote so that I might continue that service to you. As always, I am willing to listen to your concerns and carry them forward to the best of my abilities. Thank you for your consideration.

Address: 15245-P Centreville Square
Centreville, VA 20121
Phone: (703) 830-9110



Elizabeth Reynolds, DDS
Candidate for the Office of
ADA Alternate Delegate

The American Dental Association is an exciting and dynamic group of dentists who truly care about the future of dentistry. I have been honored to have been an active part of this group as an Alternate Delegate for the past four years. I have witnessed first hand what this amazing group of professionals can do when given a challenge, and for that I am truly grateful. This is such an important time in our profession. We are part of a golden age of dentistry; we have amazing technology available to us. With this incredible privilege comes responsibility, and I feel our primary responsibility is to ensure access to care. The ADA has embraced this important issue through the establishment of the new categories of dental care professionals which will provide a dentist- led opportunity for us to expand the care available. Appropriate vigilance and leadership by the ADA will allow us to provide the necessary access to care while continuing to ethically treat our pay for service patient population.

I have found the ADA to be a group of dedicated volunteers which is constantly watching and listening to identify issues which will affect our profession; it then confronts these issues to ensure that we remain a self regulated profession. I would be honored to represent you as a part of this group for another term.

Address: 6901 Patterson Ave
Richmond, VA 23226
Phone: 804-288-5324

Bruce R. Hutchison, DDS
Candidate for the Office of
ADA Alternate Delegate

I am seeking a 2 year term as alternate delegate to the ADA. I have served on the delegation since 1996 and have reached my term limit as a delegate. My intention was to bow out of the delegation and let a younger dentist become involved. However, since I am heavily involved in Dr. Ron Tankersley's campaign to become president- elect of the ADA, I would like to remain on the delegation for two more years. This will give me the opportunity to help out Ron and to be there when he

RDS: Chair Committee on the New Dentist 2002-2004, Membership Committee, VDA Delegate, Board of Directors, Peer Review Committee. VDA: Council on Sessions, current Chair, Nominating Committee, Alternate Delegate to the ADA, Committee on the New Dentist, Task Forces on Leadership, Task Force on Membership. Other affiliations and honors: Fellow, Pierre Fauchard Society; Fellow, American College of Dentists; 2003 President Award recipient; AGD, Academy of Osseointegration, AAWD, AACD. Social and volunteer affiliations: Chatham Hall, Alumnae Council Past Pres and Board of Trustees, MCV Alumni Association Board of Trustees, current Secretary and Membership Chair, various MOM Projects, DDS, Give Kids a Smile



2008 VDA Elected Leadership Candidates

Ralph L. Howell Jr., DDS Candidate for the Office of ADA Alternate Delegate

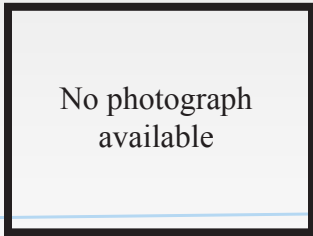


To the members of the Virginia Dental Association,
Due to the efforts of many dedicated leaders before me, Virginia has a great relationship with legislators, the public and fellow dentists. Our Association has grown in respect and membership. This relationship, however, is not shared among all states within the nation. There are many national issues that face Dentistry today. Each of these

issues effect the way we practice dentistry and the degree of autonomy that practitioners enjoy today. It is important to have representatives that study the issues and make sound decisions in order for us to be able to continue to practice the way we are accustomed. I feel the experience and knowledge that I have gained while serving as the VDA Speaker of the House and as an Alternate Delegate to the ADA have prepared me to better represent you as an Alternate Delegate to the American Dental Association.

As your Alternate Delegate to the American Dental Association, I will continue to do my best to represent the voice of Virginia to other members of the ADA. I thank you for your support in the past and with your assistance, I would like to continue to serve the profession as a member of the ADA Delegation. Thank you.

Address: 102 Western Avenue
Suffolk, Virginia 23434
Component 1
Education: College of William and Mary; Medical College of Virginia School of Dentistry
Memberships: ADA, VDA, TDA, AGD,
Honors: Fellow-Academy of General Dentistry, Pierre Fauchard Academy, Fellow VDA, International College of Dentists, American College of Dentists, VDA Leadership Award
Leadership Activities: Alternate Delegate to the American Dental Association, Component President, Virginia Dental Health Foundation –Past President, Executive Council of VDA, Speaker of VDA House of Delegates, President Elect of the VDA
Community: Suffolk Rotary Club-past President, Oakland Christian Church-Deacon, Colonial Virginia Council, BSA-Council Vice President



No photograph available

David Anderson, DDS Candidate for the Office of ADA Alternate Delegate

It has been an honor and a privilege to serve on the ADA Delegation. Virginia has had an impact far greater than it's size on the ADA. Everything from dues stabilization to workforce issues our delegation has played a large part. It would not be fair if I didn't say that I enjoyed participating in the debate both in reference committees and on the house floor. More challenges are ahead and using experienced members who know how to collaborate in order to sustain our profession as the premier dental health care provider is a plus. Respectfully I ask for your vote so that I may continue serving on the delegation. There will be serious issues ahead and it behooves our profession to have people who will serve, speak and work tirelessly. It won't hurt to have people who also enjoy their work.

Address: 5288 Dawes Ave
Alexandria, VA 22311
PhoneL 703-671-6060

Education: DDS - MCV 1974; Perio - FDU 1976
Membership: ADA/AAP
Honors: Emanuel W Michaels Award; ACD; ICD & Pierre Fauchard.
Leadership Activities:
ADA: Delegate; Past Chair Council on Communications.
VDA: Speaker of the House; Past President VDA
Component Society: Past President NVDS.

Every Vote Counts!
See page 18 for new absentee voting options!

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Telephone: (202) 296-0928
E-mail: info@hvousing.org

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Chicago, Illinois 60611

Please make checks payable to ADA Foundation – International Fund



Photos courtesy of HVO

The VDA Central Office welcomes some new faces...



Laura Givens
Director of Legislative & Policy
Director of Outreach & Speciality Management

Hi everyone,

I feel privileged to be a part of the VDA staff. My role within the organization requires me to wear many hats, including Legislative and Policy Director, Donated Dental Services Program Coordinator and Executive Secretary for the Virginia Society of Oral & Maxillofacial Surgeons (VSOMS). All of my responsibilities are very important to me and I am enjoying the diversity of my position. It has been a pleasure meeting and speaking with many of the VDA and VSOMS members over the past few months and I am looking forward to the upcoming Virginia Meeting, which will be a wonderful opportunity to meet many more members. Taking on the tasks of my position has been challenging as

any new experience can certainly be but, with a welcoming and supportive staff and membership, I feel very fortunate. I hope to successfully fulfill my position's responsibilities in the mission of the VDA and look forward to a long relationship with such a wonderful organization!

Dear VDA Members,

I am pleased to introduce myself to you as the Director of the Virginia Dental Health Foundation. For those of you who did not know, the Foundation has never had a director before, and it is a great honor for me to be the first to hold this position.

The VDHF was created in 1996 to serve as a charitable and educational organization to increase access to dental care for Virginians. The Foundation accomplishes this mission by generating and redirecting resources for charitable and educational oral health programs throughout the Commonwealth.

I look forward to contributing to this wonderful organization. Please feel free to contact me if you have any questions about the Foundation or suggestions for its growth.

Thank you very much,

Kate Westbrook



Kate Westbrook
Director-Virginia Dental Health Foundation (VDHF)



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Virginia Meeting At A Glance

	7:00A	8:00A	9:00A	10:00A	11:00A	12:00P	1:00P	2:00P	3:00P	4:00P	5:00P	6:00P	7:00P	8:00P	9:00P	10:00P
Thursday, June 19	VDA Registration 7:00AM-5:00PM											ACD Dinner & Dance 6:30-11:00PM				
	Kay 8:00-11:00AM					CPR 1:00-3:00PM					Ghost Tour 9:00-10:00PM					
	Golf Tournament 11:00am-6:30PM															
	Heymann 8:00AM-3:30PM								Opening Reception 4:00-6:00PM							
Friday, June 20	VDA Registration 7:00AM-5:00PM															
	AGD Breakfast 7:30-8:30AM		Otomo-Corgel 9:00AM-4:30PM								Big Prize Giveaway 5:30-6:30PM					
	Boswell/Corcoran 8:00-11:00AM					Boswell 1:30-4:30PM					President's Party 6:30-10:30PM					
	Hornbrook 8:00AM-3:30PM								MCVVCU Reception 4:30-5:30PM							
	Gunn 8:15AM-4:00PM															
	Pace 8:00AM-4:00PM															
	Jackson 9:00AM-5:00PM															
	Invisalign Certification- Clear Essentials I Sign In: 7:00-8:00AM Course: 8:00AM-5:00PM															
	CPR 8:00AM-Noon					Pierre Fauchard Lunch 12:00-1:30PM		Exhibit Hall Hours 11:00AM-6:30PM								
	Saturday, June 21	VDA Registration 7:00AM-3:00PM														
Miller 8:00AM-4:00PM																
Priest 8:00-11:00AM					Priest 1:00-4:00PM											
Pace 8:00-11:00AM					ACD Lunch & Learn 11:30AM-1:00PM											
Deems 9:00AM-12:00PM						Deems 2:00-5:00PM										
Gunn 8:15-11:15AM						Private Historical Area Tour 2:00-5:00pm										
Govoni 8:15AM-4:00PM																
ICD Breakfast 7:30-8:30AM		Jackson 9:00AM-12:00PM					CPR 2:00-4:00PM									
Roda 8:00-11:00AM					Roda 1:00-4:00PM					VDAA Board Meeting 5:30-7:00PM						
Low Dog 8:00-11:00AM					Low Dog 1:00-4:00PM											
VDA Past President's Breakfast 7:30-9:00am			Invisalign Certification- Clear Essentials II Sign In: 8:30-9:00am Course: 9:00AM-6:00PM													
Exhibit Hall Hours 10:00AM-2:00PM																

Detailed course listings can be found on our web site www.vadental.org under "The Virginia Meeting".

Making it Happen...

2008 Council On Sessions

Chair: Dr. Elizabeth Reynolds
 Dr. Sharon Colvin
 Dr. Claire Kaugars
 Dr. Anthony Peluso
 Dr. Andrew Zimmer
 Dr. Michael Abbott

2008 Local Arrangements Committee

Co Chair: Dr. William Bennett
 Co Chair: Dr. Don Cherry
 Social: Dr. Guy Levy
 Events: Dr. Ross Fuller
 Golf: Dr. Cory Butler
 Hosts: Dr. Mike McCormick

ADA C.E.R.P

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Williamsburg, VA 23185

Reservations:

By Phone: 1-800-HISTORY (1-800-447-8679)

Meeting Code: VIRF08A

Online: at <https://resweb.passkey.com/go/vadental>

Virginia Meeting room rates:

Williamsburg Lodge: Deluxe \$218; Superior \$196

Woodlands Hotel & Suites: Superior \$129

Williamsburg Inn: Main Building \$385; Providence Hall Wing \$285

Rates do not include 10% and \$2.00 per room per night occupancy tax.

2008 Virginia Meeting - Bike Ride Event

This year Local Arrangements Co-Chair, Dr. Don Cherry will be hosting a biking event in Williamsburg, VA. As a long time resident of the area Dr. Cherry is pleased to present this exciting new addition to the Virginia Meeting.

Two Ride Options:

1: The Casual Ride*
15 miles; slow pace.

2: The Advanced Biker Ride*
55 miles; raced pace.

Cost: Free with Virginia Meeting Registration
*BYOBE (Bring your own bike equipment)

To sign up contact Dr. Cherry directly at cherris@widowmaker.com or 757-253-2500.
(At least 8 participants are needed for each ride option)



Richmond... afterward, William

General Information

Non-Solicitation Policy

With the exception of exhibitors operating within their designated booth space, no attendee may solicit business on the exhibit floor or in any other Virginia Meeting area. Violation of this policy will result in expulsion from the conference.

Classroom Comfort

•Per fire codes, once a course is full, attendees will not be allowed to sit on the floor or bring chairs in from another room.

•Lecture space is limited and available on a first-come, first served basis.

•No children are permitted in lectures or workshops.

•Set cell phones and pagers to "silent" during courses.

Course Disclaimer

The VDA makes every effort to present high caliber speakers in their respective areas of expertise. Speaker presentations in no way imply endorsement of any product, technique or service. The VDA specifically disclaims responsibility for any materials presented. Speakers may be subject to change due to circumstances beyond our control.

Onsite Registration Hours:

Thursday, June 19, 2008	7:00am-5:00pm
Friday, June 20, 2008	7:00am-5:00pm
Saturday, June 21, 2008	7:00am-3:00pm

Please read the following important information prior to completing your registration.

Refunds: All refunds must be submitted in writing: conference badges and tickets must accompany request. All refunds are subject to a 20% per registrant fee that will be deducted from the total monies received.

Dentist Registration: Dentists must register as dentists. If registering as a VDA member, membership dues must be paid in full prior to registering. If you have not paid your dues contact Leslie Pinkston at the VDA Central Office 804-261-1610.

All "n/c" events/sessions are on a first-come, first serve basis.

YOU MUST REGISTER FOR ALL EVENTS/SESSION, YOU PLAN TO ATTEND.

Registration Materials:

Badges and tickets will be mailed to registrants who register before the June 13, 2008 deadline. Open registration envelope immediately to ensure badges and tickets are correct. All materials will be sent to the primary registrant. Materials for registrants outside the US will be held for pick-up under the primary registrant's name at the VDA registration desk.

Registration Options

Pre-Registration DEADLINE • June 13, 2008



Online:

Visit www.vadental.org to register. This is the quickest and easiest way to register you and your dental team for the Virginia Meeting. Online registration is now open!

Why register Online?

1. You could win BIG! The first 200 dentists to register ONLINE will be put into a drawing to win 1 of 10 "Cosmetic Procedure Kits" a \$157.03 value.
2. It is easy, fast and convenient.
3. You'll know for sure that your registration was received. You will receive an e-mail confirmation of your registration as soon as you register. We cannot guarantee faxed or mailed registrations have reached us.
4. You'll save a lot of time!
5. You'll save paper and help support the Virginia Meeting's effort to go **Green!**



By Mail:

Mail: Complete the registration form on the next page, tear out and mail it to:

Virginia Dental Association
Virginia Meeting Registration
7525 Staples Mill Road
Richmond, VA 23228

Be sure to include payment with your registration



Via Fax:

Complete the registration form on the next page and fax it to:
804-261-1660

Be sure to include your credit card information for payment.

The Virginia Meeting

REGISTRATION FORM FOR ALL REGISTRANTS

Please use a ballpoint pen

Make it easy...register online at www.vadental.org

1 Contact/Mailing Information

Contact Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ ADA#: _____

E-Mail: _____ Component #: _____

NO REGISTRATIONS WILL BE ACCEPTED AT THE VDA OFFICE
AFTER THE JUNE 13, 2008 DEADLINE.
After the deadline you must register ONSITE.

Registration Options: ONLINE www.vadental.org
Mail: 7525 Staples Mill Road
Richmond, VA 23228
Fax: 804-261-1660
credit card registrations ONLY!
If you fax your registration DO NOT MAIL IT.

ACD Luncheon For Learning:

(Only for those attending luncheon)

- 40A- Miller - Skeletal Ortho Anchorage
- 40B- Schleider - Over Dentures for Over the Hill
- 40C- Levin - Mini Implants
- 40D- Schufeldt - All on the floor - Immediate Load...
- 40E- Abubaker - Orthognathic Treatment Planning
- 40F- Simpson - Care & Maintenance of Implants

Choices:

1st _____ 2nd _____ 3rd _____

Refund if choices are not available

2 Practice Specialties:

(Dentists ONLY)

- General Practitioner
- Endodontics
- Military
- Oral Medicine
- Oral Pathology
- Oral Surgery
- Orthodontics
- Pediatric Dentistry
- Periodontics
- Prosthodontics
- Public Health
- Radiography

3 Registration Categories:

(Dentists many only register as a dentist)

	On or Before 6/13/08	After 6/13/08 (ONSITE ONLY)
A. First Time Attendee	\$100	\$200
B. VDA Member Dentist	\$185	\$265
C. ADA Dentist (non-VDA)	\$285	\$365
D. VAGD Dentist (non-VDA)	\$285	\$365
E. NON Member Dentist	\$485	\$555
F. Office Staff	\$40	\$50
G. Spouse/Guest	\$5	\$5
H. Hygienist	\$65	\$75
I. Assistant	\$40	\$50
J. Student (Dental, Hygiene & Assisting)	\$0	\$0
K. Retired Life Member	\$0	\$0
L. Lab Technician	\$40	\$50
M. Exhibitor	\$0	\$0

VDA Golf Tournament - In Honor of Dr. Donald Martin

Code: 32 - Additional Information (only for those playing in tournament)

Handicap: _____

I would like to be grouped in a team with the following people:

4

3

5

6

7

Registrants List Primary Registrant on first line	Category	Fee	Course #1 Code & Fee	Course #2 Code & Fee	Course #3 Code & Fee	Course #4 Code & Fee	Event #1 Code & Fee	Event #2 Code & Fee	Event #3 Code & Fee	Subtotal
1.										\$
2.										\$
3.										\$
4.										\$
5.										\$
6.										\$
7.										\$
8.										\$
9.										\$
10.										\$

Check (payable to VDA)

Credit Card # _____

Exp. Date: _____

8 Grand TOTAL

9 Signature

(Signature indicates approval for charges to your account and payment under the credit card issuer's agreement)

Print Name: _____

(As it appears on card)

Continuing Education Tickets:

Code	Course Title/Speaker	Cost
01	Harold O Heymann, DDS, M.Ed. \$90 Bread & Butter Adhesive & Esthetic Dentistry -Thursday, 8:00am-3:30pm	
02	Laney Kay, JD n/c Blood, Spit & Fears: A Painless OSHA Update -Thursday, 8:00-11:00am	
03	David S. Hornbrook, DDS, FAACD \$90 Beauty is in the eye of the beholder -Friday, 8:00am-3:30pm	
04	Suzanne Boswell & Dr. Jean Corcoran n/c Maalox Moments - Friday, 8:00-11:00am	
05	Shannon L. Pace, DA II \$20 From my side of the chair - Friday, 8:00am-4:00pm	
06	Tidewater Center For Life Support \$60 Healthcare Provider CPR - Friday, 8:00am-Noon	
07	Dr. Brian Gray \$1195 Invisalign Certification - Clear Essentials I - Friday, 8:00am-5:00pm	
07A	Invisalign Staff Registration - Fridayn/c Purchase of code 07 required. Use up to 4 times per dentist 07 registration	
07B	Invisalign Staff Registration - Over 4\$150	
08	Susan Gunn \$125 Getting The Most Out of QuickBooks ... - Friday, 8:15am-4:00pm	
09	Joan Otomo-Corgel, DDS, MPH n/c Periodontal -Systemic Link - Friday, 9:00am-4:30pm	
10	Dr. James B. Jackson n/c Winning The Money Game - Friday, 9:00am-5:00pm	
11	Suzanne Boswelln/c Mystery Patient - Friday, 1:30-4:30pm	
12	Michael B. Miller, DDSn/c The Reality View - On Products... - Saturday, 8:00am-4:00pm	
13	George F. Priest, DMDn/c Young Patients & Esthetic Single... - Saturday, 8:00-11:00am	
14	George F. Priest, DMDn/c Smile Line Revitalization with Crowns... - Saturday, 1:00-4:00pm	
15	Shannon L. Pace, DA II\$35 The Art of Clinical Photography - Saturday, 8:00-11:00am	
16	Donald A. Deems, DDS, FAGDn/c Making it a STARBUCKS Experience - Saturday, 9:00am-Noon	
17	Donald A. Deems, DDS, FAGDn/c The New Patient Experience - Saturday, 2:00-5:00pm	
18	Robert S. Roda, DDS, MSn/c Treatment Planning in Endo - Saturday, 8:00-11:00am	
19	Robert S. Roda, DDS, MSn/c Hybrid Instrumentation - Saturday, 1:00-4:00pm	
20	Dr. Tieraona Low Dogn/c Top Selling Supplements: The Real Story - Saturday, 8:00-11:00am	
21	Dr. Tieraona Low Dogn/c Healthy For Life - Saturday, 1:00-4:00pm	
22	Mary M. Govoni, CDA, RDA, RDH, MBAn/c Ergonomics, Efficiency & Economics - Saturday, 8:15am-4:00pm	
23	Susan Gunn \$25 Advanced QuickBooks in Your Practice - Saturday, 8:15-11:15am	
24	Dr. James B. Jackson n/c Ready to Retire - Saturday, 9:00am-Noon	

(CE Tickets Continued in Next Column)

25	Dr. Perry Jones\$300 Invisalign Certification - Clear Essentials II - Saturday, 9:00am-6:00pm
26	Tidewater Center For Life Support \$45 Heartsaver Adult & Child CPR - Saturday, 2:00-4:00pm
46	Tidewater Center For Life Support \$45 Heartsaver Adult & Child CPR - Thursday, 1:00-3:00pm

Event & Affiliate Group Tickets:

Code	Event	Cost
30	Opening Receptionn/c (ticket required) Thursday, 4:00-6:00pm	
32	Annual VDA Golf Tournament\$185 Thursday, 11:00am-6:30pm (Fill out additional information section on registration form)	
33	Ghost Tour (Adult)\$15 Thursday, 9:00-10:00pm	
33A	Ghost Tour (Child under 6 ticket)n/c	
34	AGD Breakfast*n/c Friday, 7:30-8:30am	
35	Pierre Fauchard Luncheon*\$40 Friday, Noon-1:30pm	
36	VDA President's Party (Adult)\$25 Friday, 6:30-10:30pm	
36A	VDA President's Party (Child over 2 ticket)\$10	
37	MCV/VCU Reception*n/c Friday, 4:30-5:30pm	
38	ICD Breakfast*n/c Saturday, 7:30-8:30am	
40A-F	ACD Luncheon For Learning\$50 Saturday, 11:30am-1:00pm	
	Table Topic	
	40A Skeletal Ortho Anchorage - Miller	
	40B Over Denture for Over the Hill - Schleider	
	40C Mini Implants - Levin	
	40D All on the floor- Immediate Load, Immediate Road To Success - Schufeldt	
	40E Orthognathic Treatment Planning - Abubaker	
	40F Care & Maintenance of Implants - Simpson	
43	Overview Tour of Historic Area\$7 (purchase of ticket #44 required)	
43A	Overview Tour of Historic Area (Child 4 & under)n/c	
44	Colonial Williamsburg Historic Area Ticket (Adult)\$20 Tickets good for length of conference	
44A	Colonial Williamsburg Historic Area Ticketn/c (Child 4 and under ticket)	
45	Busch Gardens Europe Tickets\$52 (Adult)	
45A	Busch Gardens Europe Tickets\$46 (Child 3-9 years old)	

**Only members of this group can attend this function*

Tickets are required for entry into all paid events including child tickets.

Help Us, Help You!



VDA Services is pleased to present the VDA Services vendors below. All vendors have been evaluated and offer great products and services to the members of the VDA. Please enjoy the numerous member benefits and discount programs brought to you by VDA Services!



VDA Services is a service mark of the Virginia Dental Association. VDA Services is a program brought to you by the Virginia Dental Services Corporation (VDSC) a for-profit subsidiary of the Virginia Dental Association (VDA).

Virginia Meeting - Events

Annual VDA Golf Tournament in Memory of Dr. Donald Martin; to Benefit Mission of Mercy (MOM) Projects



Code: 32

Thursday, June 19, 2008 11:00am-6:30pm

Join the VDA for our annual Golf Tournament at the Golden Horseshoe Golf Club - Gold Course. Lunch: 11:00am-Noon; Shot Gun Start: Noon; Reception and Awards: 6:30pm. Single player cost is \$185 (\$740 for a team of 4) which includes all activities listed above and cart and green fees. This annual event is open to all registered attendees, spouses/guests, exhibitors, and sponsors.

Private VDA Ghost Tour Thursday, June 19, 2008



Code: 33
Cost: \$15

A guide will lead you through the streets of Colonial Williamsburg by candlelight while sharing eerie and fun folklore of this very old city. Performed in a true storytelling format this is great fun for all ages.

Colonial Williamsburg Historic Area Tickets Code: 44 Cost: \$20

Everyday you're invited to embark on a revolutionary adventure in Colonial Williamsburg Historic Area. Travel back in time and discover what life was like in Virginia's capital city in the years surrounding the American Revolution.

Opening Reception Code 30 Thursday, June 19, 2008 Cost: \$0

Start out with a BANG! The VDA would like to invite all registered Virginia Meeting attendees (sorry no exhibitors) to join us for an opening reception on Thursday. Enjoy some good old fashioned camaraderie. Light refreshments will be served. Cash Bar.

VDA President's Party Code: 36-36A Friday, June 20, 2008 Cost: \$10 (Child 3-12) \$25 (Adult)

Join VDA President Dr. Gus Vlahos on Friday at our annual President's Party located in the Oval Gardens. Enjoy a Colonial inspired buffet, music, dancing and plenty of time for camaraderie. Don't forget to stop by the Air Heads oxygen bar for some relaxation and aroma therapy.

Busch Gardens Europe Tickets Code: 45-45A Cost: \$52 (Adult) \$46 (Children 3-9)



With dozens of thrilling rides, ten main stage shows, a wide variety of authentic foods and shops, and a magical children's area. Busch Gardens Williamsburg is the ticket to a world-class adventure.

Private Overview Tour of Historic Area Code: 43 Saturday, June 21, 2008 Cost: \$7

***purchase of Historic area ticket #44 required**

Join other Virginia Meeting attendees for a private overview tour of Colonial Williamsburg Historical Area. Historical Interpreters provide a glimpse into the government, work, community, and culture of 18th century Williamsburg.

ACD Dinner & Dance Thursday, June 19, 2008



The Virginia Section of the American College of Dentists will host their annual dinner and dance on Thursday, June 19, 2008 from 6:30-11:00pm. Members of the College will receive additional information and separate registration materials from the VACD for this event. All Virginia Meeting attendees are invited to join the fun after the dinner meeting is concluded (approximately 9:30pm).

VDA Logo Shop Friday, June 20, 2008 11:00am-6:00pm Saturday, June 21, 2008 10:00am-2:00pm



Located in the VDA Exhibit Hall
The VDA is delighted to offer a wide range of men's and women's apparel and accessories. All proceeds support the VDFH's MOM and DDS Programs.

VDHF 2008 Raffle Tickets Available Outside the Exhibit Hall



Support the MOM Projects and enter for a chance to win a beautiful piece of jewelry. Only 1000 tickets will be sold for this exclusive raffle and the winner will be chosen during the President's Party at the Virginia Meeting in Williamsburg. All proceeds will benefit the Mission of Mercy Projects

MCV/VCU Reception Friday, June 20, 2008 4:30-5:30pm



Join the VCU School of Dentistry and MCV Alumni Association to catch up with friends and spend time enjoying their company. Admission is free to all attendees (sorry no exhibitors).

"Big Prize Giveaway" Friday, June 20, 2008 5:30-6:30pm

Don't miss the VDA's 2nd Annual "Big Prize Giveaway". Many desirable prizes will be given away at this event located in the VDA Exhibit Hall. Everyone has a chance to WIN!!

ACD Luncheon For Learning Code: 40A-F Saturday, June 21, 2008 11:30am-1:00pm Cost: \$50

Join a table of ten for lunch to discuss one of the topics listed below. Each table will consist of one dentist or professional with expertise on the topic to be discussed. "Luncheon for Learning" is appropriate for dentists and all dental team members. Seating is limited, so register early! Table preferences assigned on a first come, first serve basis. The Virginia Section of the American College of Dentists is proud to sponsor the 10th annual ACD Luncheon for Learning.

Pierre Fauchard Luncheon Cost: \$40 Friday, June 20, 2008 Noon-1:30pm Code: 35

Only members of this group are able to attend.

2008 Exhibit Marketplace

as of March 13, 2008

Visit the Alliance table in the VDA Exhibit Hall for some great SALE items or contact Shirley Meade 804-796-2002

Exhibit Hours:

Friday, June 20, 2008	11:00am-6:30pm
Friday, June 20, 2008	5:30-6:30pm "Big Prize Giveaway"
Saturday, June 21, 2008	10:00am-2:00pm

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RGP Dental, Inc.
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"BIG PRIZE GIVEAWAY"



IPOD Nanos

ATTENTION ALL VIRGINIA MEETING ATTENDEES & EXHIBITORS:

Don't miss the VDA's 2nd Annual "Big Prize Giveaway".

Many desirable prizes will be given away at this event located in the VDA Exhibit Hall.

Everyone has a chance to WIN!!

Friday, June 20, 2008

5:30-6:30pm



Vera Bradley Bags



Tom Tom GPS

Mystery Boxes From Tiffany's



Rules and Details:

- Every meeting attendee who registers prior to 3:00pm on Friday, June 20, 2008 will receive a ticket for entry into the "Big Prize Giveaway". If you pre-register, a ticket will be mailed to you with your conference badges.
- Tickets must be filled out with your name and address and deposited at the "Big Prize Giveaway" exhibit (Booth 31) in the VDA exhibit hall prior to 5:00pm on Friday, June 20, 2008. Failure to deposit your ticket will eliminate your chance to win.
- You MUST be present to win.
- Prizes will be given away in the following categories: DENTISTS, EXHIBITORS, STAFF/GUEST.

The Virginia Dental Association would like to thank the following individuals/companies for their generous support of the Virginia Meeting!!! (paid sponsorships as of 3/15/08)

Titanium



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President's Party O2 Bar



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Drs. Shiver, Peluso & Anderson
Hampton Roads Oral & Maxillofacial Surgery
Drs. Zussman, Smith, Dolan, Lane, Silloway, Park & Beaver
Drs. Sukle, Hollyfield, Abbott & Perkins
Southside Oral & Facial Surgery
Commonwealth Oral & Facial Surgeons

Silver

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Join the MOM Team!

I would like to volunteer at:

Northern VA MOM 2009

- Date to be determined

Eastern Shore MOM 2009

- Date to be determined

Roanoke MOM 2008

- Friday, April 25, 2008
 Saturday, April 26, 2008

Wise MOM 2008

- Friday, July 25, 2008
 Saturday, July 26, 2008
 Sunday, July 27, 2008

Grundy MOM 2008

- Saturday, October 4, 2008
 Sunday, October 5, 2008

I prefer to do:

- Fillings Sterilization
 Extractions Adults only
 Triage Children only

NAME

SPECIALTY

ADDRESS

CITY/STATE/ZIP

PHONE NUMBER

EMAIL

LICENSE NUMBER

PLEASE NOTE: A COPY OF YOUR CURRENT BOARD OF DENTISTRY LICENSE MUST ACCOMPANY YOUR REGISTRATION! (VDA FAX# 804-261-1660)

For more information on the Mission of Mercy projects and to register online please visit us at www.vadental.org. Contact Barbara Rollins at VDA: 804-261-1610; email: rollins@vadental.org; FAX 804-261-1660.

Hope you can join us!

I. The following actions of the Board of Directors are included for information only:

A. The following items were approved:

1. The Executive Director is authorized to obtain bids for extending or enlarging the conference room and other repairs needed at the VDA office.
2. Background: The Virginia Dental Health Foundation needs a full time staff person to take the Foundation to the next level. The VDHF has requested that a position be created under the VDA as they are not in a position to provide benefits, etc and the Foundation has very limited undesignated funds. The Foundation's goal is to have the position self funded as quickly as possible.

Resolution: The VDA Board authorizes the VDA Executive Director to hire a person to be the Director of the VDHF. The three year commitment from the VDA will not exceed \$50,000.00.

Budgetary Impact: \$50,000.00

3. Background: With a desire to expand and strengthen the voice of organized dentistry, the Membership Committee has discussed the creation of affiliate membership for members of our dental team such as hygienist, assistant, lab technician, office manager, etc. This will increase our voice on legislative and regulatory issues and prevent fracturing the voice of dentistry.

Resolution: The president and Board of Directors of the VDA create a task force to investigate and develop a plan to create associate or affiliate membership.

The following will be appointed to the Task Force on Affiliate or Associate Member: Rob Candler, Emily Smith (4), Jason Crist (5), Tim Golian (8) and Mike Abbott (BOD liaison to the Membership Committee).

B. The following was referred:

1. To the Constitution & Bylaws Committee for inclusion in the VDA Bylaws:

Background: To have more informed members of the VDA Board of Directors and for the VDA to have a greater presence with the Virginia Board of Dentistry.

Resolution: A member of the VDA Board of Directors will be assigned to attend the Virginia Board of Dentistry meetings. (This should be added to the duties of the Board of Directors.)



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Health Insurance: *An overview for dental practices*

Employee benefits are an important factor to any business hiring and retaining a good work force. Every VDA member needs to periodically review their employee health insurance plan to insure this major expense continues to offer the highest quality group health insurance. B&B Insurance will be happy to assist your benefit administrator in answering employee questions and requests pertaining to health insurance.

PPO (Preferred Provider Organization):

A PPO group health insurance plan offers employees convenient access to quality medical care with effective medical management, a large and diverse network of primary care physicians, medical specialists, hospitals and clinics. An employee can see any health care professional in the network any time they choose to make an appointment. They do not need referrals for specialists and other services. An employee can see doctors or specialists outside the PPO network; however, the employee's portion of the costs will be higher.

HMO (Health Maintenance Organization):

HMO group health insurance helps your business control health care costs through a closely managed plan with an emphasis on preventive care. Each employee selects a Primary Care Physician (PCP) from a network of providers. The PCP can coordinate the total care of the employee to help ensure appropriate care is received. Often times, a referral from the PCP is necessary for the employee prior to seeing a specialist. An employee may also seek care from any provider in the network *without* a PCP referral; however, most plans will not pay for the services rendered.

POS (Point Of Service):

POS group health insurance plans allow employees the option of accessing any medical provider without a primary care physician referral and receive the highest benefit level. This plan also stresses preventive care and offers closely managed benefits. A POS health insurance plan also pays benefits for out-of-network care, but at a lower level than for in-network care.

HSA (Health Savings Account):

HSA's are an indemnity health plan that allows employees to visit any physician of their choice. The basis of an HSA is two fold: a high deductible health plan (HDHP) and the HSA portion which is a saving account that can be used for qualified medical expenses. The high deductible health plan will place a larger financial responsibility on your employees, but all money used for qualified health care expenses can be paid with pre-tax dollars. Each year the Treasury Department determines the maximum amounts set aside in the tax deductible fund for the HSA. An HSA has the initial two cost factors, the premium for the health insurance and the money to fund the HSA account. Money set aside in the HSA account, if not used in a calendar year can be carried over, and can grow tax-free through investment earnings. Funds distributed from the HSA are not taxed if they are used to pay qualified medical expenses.

*The above information is a brief overview of some of the available major medical plans. To further discuss these options, please contact **B&B Insurance at 1-877-832-9113** or visit our webpage at www.bb-insurance.com.*





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Dental Office Space immediately available near the intersection of Chippenham and Hull Street Road in Richmond, VA. The 2,171 square foot space is ideally laid out with upgrade finishes for a dental office. The building has great exposure with monument signage. Please call Will Bradford at (804)788-1000 ext. 214 for more details or to set up a tour of the available space.

Public Health Dentist Opportunities

Here is an opportunity to enjoy dental practice in Virginia, contribute to the community, be a part of a healthcare team and grow professionally. Duties typically include comprehensive general dentistry for school children and limited services for adults. VDH offers a competitive compensation package to the best-qualified applicants, including negotiable base salary and potential recruitment incentives. An array of valuable benefits for classified employees include: employer-paid retirement, employer-paid life insurance, employer-paid malpractice protection, employer-subsidized health insurance, tax-free 457/401A deferred compensation plan with child care reimbursement plans, employer-paid short term & long term disability plan, annual leave, sick leave, and paid holidays. Although an unrestricted VA license is preferred, a restricted temporary licensure is available as a VDH employee. National criminal records and background check required. Contact Dr. R. Lynn Browder for additional information at (804) 864-7776 or lynn.browder@vdh.virginia.gov. The Virginia Department of Health is an Equal Opportunity Employer.

Clean teeth in a clean world

A Smithfield dentist uses environmentally friendly techniques.

By VERONICA GORLEY CHUFO

When you think of pollutants, dentists aren't typically the first thing that comes to mind. "The amount of waste generated from the dental industry is minuscule. I mean, minuscule," said Dr. Jennifer Howard, D.D.S. "But everything helps. Anything you can do to make some sort of an impact is always good."

Howard tried to cut down on pollutants and build an environmentally friendly office when she opened her dental practice, Isle of Wight Family and Cosmetic Dentistry, on Gumwood Drive in Smithfield in 2007. Her efforts landed her a Business for the Bay Environmental Excellence award for pollution prevention in November.

Among of the most noticeable changes are computer screens mounted above examining chairs — a way to view X-rays without the potentially harmful developing chemicals. X-rays are taken with a sensor smaller than the size a book of matches that sends images onto the computer screen. "The other obvious advantage, from my perspective, is that the radiation dosage is much less when you're using digital X-rays, so the patient isn't exposed to as much radiation," Howard said.

Howard also doesn't use silver amalgam fillings that contain mercury, preferring tooth-colored composite resin fillings. Mercury is one of the pollutants found in some Chesapeake Bay tributaries and can have negative health effects for humans. When she removes silver fillings, she uses an amalgam separator. "That's disposed of just like any other contaminated waste," Howard said. "It's sent off to a company, and they process it however they do, and hopefully that prevents it from going into the environment."

She also uses a dry vacuum to dry out patients' mouths rather than the traditional method, which uses continually cycling water to create a vacuum.

The other changes may be less noticeable. The floor is covered in tile because it would generate less waste than carpet if it needs to be replaced. There are more windows and fewer overhead lights.

"The contractor wanted me to use twice the amount of overhead lights. I cut it in half," Howard said. "He thought that was crazy. He thought I was going to be working in a cave. I promised him I would be happy."

She designed the office to make it environmentally friendly, using the U.S. Green Building Council's Leadership in Energy and Environmental Design rating system as a guide, said Tom Griffin. He's the outreach coordinator for the Virginia Department of Environmental Quality's Office of Pollution Prevention.

Other dentists have incorporated environmentally friendly aspects from a manual Griffin wrote with the Virginia Dental Association. But she's the first to call and ask for advice in building an environmentally practice from the ground up, Griffin said.

Some of the changes are paying off in a reduced electric bill. It's between \$200 and \$400 a month to provide energy and heat to the 2,880-square-foot practice, Howard said. "People don't even realize how easy it is and how much they can actually save by doing the right thing," Howard said. Other changes aren't as cheap. The digital X-ray sensor was about \$9,000, she said.

Howard, 30, lives in Smithfield but grew up in York County. She attributes her environmental awareness to her upbringing. "It wasn't so much a particular event. I was throughout my life aware of my personal impact and potential to change the environment," Howard said.

Clean up your act at work

Strategies for reducing workplace waste:

- Avoid the use of materials, if you can. For example, use e-mail instead of paper.
- Buy products and equipment that are durable, repairable and upgradable.
- Postpone the replacement of products as long as possible.
- Look for alternatives to the landfill, from textile manufacturers that recycle used carpet to those that clean and resell computers.

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Cooperation Predictors for Dental Patients with Autism. Marshall, Jennifer, DDS Barbara Sheller DDS, MSD, Bryan J. Williams, DDS, MSD, MEd., Lloyd Mancini, PhD Charles Cowan, MD. *Pediatric Dentistry* 2007; 29(5):369-376.

Children with autism present in the dental setting with behavior that is more likely not to be conducive to examination or treatment than nonaffected children. The purpose of this study was to evaluate potential predictors of cooperation for children with autism in the dental environment. Eighty male and twenty-eight female subjects were asked questions about medical/ dental history, language skills, academic achievements, and personal hygiene skills. Results were based on the use of the Frankl scale to evaluate behavior. It concluded that questions to caregivers may be helpful in evaluating child's cooperative potential in the dental setting. Questions about behavior during haircuts and toothbrushing, toilet training, academic achievement, and use of language provide guidance in managing children with autism during dental appointments.

Dr. Melissa Fries is a first year student in Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University.

Effect of Motivational Interviewing on Rates of Early Childhood Caries: A Randomized Trial, Harrison, Rosamund DMD, MS; Tonya Benton, MA; Siobhan Everson-Stewart, MS; Phil Weinstein, PhD. *Pediatric Dentistry* 2007;29(1):16-22.

Early childhood caries is a preventable disease, and with the proper educational tools the dental community can help decrease its incidence. In most cases parents are not aware of the impact nutritive habits can have on their child's primary dentition. Infant oral health knowledge is imperative in expecting mothers and in those with young children. An adequate delivery of such information has not yet been developed. The purpose of this study was to use Poisson regression for data analysis and to test motivational interviewing (MI) to prevent early childhood caries. MI a brief, patient-centered, personalized counseling approach, focuses on strategies to move parents from inaction to action; many possible paths to a solution are provided in the form of a "menu of options." This randomized controlled study was conducted in Canada on a total of 240 South Asian children 6 to 18 months old. These children were randomly assigned to either MI or control condition, given a dental exam while their mothers completed pretested instruments at baseline and at one and two years postintervention. Poisson regression demonstrated the positive effects that MI can have on mothers and their children, those in this group had about a 46% lower rate of DMFS at two years than did control children. After a long search for possible methods of intervention, MI shows great potential to change lifestyles.

Dr. Patricia Arteaga is a first year student in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University.

Gingival Bleeding in 6- to 13-Year-Old Children with Diabetes Mellitus, Lal, Shantanu, DDS, Bin Cheng, PhD, Selma Kaplan, DMD, MS, Barney Softness, MD, Ellen Greenberg, MS, Robin S. Goland, MD, Evanthia Lalla, DDS, MS, Ira B. Lamster, DDS, MMSc. *Pediatric Dentistry* 2007;29(5):426-430.

Periodontitis and gingivitis are well-recognized complications of diabetes mellitus. Although this association has been documented in adults, this study shows a correlation in 6- to 13- year-old children. The purpose of this study was to assess gingival bleeding in diabetic children during the mixed dentition period. Three hundred and fifty-five 6- to 13-year-old diabetic and non-diabetic children were evaluated. Associations between gingival bleeding and mean hemoglobin A1c, duration of diabetes, and body mass index (BMI) were assessed. The results showed diabetic children have a 35% greater risk for gingival bleeding at primary teeth sites as compared to non-diabetic children. An increase was also seen at permanent teeth sites with diabetic children having a 57% greater risk compared to the controls. There was a small but statistically significant correlation between the number of teeth with bleeding and HbA1c, BMI, and duration of diabetes. These findings show that diabetes related oral complications affect children as early as age six and possibly earlier. By placing an emphasis on oral hygiene at a young age, we may be able to prevent future periodontal complications in diabetic patients.

Dr. Amanda Kuhn is a second year resident in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University

The Transpalatal Arch: An Alternative to the Nance Appliance for Space Maintenance. Kupietzky, A., et al, *Pediatric Dentistry* 2007; 29 (3) 235-238

Early loss of primary molars can lead to tooth movement and affect the eruption, location and occlusion of the permanent teeth. To prevent negative effects, an appliance can be used to maintain the space and alignment of the remaining teeth. When early primary tooth loss occurs in the maxilla, the Nance appliance has traditionally been used. However, another appliance, the transpalatal arch (TPA), can also be used. The purpose of this report is to describe the TPA and present advantages of its use versus the Nance appliance. Advantages include no soft tissue irritation or inflammation and less interference with speech, as there is no acrylic button on the palate. With the addition of an omega loop, the TPA can expand, rotate, contract and torque the molars. These movements can correct space loss and tooth movement that has already occurred.

Dr. Joy Phelps is a second year resident in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University.

Sleep Disordered Breathing in Infants and Children: A Review of the Literature. Ivanhoe, John R., DDS, Carol A. Lefebvre, DDS, MS, John W. Stockstill, DDS, MS. *Pediatric Dentistry* 2007; 29(3): 193-200.

Sleep disorders in infants and children can have devastating effects on the long term health of these individuals. Sleep disordered breathing or SDB can cause medical, psychological, and sociological problems in children. Specific problems encountered are lower overall intelligence, hyperactivity, and lower levels of self-esteem. The purpose of this study was to review literature identified by Medline from 1999-2006. The authors used the following key words in their search to identify articles: children, sleep disorder, snoring, and obstructive sleep apnea. The search resulted in 153 articles that were reviewed for the etiology, diagnosis, and treatment of SDB. The article stated the importance of recognizing this disorder in children so that these patients can be referred to begin treatment. It discussed the consequences of delaying treatment in these children, which included: 1) impaired growth; 2) neurocognitive and behavioral dysfunction; and 3) cardiorespiratory failure. The most common symptom described was snoring. This did not always result in SDB, but it was a good predictor. The treatment for these patients is adenotonsillectomy. When this proved ineffective the treatment of continuous positive airway pressure was suggested as an option. The authors concluded the importance of diagnosing this problem so children can receive treatment and avoid problems. They also noted the role of the dentist is still unclear at this time, but identification and screening will greatly benefit the children.

Dr. John Haffner is a first year resident in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University.

In Vivo Evaluation of Color of Primary Teeth. JaiBum Kim DDS, Rade Paravina DDS, MS, PhD, Jung-Wei Chen, DDS, MS. *Pediatric Dentistry* 2007;29(5):383-386

Within the dental profession, color is often viewed as an unimportant aspect to the physiologic success of a restoration. Yet in today's society, esthetics has become an extremely important factor by patients and parents of young patients. A study gauging parental satisfaction of bonded resin strip crowns found parents' dissatisfaction was most often related to the restoration's color. Color is described as having three components: (1) hue, the attribute of color that allows one to distinguish between color families (i.e., reds, blues, greens), (2) value, an indication of lightness, and (3) chroma, which describes the intensity of a color

This study sought to determine the color range of primary teeth, the most frequently chosen shades, difference in color among tooth types in the same arch and differences among corresponding teeth in opposing arches. A *Vita Easyshade* intraoral spectrophotometer was used to analyze the color of the following primary teeth: maxillary central incisor, canine, and first molar, mandibular central incisor, canine, and first molar. The sample included 604 teeth. The most frequently chosen shades were A1(46%), A2(25%), and B2(11%) accounting for 82% of primary teeth. This study found canines had the widest range of value and mandibular molars specifically were the most chromatic. It was concluded that among primary teeth, color difference between teeth of the same patient necessitates the need for an individual tooth-by-tooth evaluation of the best shade match.

Dr. John Flowers is a second year resident in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University

Dental Caries and Dietary Patterns in Low-income African American Children
Kolker, Justin L., DDS, MS, PhD, Ying Yuan, MS, PhD, Brian A. Burt, BDS, MPH, et al.
Pediatric Dentistry 2007; 29: 457-64

There is little information on nutrition intake in American children under the age of six. According to the National Health and Nutrition Examination, there is a decline in the consumption of milk between the 1970s and 1999-2000 in children age three to five years old. Soft-drinks represent the largest source of refined sugar in the American diet; consumption increased by 300% between 1965 and 1996. The purpose of this study was to determine the relationship between a dietary pattern and dental caries in low-income African American children who resided in Detroit, Michigan. The study cohort consisted of 436 children age three to five, with household incomes below 250% of the 2000 federal poverty level. The Block Kids Questionnaire was used to obtain the dietary intake. The International Caries Detection and Assessment System criteria were used to measure dental caries. Each child was assessed with an estimated mean of decayed surfaces (cavitated or noncavitated, missing, filled surfaces [DMFS]). Of the eighteen solid foods that were consumed daily, no vegetables were listed in the questionnaire. The primary source of sugar intake for this age group was sweetened drinks, which accounted for 54% of the daily sugar intake. The results demonstrated DMFS scores were positively associated with soda and powered/sport drinks. Interestingly, milk and fruit juices (not orange) were associated with lower DMFS scores when compared to powered/sport drinks and soda. A high frequency of sugared diet was associated with the prevalence of dental caries. Such findings support the need for intervention to provide information on healthy alternatives and eating behaviors.

Dr. Sally Hua is a first year resident in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University

Common Dental Conditions Associated with Dental Erosion in Schoolchildren in Australia: Kazoullis, S, W. Seow, T. Holcome, B. Newman, D. Ford, Pediatric Dentistry 2007;29 (1):33-39.

Acid erosion of teeth has become increasingly prevalent. Erosion can be caused from an internal source such as acid reflux or an external source such as food or soda. The degree of erosion can range from mild to severe with significant loss of tooth structure. The following can be manifestations of dental erosion: sensitivity, esthetic alterations, problems eating, and fracture of the enamel. The purpose of this study was to find which habits correlated with dental erosion. Seven hundred and fourteen children were examined over a six-month time period by four calibrated examiners. The authors were investigating the presence of erosion in primary, mixed and permanent dentition. They also assessed the enamel for defects, fractures and caries. The authors found erosion in 78% of primary teeth and 25% of permanent teeth. They noted the following:

1. children with an overjet of more than three millimeters were more likely to have erosion.
2. primary maxillary molars were more likely to have severe erosion compared to mandibular molars, but mandibular permanent molars were more likely to have erosion than maxillary permanent molars
3. maxillary laterals more likely than maxillary centrals to have erosion
4. individual permanent teeth with erosion were more likely to have enamel hypoplasia
5. children with caries were more likely to have erosion in primary and permanent dentition

Carla LaLande is a second year resident in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University

A New Threat to Adolescent Oral Health: The Grill. Hollowell, W., N. Childers, Pediatric Dentistry 2007: 29: 4.

Wearing "grills" has become a fad with children, adolescents, and adults. They can be purchased in any number of locations, including shopping malls. Grills are jewelry that encase the dentition and are made of various materials such as gold, platinum, or other metals. For only \$4,800 one can take a course to learn how to make grills. This three-day instructional course by David Baldwin has enabled individuals to make them in jewelry stores. A 16-year-old African-American male sought dental care and had rampant caries on all maxillary anterior teeth. The pattern of decay included the incisal edges of the maxillary incisors and the patient had a history of having a grill made at a jewelry store in a local mall. The treatment protocol for this patient included having the patient stop wearing the grill during meals and drinking no liquids other than water, brushing the appliance daily, and placing toothpaste in the appliance before inserting in the mouth. The caries were removed, composite restorations were placed, and fluoride varnish was applied. Dentists may see many patients wearing grills in the near future.

Dr. Elizabeth Berry is a first year resident in the Advanced Education Program in Pediatric Dentistry at Virginia Commonwealth University



Virginia Dental Association

VDA Membership Benefit Corner

Your Dental Benefits Committee stands ready to help members of the VDA. Before you affix your signature to a contract you haven't fully read nor understood, use the FREE contract analysis services of your VDA. People knowledgeable in "contract jargon" will read and analyze your contract. While they will NOT tell you to sign or not sign, they will highlight areas that you will want to further evaluate. You must understand the entire contract. You are not in this alone! Use your FREE membership benefits before legally locking yourself into a potentially unrewarding situation.

We also help to resolve problems between providers and insurance companies. Many times a call from your insurance coordinator to the insurance company will sufficiently explain the problem. If you still feel you are not being fairly treated:

CALL

1. Your component Dental Benefits representative, then
2. The VDA office and speak to Bonnie.

The Committee will try to help you.



Dental Equipment Needed:

Cavitrons, Curing Lights, and Amalgamators
Gently used (or new) cavitrons, curing lights, and amalgamators are needed for the Mission of Mercy projects. If you have one or more of these items you wish to donate to MOM, please contact Barbara Rollins at the VDA: rollins@vadental.org or 804-261-1610. Many thanks!

Support MOM in West Virginia

JUNE 27-29, 2008

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For more information go to www.healthysmileswv.org

Correction:

Dr. Ronald G. Downey was omitted from last issue's VADPAC Contributors listing.



Welcome New Members

Tidewater Dental Association

- Dr. Nathan Berry graduated from the University of Louisville in 2005. Dr. Berry is currently practicing in Norfolk, VA, with Kool Smiles.
- Dr. Tian Fei graduated from VCU School of Dentistry in 1999. Dr. Fei is currently practicing dentistry in Parksley, VA.
- Dr. Markus Niepraschk graduated from VCU School of Dentistry in 2005. He then received his Certificate in Orthodontics from Marquette in 2007. Dr. Niepraschk is currently practicing with Dr. Carl Roy in Virginia Beach, VA.
- Dr. Lewis Wayt graduated from University of Oklahoma in 2002, and then completed his AEGD at Ft. Hood, TX. Dr. Wayt will be transferring from Federal Services to private practice in June and is currently living in VA Beach.

Peninsula Dental Society

- Dr. Meredith Parks graduated from VCU School of Dentistry in 2003. She then attended West Virginia University where she received her Certificate in Orthodontics. Dr. Parks is currently practicing in Williamsburg, VA.

Southside Dental Society

- Dr. Paul Hamilton graduated from the University of Colorado School of Dentistry in 1981. He then completed a Fellowship in Periodontics in 1993. Dr. Hamilton is currently practicing dentistry in LaCrosse, VA.
- Dr. Jeffrey Maurer graduated from VCU School of Dentistry in 2007. Dr. Maurer is currently practicing in Chester, VA, with Dr. William Callery.
- Dr. Osama Odeh graduated from Jordan University of Science and Technology in 1998. He then completed his GPR Residency at the University of Texas where he received his Certificate in General Practice. Dr. Odeh is currently practicing in Colonial Heights, VA.

Richmond Dental Society

- Dr. Bradley Anderson graduated from VCU School of Dentistry in 1989. Dr. Anderson is currently practicing dentistry in Glen Allen, VA,
- Dr. Ahmad Al-Sahli graduated from VCU School of Dentistry in 2007. Dr. Al-Sahli is currently practicing in Richmond, VA.
- Dr. Gary Dixon graduated from VCU School of Dentistry in 2007. Dr. Dixon is currently practicing with Dr. Baxter Perkinson and Associates in Midlothian, VA.
- Dr. Heather Pham graduated from Columbia University School of Dental and Oral Surgery in 2004. Dr. Pham is currently practicing dentistry with Great Expressions Dental Centers in Richmond, VA.
- Dr. Robert Quilez graduated from VCU School of Dentistry in 2005. Dr. Quilez is currently practicing dentistry in Richmond, VA.
- Dr. Stanislaw Szubiak graduated from Indiana University School of Dentistry in 2007. Dr. Szubiak is currently practicing in Richmond, VA.
- Dr. Marybeth Wicker graduated from VCU School of Dentistry in 2000. Dr. Wicker is currently practicing in Richmond, VA

Piedmont Dental Society

- Dr. Gregory Toone graduated from West Virginia University in 2001. He then received his Advance Education in General Dentistry Certificate in 2002. Dr. Toone is currently practicing dentistry in Lynchburg, VA.
- Dr. Shannon Carson graduated from Tufts University School of Dental Medicine in 2005. She then completed her GPR at Palmetto Health Richland Hospital in Columbia, SC, where she received her GPR Certificate in 2006. Dr. Carson is currently practicing in Lynchburg, VA, at the Forest Dental Center.

Northern Virginia Dental Society

- Dr. Bindi Bhalala graduated from the University of Maryland Dental School in 2007. She is currently practicing dentistry with Dr. Sasan Ohmadiyar and Associates in Manassas, VA.
- Dr. Nahee Williams McDonald graduated from Howard University in 2005. Dr. McDonald then received her Certificate in Pediatric Dentistry in 2007. Dr. McDonald is currently practicing with Dr. Scott Leaf in Springfield, VA.
- Dr. Robert B Murfree graduated from the University of Tennessee School of Dentistry in 2006. Dr. Murfree is currently practicing in Alexandria, VA.
- Dr. Luis Loza graduated from Universidad Peruana Cayetano Heredia Dental School in Peru in 1998. He then completed his AEGD in 2004. Dr. Loza is currently practicing in Leesburg, VA.
- Dr. Richard Wang graduated from the University of PA Dental School in 2001. He then completed his residency from the University of PA Medical Center in 2004 where he received his Oral and Maxillofacial Surgery degree. Dr. Wang is currently practicing in Alexandria, VA, with Dr. James Pell.

Component News

Component III
Southside



Component 3
Dr. Mike Hanley - Editor

Greetings from Southside!

We are coming out of a relatively mild winter here in Component III. The snow is shrinking faster than my 401K.

GKAS was again a big success. I would like to thank the following who kindly donated their offices: Drs. Gokli and Keaton, Bates, Castro, Agapis, Terry, Oertel, Galston & Ward, Shufford, and O'Neill, Trotter, and Brinser. The dentists, RDHs, and assistants are too numerous to mention, except for Dr. John Bass and his son in South Hill (he was pleading to get his name in the journal!).

It seemed to me that basic Spanish for the dental office was needed this year. Perhaps the Top 20 Phrases for dentistry could be on the VDA website, for real.

We had a very informative OSHA update by Mary Beth White-Comstock in February. This was our largest turnout yet in what has become a highly anticipated annual presentation. Great idea, Reed Boyd! In case you weren't there: Hand washing – good; sandwich next to the sharps container – bad!

See you in Williamsburg at The Meeting.

Speaking of Spring and people hopelessly chasing the dream of mediocrity in golfing, Dr. Ellis has hired a personal trainer and ordered larger shirts. I hope it's only B-12 and Lidocaine in his syringe!

Component V
Piedmont



Component 5
Dr. Gene Ayers, Editor

As you read this article sweet spring should be well underway in the Piedmont. We hope to have you with us for two upcoming events and any other time you can visit.

Join us for Roanoke M.O.M. 2008 if you would like to make a difference and be personally rewarded. The pre-screened clinic will run from 6AM to 6PM on April 25-26 allowing volunteers to work "first or second shift" or any schedule you like. Call the VDA at 804-261-1610 or Carilion Direct at 540-981-7079. Never too late to jump on board.

Patrick Wahl, DMD will be our speaker in Lynchburg April 11 with his program "OfficeMagic". Dr. Wahl's presentations are widely regarded as highly entertaining and full of information. Call 276-673-6700 for late entries. Come learn and enjoy!

Component VII
Shenandoah Valley



Component 7
Dr. Jared Kleine - President-Elect

Shortly following administration of *plain* 2% Lidocaine, your patient complains of chest pain and shortness of breath. What's the cause? More importantly, what can you and your staff do to prevent the situation from becoming worse? The answers to these questions and many more will be reviewed in our SVDA fall meeting and CE course entitled: "Emergency Medicine in Dentistry". The lecture will be presented by **Dr. Stanley Malamed** -- the author of all those emergency medicine texts. This course is designed for **all** in the dental office, not just the doctor and chairside personnel. Everyone should be prepared!

Course date: Friday, September 19, 2008

Course location: BRCC

Look for meeting information to be mailed during the summer.

Message From The Dean

Dr. Ron Hunt

VCU Class of 2012 Reflects Planned Recruitment of Students from Southside and Southwest Virginia

When the VCU School of Dentistry began planning the new Perkinson Building, Dean Ron Hunt said, "The additional space will allow us to increase the size of the dental class from 90 to 100. We will also recruit 10 additional students from Southside and Southwest Virginia. We know those regions need more dentists, and believe our best hope for getting graduates to locate in those regions is to recruit more students from there. We take our mission of meeting the needs of Virginians seriously."

The Admissions Committee, under the leadership of Dr. Mike Healy, Assistant Dean for Admissions, recently completed the selection of the Class of 2012 who will start school in July 2008. The class composition may change slightly but little or no change is expected in enrollment of Virginia students. The Admissions Committee worked to keep the needs of Virginians in the forefront of the selection process as they considered over 2,500 qualified applicants.

In typical years, the school has admitted approximately five students from Southside and Southwest Virginia. The next class will have 16 students from those regions. They hail from Coeburn, Tazewell (2), Danville (2), South Boston, Dublin, Christiansburg (2), Roanoke (3), Daleville, Bedford, Forest, and Lynchburg.

The school also still plans to double its dental hygiene class from 20 to 40 per year. The increase will occur in 2009 with the opening of the new building.



In Memory of...



Dr. Francis Foster

By: Dr. Jeff Levin

A truly "gentle" gentleman and a former faculty member at the VCU School of Dentistry passed away after a short illness this January in Richmond. Hundreds attended a memorial service where he was praised for his civic, professional, and family leadership — where his devotion to all three was universally admired.

Dr. Foster always had a story to tell or a magic trick for pediatric patients. He offered sage advice for dental students, whose own well-being concerned him. He also pointed out good techniques for patient care. Dr. Foster served on the VCU Schools Admissions Committee for several years as well. His favorite question for the candidates seeking admission was, "What is the greatest constant?" After listening to several guesses or waiting in dead silence, he would proudly would say, "Change." He believed it was constant, and he served as an agent of change but only for the most worthy of reasons.

One of the book's many acknowledgments is given to the "experienced African-American historian, Dr. Francis Foster of Virginia." His contributions to the book included newspaper articles and documents from a bygone era, which greatly contributed to the telling of the National Dental Association's story. It recounts the efforts Dr. Foster made to gain membership in the American Dental Association.

Dr. Francis Foster played a major role in this effort. He labored hard to bring equality and civility to the entire Richmond community and earned the respect of all members of the dental profession, no matter the race.

Dr. Francis Foster died Sunday, January 6, 2008 at the age of 86. He will be missed.



Dr. Hugh Douglas

By: Dr. Gibby Button

Dr. Hugh Douglas was my friend, but he was more than that to me and so many others.

There has been a very successful campaign to commemorate Hugh's contribution to the School. Over \$300,000 has been raised to honor him by naming the Hugh B. Douglas Clinic in the W. Baxter Perkinson Building. It is not a coincidence that two such talented classmates would be linked together almost forty years after their graduation from dental school. Hugh was humbled and a little embarrassed by being honored in this way. Baxter was thrilled with this campaign to honor Hugh and not only made a large monetary contribution but gave of his time to ensure that the campaign would be a success.

After graduating from William and Mary, Hugh came to the Dental School and graduated in 1970. He distinguished himself as an outstanding clinician. He was given the rare opportunity to continue his education by attending the University of North Carolina School of Dentistry Prosthodontic Program in 1972. For two years as he made his mark there, as well as falling in love with the basketball program which became a lifelong passion for him.

After being on the faculty for ten years, Hugh entered private practice. He continued to teach part-time and returned to his position on the full-time faculty the next year.

An inscription on a grave marker from long ago sums up the legacy of such a man. "Not lost, but gone before." Dr. Douglas died Tuesday, January 29, 2008

Dr. Albert Brendes died Dec 1, 2007

Dr. O.L. Burkett, "Ollie" died February 12, 2008

Dr. James E. Johnson, Jr. died February 18, 2008, Past VDA President, Past Fellow

Dr. Francis J. Samaha, of Arlington, VA/ the Northern Virginia Dental Society died February 15, 2008

Dr. Irvin H Schmitt, died Oct 29, 2007

Memorial Submission Guidelines

Submitted memorial tributes for deceased members, of no more than 250 words, will be considered for publication. The content will be subject to editing and space requirements. An appropriate photograph may be included with the submission. Please allow six months after receipt by the Journal staff for publication.

Send submission to Shannon Jacobs at the VDA Central Office in an electronic format. jacobs@vadental.org - 804-261-1610

Back to Basics

In 1995, the VDA House of Delegates began a discussion on Direct Reimbursement, a dental benefit that was started in the 1970s and adopted by the ADA House of Delegates in 1994. Direct Reimbursement is a simple, self-funded dental benefit that allows for freedom of choice and preserves the dentist-patient relationship. Employers can elect to offer Direct Reimbursement to their employees as an alternative to traditional dental insurance. Employees with this type of coverage can visit any practitioner of their choice (there are no networks), receive treatment and pay for that treatment at the time of service. There are no fee schedules associated with Direct Reimbursement meaning that your office is reimbursed for your full fee for service. Patients are reimbursed by their employer for a percentage of their dental care based on plan design. By 1996, the DR Committee became a standing committee of the VDA and there was a program in place to start promoting Direct Reimbursement to employers across Virginia. In 2000, the concept was expanded to include Direct Assignment, a concept similar to Direct Reimbursement that alleviated the burden of payment at the time of service from employees.

Since 1996, the VDA has been working with Benefits Administration Inc., a Richmond-based third party administrator (TPA) to promote and implement Dental Direct plans across the state. Promotional efforts have included direct mail, advertising, trade show exhibits, educational presentations and others. BAI works with all leads that come into the VDA providing actuarially-based cost estimates, plan documents and proposals to prospective clients. Following the close of a sale, BAI offers a full suite of administrative services to DR and DA clients – processing reimbursements, providing plan documents, tracking usage, etc.

For VDA Members, Dental Direct Reimbursement and Assignment are dental benefit plans that can truly provide a win-win-win for dentists, patients and employers. Patients with Dental Direct are not restricted by networks, are fee-for-service patients and generally have fewer hurdles when it comes to treatment. There is no pre-authorization, no x-ray submission and for those with Direct Reimbursement, there are no claims to file and no accounts receivable on the books at your office. Because of the many benefits of DR and DA for all those involved, please remember to suggest DR/DA to anyone who asks about dental benefits. These plans can be customized by employer and can work for groups of all sizes (please note, Dental Direct plans are for groups, not individuals).

If you would like to find out more about Dental Direct, please contact Elise at the VDA (800-552-3886) or contact the DR Committee Member from your Component (listed below). Thank you for your continued support of Dental Direct Reimbursement and Assignment!

DR Committee Members

Dr. Richard Taliaferro, Chair, Component 7
Dr. Rod Rogge, Vice Chair, Component 1
Dr. Sharon Covaney, Component 2
Dr. Daniels Rhodes, Component 3
Dr. Aaron Marks, Component 4
Dr. Randy Norbo, Component 5
Dr. Adam Plaster, Component 6
Dr. Ted Corcoran, Component 8
Dr. Charlie Cuttino, At-Large, Component 4
Dr. John Willhide, At-Large, Component 8

VDA SERVICES

Endorsed Vendors and Discount Programs Spring 2008

- | | |
|---|---------------------|
| B&B Insurance | 877-832-9113 |
| health (including <u>endorsed Anthem</u>), disability, life, malpractice (including <u>endorsed Medical Protective</u>) home, auto, workers comp., & long-term care insurance | |
| Banc of America Practice Solutions | 800-491-3623 |
| practice and equipment financing services | |
| Bank of America | 866-438-6262 |
| please request the Virginia Dental Association credit card | |
| BI Investment Services | 877-377-1101 |
| investments; financial planning & management services | |
| CareCredit | 800-300-3046 |
| patient payment plans
ext. 4519 | |
| Dell | 800-695-8133 |
| computers; for discount # call VDA or www.vadental.org | |
| Hertz | 800-654-2200 |
| car rental
CDP#1220431 | |
| JoS. A. Bank | 800-285-2265 |
| clothing; corporate discount card (call # or visit store) | |
| LifeServers | 866-543-3500 |
| automated external defibrillators (AED) | |
| Medical Protective | 800-463-3776 |
| malpractice insurance; highly rated, no arbitration clause | |
| Mercury Data Exchange | 866-633-1090 |
| real-time electronic claim processing | |
| Paychex | 800-729-2439 |
| payroll services | |
| RBS Lynk (The Royal Bank of Scotland Group) | 866-336-5965 |
| credit card processing | |
| SMARTMOVE | 877-645-6560 |
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All of the above scenarios are now possible, with the use of Mercury Data Exchange. Endorsed by VDA Services for use by members of the Virginia Dental Association, Mercury Data Exchange is bringing the latest technology to dental offices through **real-time electronic claim adjudication**, just like credit card transactions. Additionally, you can rest assured knowing that all of your transactions through Mercury are HIPAA compliant.

VDA Services is pleased to recommend Mercury Data Exchange as they provide cutting-edge technology that will revolutionize front-office operations in dental offices across the Commonwealth. Mercury is a web-based application that is currently working with Delta Dental of Virginia and many other Delta plans to provide immediate claims responses. Other dental plans have been contacted and the Mercury list of participating carriers is expanding weekly. Over **200 offices in Virginia have already signed up with Mercury** and are providing a more patient-friendly administrative experience. They can also help you integrate their system with your credit card processing application to make transactions as seamless as possible.

As a special introductory offer for Virginia Dental Association Members, Mercury is offering a 30 day free-trial to anyone signing up by May 30, 2008. If you would like to receive additional information, schedule a demonstration or find out why Mercury Data Exchange is the only VDA Services recommended real-time electronic claims processor, please call 866-633-1090.

The first 50 offices to call and mention this article will be entered to win a \$250 Visa check card.

Mercury Data Exchange, 6025 Sandy Springs Circle, Suite 147, Atlanta, GA 30328, 866-633-1090



MERCURY

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Awards & Recognition



On November 30, 2007 Dr. Laurie C. Carter was elected to a two year teams as President of the American Academy of Oral and Maxillofacial Radiology.

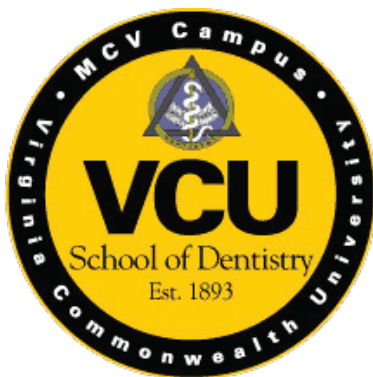


Dean Hunt Nominated for National Position in Dental Education

Dr. Ron Hunt, Dean of the Virginia Commonwealth University School of Dentistry, recently was nominated for the position of President-elect of the American Dental Education Association (ADEA). Dr. Hunt was recommended by the Nominating Committee and unanimously approved by the ADEA Board of Directors. The election will be by the House of Delegates during the ADEA Annual Session in Dallas the last week in March.

In his candidate position statement Dr. Hunt said, "If elected to this prestigious position, I will work to benefit all member programs by promoting the ADEA Commission on Change and Innovation (ADEA CCI) Principles of Dental Education, expanding opportunities for faculty development through ADEA, and providing value to ADEA members."

If elected, Dr. Hunt will serve one year as President-elect before taking on the leadership role as President in March 2009.



Dental School News

Medical Protective and B&B Insurance sponsored a "Lunch and Learn" at the dental school on March 5, 2008.

Joel Keirns of Medical Protective gave an informative presentation on what professional liability insurance, the history of Med Pro in the industry and why students should have malpractice insurance once they begin practicing dentistry. Larry Bedsole, Jr. of B&B was also on hand to discuss any insurance questions students may have had. Many thanks to Medical Protective and B&B Insurance for this outstanding presentation!



Hamilton Rescues Dental School Expansion

By Chuck Duvall & Denny Gallagher, VDA Lobbyists



Even his adversaries admire Newport News Delegate Phil Hamilton's work ethic. Routinely arriving at his General Assembly Building office well before 6:00 a.m., Hamilton carries a huge legislative workload: chairing healthcare's key House committee – Health, Welfare and Institutions – and serving as Vice Chairman of the powerful Appropriations Committee.

Hamilton is also known and respected for an almost encyclopedic knowledge of Virginia's budget, all of its more than 500 pages. That knowledge, and Hamilton's commitment to enhanced dental services statewide, saved state construction dollars earmarked for VCU's School of Dentistry expansion.

VDA members are well aware of Hamilton's efforts in 2006 to secure almost \$12 million in construction funding to expand Virginia's only dental school by constructing the W. Baxter Perkinson, Jr. Building.

Early in this year's House budget work, moreover, the sharp-eyed Hamilton noticed that funding for the 53,600 square foot



Delegate Phillip A. Hamilton

expansion had disappeared from Appropriations Committee working papers – even though ground was broken for the project last October and site work is underway.

The case of the disappearing funding turned out to be only early budget maneuvering by other House members but could easily have been disastrous for the dental school – think about trying to find almost \$12 million dollars in a state budget already stretched thin.

So, if the early bird gets the worm, the hard working Hamilton gets the VDA's thanks for watching Virginia's budgetary fine print.

LEGISLATORS DIG DEEP FOR M.O.M.; WISE DENTAL CLINIC CONSTRUCTION BONDS ON THE WAY?

Final 2008 Legislative Review



Delegate Clarence E. ("Bud") Phillips

The Virginia Dental Health Foundation's highly regarded Mission of Mercy Dental Project (M.O.M.) has garnered \$50,000 in the two year budget approved at the close of the 2008 General Assembly session. The money will be used to purchase dental equipment and supplies according to VDA Executive Director, Dr. Terry D. Dickinson.

Governor Kaine had originally asked legislative approval for \$100,000 for M.O.M. in the budget he unveiled last December. Shortly thereafter, the VDA realized that with the economic downturn, funding at this level was unlikely to emerge in the final budget compromise negotiated between the House and Senate. The association's lobbying efforts were thus concentrated on securing at least some funding for the fiscal year beginning July 1, a goal realized primarily through the efforts of Delegate Phillip A. Hamilton and Senators R. Edward Houck and William C. Wampler, Jr.

The General Assembly, meanwhile, has deferred until April important decisions about construction bond funding for various public buildings, including a dental clinic proposed for the Wise County airport area.

Thanks primarily to the work of Senator Phillip P. Puckett, Delegate Clarence E. ("Bud") Phillips and VCU School of Dentistry's Dr. Jim Revere, \$5 million in clinic construction bonding is part of the package on which a team of legislators is currently working.

The 6,000 square foot facility would function as a satellite of the VCU School of Dentistry and render dental services to 1,500 patients a year. The clinic will provide practical training for dental and dental hygiene students working under the supervision of two full time dental faculty members. At least some of these students, it is hoped, will establish their practices in an area traditionally underserved by healthcare professionals.

Dental professionals and students who called on members of the General Assembly during the VDA's January 18 Day at the Capitol noted that the ratio of dentists to citizens in Southwest Virginia is 1 per 4,000. The ratio of dentists to Virginia's citizenry in other parts of the state is 1 dentist for every 2,000 residents.

In the closing hours of the 2008 session, bipartisan support almost emerged for a huge construction bond package for the state's colleges, universities and other public buildings. Much of the credit for keeping the Wise Clinic in this package goes to Senator Puckett, Delegate Phillips and VCU's Dr. Jim Revere. Puckett and Phillips, both Southwest Virginia legislators of high regard, were indefatigable in their efforts on behalf of the Wise Dental Clinic, shuttling constantly between House and Senate members working on the bonding legislation.

Dr. Revere, the School of Dentistry's Director of Planned Giving, also worked hard to keep the project on the front burner with construction bond conferees, adding contact dentists' voices to an endeavor many hours removed from the VCU campus.

Senator Phillip P. Puckett

Late session lobbying by dentists and legislators' awareness of dental care needs in Southwest Virginia – thanks to M.O.M. – also helped to keep the Wise Clinic construction funding in the bond package.

House and Senate bond package negotiators, who will be meeting to finalize this important work are: House Appropriations Committee Chairman, Lacey E. Putney and his team of Delegates: Kirk Cox, Clarke N. Hogan and Johnny S. Joannou; and Senate Finance Committee Chairman Chuck Colgan and his team of Senators: Henry L. Marsh, III, Kenneth W. Stolle, Emmett W. Hanger, Jr. and John C. Watkins.

VDA members who number these legislators among their contacts should telephone them to ask that the Wise clinic remain in the construction funding package presently being negotiated.

A telling statistic useful for this purpose:

More than 1,300 needy residents of Southwest Virginia received free dental care from over 300 dentists, dental hygienists and VCU School of Dentistry students during the 2007 Wise County M.O.M. project.

The Governor has called a special session of the legislature April 23, and the bond package is one of the main subjects under consideration. A final vote is expected at the April 23 Veto Session.

Other Legislation of Interest

Dental Assistants (SB 151/HB 1431)

A two-tier career ladder has been established for dental assistants thanks to identical legislation patroned by Portsmouth Senator L. Louise Lucas and North Tazewell Delegate Dan C. Bowling. This legislation, which has been signed by the Governor, capped five years of hard work by dentists, dental hygienists and dental assistants. The VDA and all of these groups enthusiastically supported these bills as did the Board of Dentistry and the Department of Health Professions.

The next step for the state's dental assistants is the regulatory process to be convened by the Board of Dentistry, which is charged with developing enabling regulations under the scope of both bills.

Oral and Maxillofacial Surgeons (HB 1509)

A back door effort at adding more regulations for oral and maxillofacial surgeons failed this session when legislation carried by Alexandria Delegate Mark D. Sickles was "carried over" in the House Committee on Health, Welfare and Institutions. Sickles' legislation would have mandated that the Board of Dentistry post on its website those procedures for which oral surgeons are certified. Interestingly, the bill did not mandate that the Board of Medicine site contain similar information for plastic surgeons, nor does the Board of Medicine site contain such information at present.

As soon as his bill was introduced, Delegate Sickles was made aware of negotiations leading to the passage in 2001 of the new definition of dentistry. Sickles was also advised that oral and maxillofacial surgeons had indicated their willingness during the debate on the 2001 bill to meet any standards for procedures for which they were seeking certification so long as similar standards for the same procedures were in place for plastic surgeons.

After reviewing the information noted above, Delegate Sickles graciously asked that the measure be "carried over" until the 2009 General Assembly.

Charitable Healthcare Events (Licensure – HB 1222)

Delegate Bowling also introduced legislation to allow out-of-state healthcare practitioners to participate at Virginia underserved events without prior notice provided the sponsoring non-profit entity verifies that the practitioner "... has a valid, unrestricted license in another state."

The VDA, however, thought that the current system of requiring volunteer dentists to submit their credentials in advance of participation at charitable healthcare events was more appropriate, and Delegate Bowling agreed to exclude dentists from the bill.

Competency (HJR 174/HJR 207/SJR 128)

AARP failed with no less than three measures aimed at creating a study of "competency" for healthcare providers subject to license renewal. While each study resolution would have directed the Joint Commission on Healthcare to study competency issues, and ventured into the area of "deemed status", none of these proposals overcame legislative suspicion that they represented a solution in search of a problem. All three measures were defeated by the House Rules committee.

Dental Hygiene

The budget adopted on the final day of the regular session included \$2.4 million in fiscal year 2008-2009 for dental hygiene equipment for Thomas Nelson Community College.

RECORD ATTENDANCE AT VDA'S ANNUAL DAY AT THE CAPITOL

Dr. Gus Vlahos, VDA 2007-2008 President, welcomed more than 125 dentists and students to the association's annual Day at the Capitol on Friday morning, January 18.

Noting the largest crowd ever to attend this event, Dr. Vlahos thanked VCU School of Dentistry's Dr. Jim Revere and Jim Doyle for their help in turning out a healthy contingent of dental and dental hygiene students.

Dr. Vlahos also welcomed representatives from the dental assistants association, noting that the VDA has been working with the association on legislation to establish a two-tier career ladder for the state's dental assistants.

VADPAC Board Chairman, Dr. Jay Knight, introduced the morning's guest speaker, Richmond-area Senator A. Donald McEachin. Senator McEachin, a longtime supporter of dentistry during his tenure in the House of Delegates, had only recently taken office as the successor to retired Senator Benjamin H. Lambert, III, another longtime dental ally.

McEachin's talk to the assembled dentists and students focused on "... lobbying from a legislator's perspective ...", an excellent send-off for a morning of House and Senate visits at the General Assembly Building.

McEachin took pains to dispel the notion that lobbying is "... just business." Rather, he said that the legislative process is "incredibly personal," that the legislature "runs on personal relationships" and that these relationships are crucial to getting things done at the General Assembly.

McEachin echoed comments made earlier that morning by VDA lobbyists Chuck Duvall and Denny Gallagher about the importance of providing "... your ideas ... your perspective ... your professional experience ..." to the issues at hand. McEachin said: "Today is your time ... tell your story ... tell me and my colleagues why an issue matters to you."



VDA President, Dr. Gus Vlahos addresses Legislative Day attendees.



Senator R. Creigh Deeds, far right, visits with VDA guest.



Dr. Ed Griggs



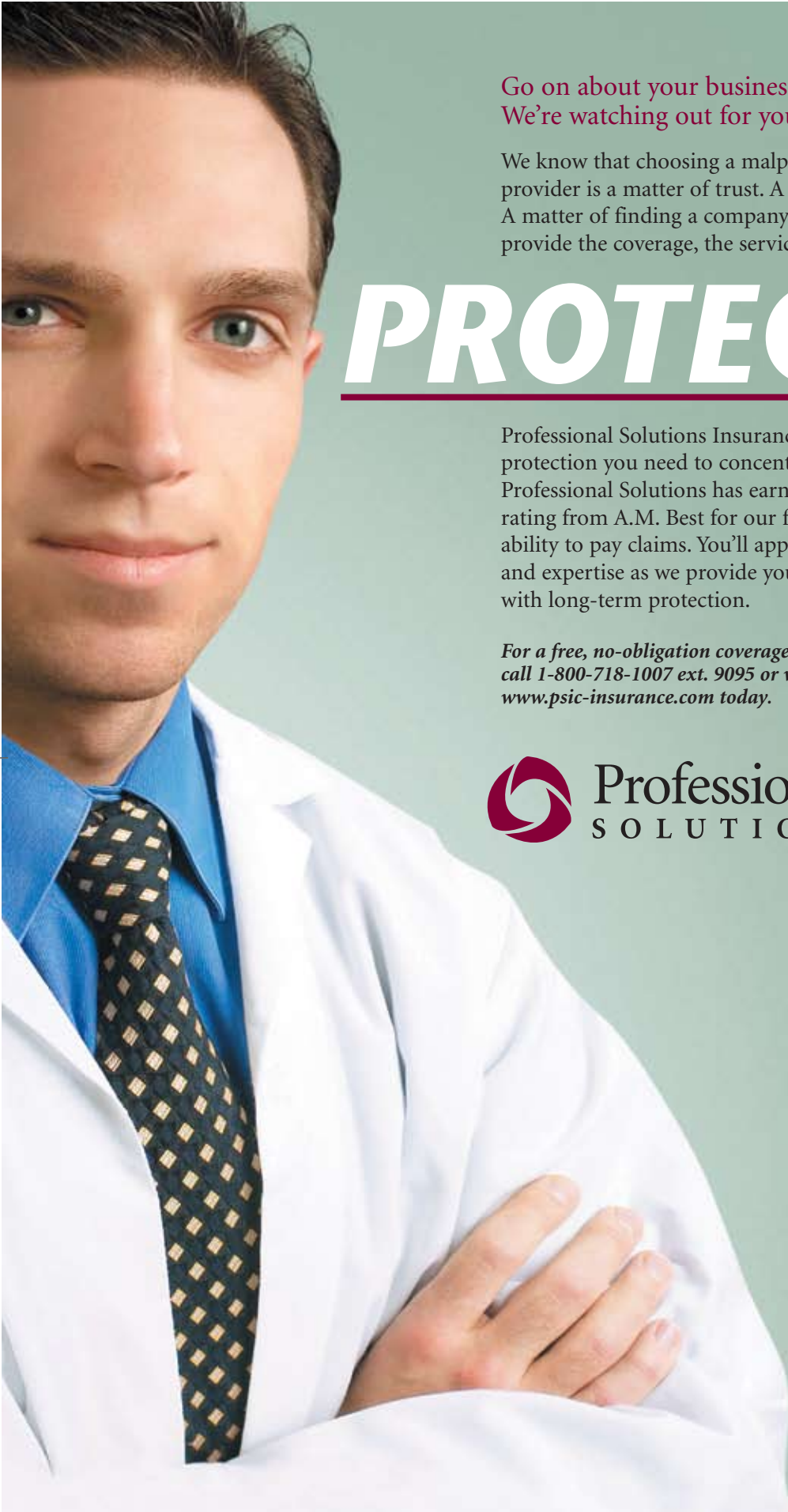
The VDA was pleased to have 125 Legislative Day attendees, the largest crowd ever.



Dr. Jay Knight, VADPAC Committee Chair introduces guest speaker Senator A. Donald McEachin



Senator A. Donald McEachin addresses the VDA.



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Fluoride treatments in the dental office

Extra protection for your teeth

Dental caries (tooth decay) is caused by acid-producing bacteria that collect around the teeth and gingivae (gums) in a sticky, clear film called “plaque.”

Without good daily oral hygiene and regular dental visits, teeth become more vulnerable to caries. Brushing twice a day and cleaning between teeth with floss or another type of interdental cleaner help remove plaque. Regular dental examinations and cleanings also are important for keeping teeth healthy.

Another key to good oral health is fluoride, a mineral that helps prevent caries and can repair teeth in the very early, microscopic stages of the disease. Fluoride can be obtained in two forms: topical and systemic.

TOPICAL AND SYSTEMIC FLUORIDES

Topical fluorides are applied directly to the tooth enamel. Some examples include fluoride toothpastes and mouthrinses, as well as fluoride treatments in the dental office.

Systemic fluorides are those that are swallowed. Examples include fluoridated water and dietary fluoride supplements. The maximum reduction in dental caries is achieved when fluoride is available both topically and systemically.

Dentists have used in-office fluoride treatments for decades to help protect the oral health of children and adults, especially patients who may be at a higher risk of developing caries. Some factors that may increase a person’s risk of developing caries include the following:

- poor oral hygiene;
- active caries;
- eating disorders;
- drug or alcohol abuse;
- lack of regular professional dental care;
- active orthodontic treatment combined with poor oral hygiene;
- high levels of caries-causing bacteria in the mouth;
- exposed root surfaces of teeth;
- decreased salivary flow, resulting in dry mouth;
- poor diet;

- existing restorations (fillings);
- tooth enamel defects;
- undergoing head and neck radiation therapy.

PROFESSIONAL FLUORIDE TREATMENT

If you, or a family member, are at a moderate-to-high risk of developing caries, a professional fluoride treatment can help. The fluoride preparation used in the dental office is a much stronger concentration than that in toothpastes or fluoride mouthrinses that may be available in a store or at a pharmacy.

Professional fluoride treatments generally take just a few minutes. The fluoride may be in the form of a solution, gel, foam or varnish. Typically, it is applied with a cotton swab or brush, or it is used as a rinse or placed in a tray that is held in the mouth for several minutes.

After the treatment, you may be asked not to rinse, eat or drink for at least 30 minutes to allow the teeth to absorb the fluoride and help repair microscopic carious areas.

Depending on your oral health status, fluoride treatments may be recommended every three, six or 12 months. Your dentist also may recommend additional preventive measures if you are at a moderate or high risk of developing caries. These measures may include over-the-counter or prescription therapeutic products such as fluoride mouthrinses, gels or antibacterial mouthrinses.

Look for products with the American Dental Association’s Seal of Acceptance. Products displaying the ADA Seal have been examined carefully by the ADA’s Council on Scientific Affairs and have met its criteria for safety and effectiveness. ■

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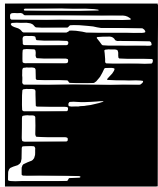
“For the Dental Patient” provides general information on dental treatments to dental patients. It is designed to prompt discussion between dentist and patient about treatment options and does not substitute for the dentist’s professional assessment based on the individual patient’s needs and desires.

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3 operatories; 2200 sq. ft. office space
assistant, office manager, receptionist
Five additional plumbed but unequipped
operatories.

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operatory.

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Gross \$740,522; 4.5 days
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Adec equipment (**All Reduced for Quick
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decorator-designed (Sold), **GENERAL
PRACTICES: Alexandria** - Revenue:
\$1,500,000+, 8 operatories, 2,600 square
feet, 4 ½ days/week (Pending), **Arlington**
– Revenue: \$380,000+, low overhead,
high net, 90% fee for service (Sold),
Falls Church - Revenue: \$225,000.00
(part-time), 3 operatories, one operatory
has new equipment (Sold), **Woodbridge** –
Asking Price \$550,000, 7 operatories, 1,580
square feet, **La Crosse** - Revenue:
\$200,000, 4 operatories, 2,094 square
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LOAN REPAYMENT PROGRAM
Are you looking for some help with your
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Dr. Elizabeth Barrett at 804-864-7824 or
Elizabeth.barrett@vdh.virginia.gov.

Classified advertising rates are **\$60** for up to 30 words. Additional words are .25 each.
It will remain in the Journal for one issue unless renewed. All advertisements must be
prepaid and cannot be accepted by phone. Faxed advertisements (804-261-1660)
must include credit card information. Checks should be payable to the Virginia Dental
Association. The closing date for all copy will be the 1st of December, March, June, and
September. After the deadline closes, the Journal cannot cancel previously ordered
ads. The deadline is firm. As a membership service, ads are restricted to VDA and ADA
members unless employment or continuing education related. Advertising copy must
be typewritten in a Word document and either mailed (in the form of a disc) or emailed
to the following address: Journal and Website Classified Department, Virginia Dental
Association, 7525 Staples Mill Road, Richmond, VA 23228 or emailed to jacobs@vadental.org.
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Contact Vikki Howard at 910-523-1949
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