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Contents For January – March 2006

Virginia
Dental Journal



Volume 83

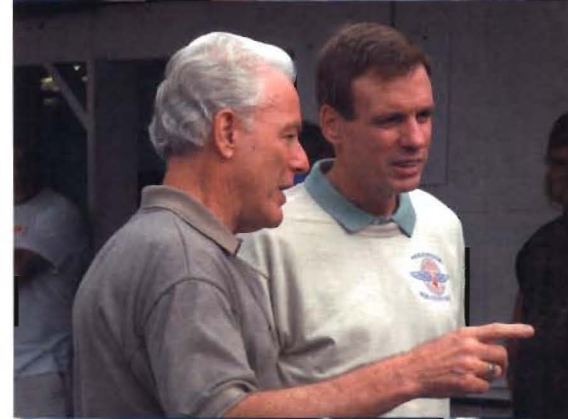
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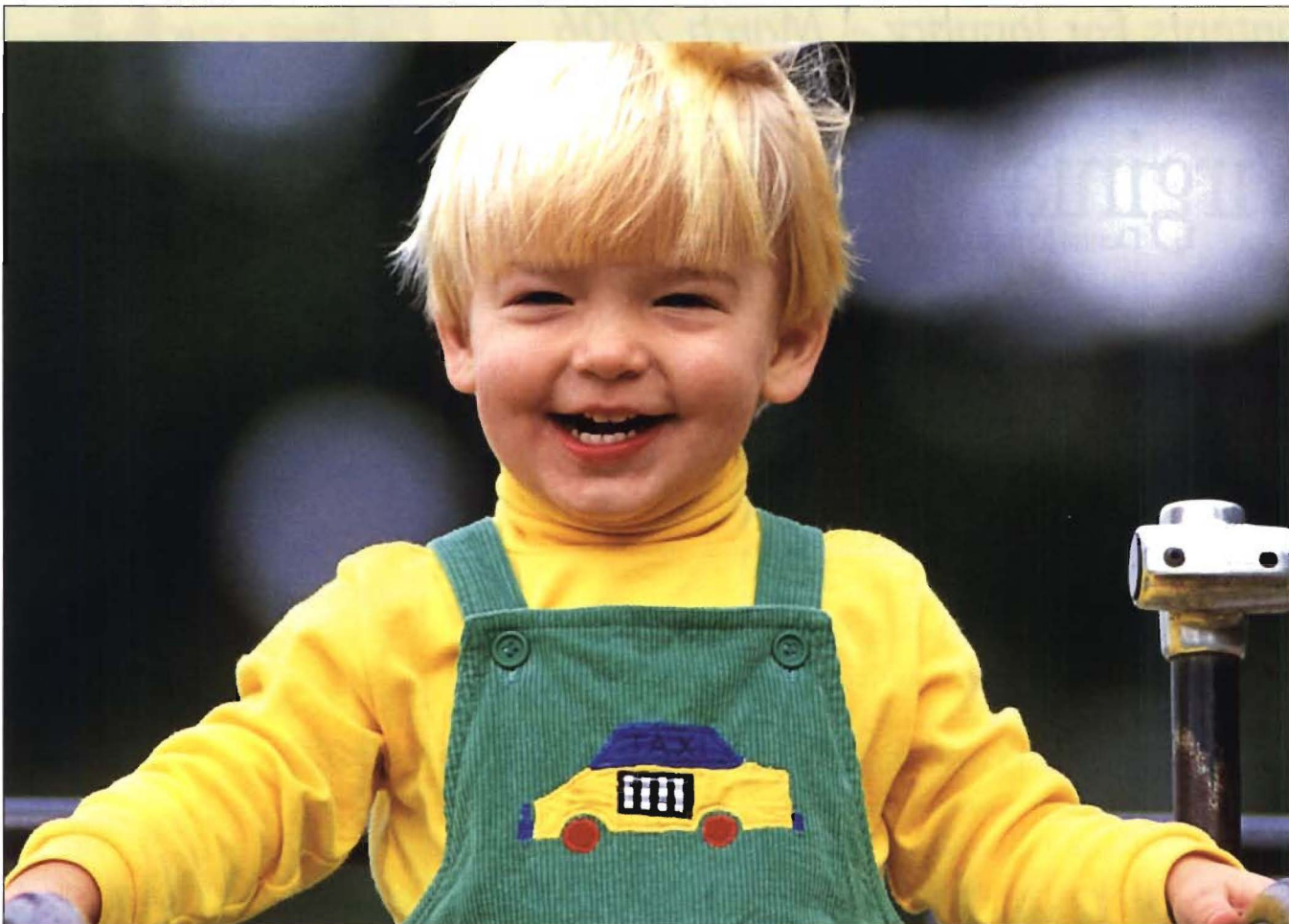
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Leslie S. Webb, Jr.
VDA Dental Journal Editor

Hurricane Katrina dealt a devastating blow to the citizens in Louisiana and Mississippi. This storm, plus Rita and Wilma, affected the entire gulf coast area from Florida to Texas. Especially in Mississippi and Louisiana, many dentists lost their homes, offices and personal possessions. In addition, dentists' practices suffered as people were dispersed to other towns and states. Recovery will take years.

Dentistry is working hard to help dentists and patients in the affected areas. The American Dental Association Foundation has set up a Disaster Response Fund to assist dentists affected by these hurricanes. Over 1.6 million dollars have been raised to provide grants to dentists who have sustained major damage to their practice and/or home.

State dental associations, including Virginia, have contributed aid to the affected state dental associations, dentists, and the Louisiana State University Dental School, which had to move into temporary quarters. On November 14, students at the VCU School of Dentistry held a fund raiser for dental students affected by Katrina. The Virginia Dental Association, with the help of the Texas and Louisiana Dental Associations, the ADA Foundation, and others will conduct a Mission of Mercy (MOM) project in New Orleans from February 6-11.

Much more effort and money will be needed to aid affected dentists, dental schools, dental associations and people who have dental need. To help, you can contribute to the ADA Foundation Disaster Fund or the Virginia Dental Health Foundation. You can also volunteer your dental talent in the New Orleans MOM Project..

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Message From the President

By the time you read this note, we will have celebrated the New Year and hurdled into the 2006 General Assembly Session. Advocacy is always a high priority for your VDA officers and staff and many of our efforts are devoted to protecting your interests in Richmond. While there are no huge pressing issues bubbling to the forefront today, each Session has a tendency to generate its own unique brand of excitement. So I hope that every member considers participating in this important part of our Association.

We are extremely lucky to have Chuck Duvall as our lobbyist, who will be looking out for our interests in the Legislature. Along with Terry Dickinson, you can be sure that we are monitoring the issues important to you, our members. We will be following several issues very closely through this session of the General Assembly. These include a licensure issue, funding for a building addition to VCU's School of Dentistry, preserving Medicaid reimbursements rates and monitoring a bill authorizing enabling legislation for dental hygienists to administer local anesthesia and nitrous oxide.

At a recent Virginia Board of Dentistry meeting a question was raised concerning the proper posting of licenses at our MOM Projects. The VDA is taking the lead on this issue and has introduced a bill to bring the Code of Virginia up to current practice in this important area. We hope that each of you will consider participating in a MOM project this year and our bill will clarify that charitable projects such as these have a manageable posting requirement that is not an inconvenience or burden to those who are generously giving of their time and talents.

Dean Hunt from VCU's School of Dentistry is leading the charge to get an addition to the current dental school fully funded at the MCV Campus. Our Lobbyist, Staff, and other VDA members have worked with Dr. Revere and Dean Hunt as we have attempted to raise the level of interest in the project with the powers that be in Richmond, and we will do all we can to help this addition get state funding.

Last year, the VDA was very successful in our efforts to obtain an unequaled 30% increase in Medicaid reimbursements for our Commonwealth's needy children. During this session, every effort will be made to preserve that increase. To those of you who have signed up with the new Doral program, we say thank you! All early indicators are indicative of a tremendous success in the total improvement of this revamped program. Other states are looking to Virginia's achievement as a model to increase access for this needy population. We must continue to sign up more providers or risk losing the progress we have worked so hard to achieve. If you have not signed up to be a Medicaid provider, please take this opportunity to do your part to help those less fortunate children among us.

The 2005 VDA House of Delegates adopted a new policy changing our position on the administration of local anesthesia and nitrous oxide by dental hygienists. The Board of Directors has reviewed some language for code revisions that will be included in a bill. Our hope is that the VDA can work together with all communities of interest on a bill that clearly reflects the interests of our members.

The VDA and the ADA will continue to be the voice of Dentistry on the congressional, state legislative and state board of dentistry levels. Each level has its unique challenges and each requires that you our members participate in the process. We work hard to ensure that policymakers hear dentistry's voice when they address issues that affect the profession. But our lobbyist and staff can not do it all. We need you to do your part to ensure our success. Please join our team and help influence legislative decisions that affect you. You can help by volunteering to attend our VDA Day on the Hill (January 20th), by getting involved on behalf of a candidate for the Legislature or Congress and by increasing your level of giving to VADPAC/ADPAC. By working together and building on our successes we can improve the oral health of all Virginians while advancing our profession.



President:
Mark A. Crabtree

New Orleans—Calling all volunteers!

Dentists, dental hygienists, dental assistants, dental laboratory technicians and dental office staff can be a part of what could be the largest-ever medical and dental health fair in history—helping up to 6,000 patients receive free dental care in hurricane-devastated New Orleans Feb. 6-11, 2006.

The Virginia, Kansas and Texas dental associations and the Alamance Dental Foundation of North Carolina, who already conduct Mission of Mercy dental clinics in their home states, have joined together to manage the dental care portion of the health fair and the ADA Foundation has provided a \$50,000 grant for the project. Organizers hope to fill 125 dental chairs each day, providing much-needed dental care to up to 6,000 patients during the six-day event

Patients will include Medicaid enrollees, uninsured, underinsured and temporary citizens who have come to New Orleans to help rebuild and may be in need of care. “A few months ago, there was an outpouring of volunteers who wanted to help but could find nowhere to go after the hurricane,” says Dr. Terry Dickinson, executive director of the Virginia Dental Association. “Through the Mission of Mercy, this is the chance to help. Come for one day, come for all the days, get in the heart of where it all happened and help some folks—give them a little extra boost.”

Working with a huge logistical challenge, to say the least, the clinic, billed as possibly the largest ever free medical and dental clinic, expects to treat more than 10,000 with a variety of health care services. Still in the planning stages, coordinators hope to secure a clinic site in the next few days.

Volunteers, says Dr. Dickinson, may or may not have the benefit of amenities like hotel lodgings but they will have a place to bed down in sleeping bags or cots (a worst-case scenario) and they will have all meals provided.

“All volunteers have to do is get here,” he says. The dental

clinic will require the services of at least 100 dentists each day, as well as support staff. Senior dental students from Virginia Commonwealth University School of Dentistry will also be attending, Dr. Dickinson adds, helping students see how important it is to give back to the profession and helping volunteers to serve as mentors “and to see what a great future the profession has.” “We always get more out of the MOM projects than the patients do,” he says. “It’s a great way for us to show the public what a great profession we have.”

A \$50,000 grant from the ADA Foundation, as well as donations of equipment and supplies from a variety of donors will support the MOM clinic. Dr. Ron Lamb of World Dental Relief in Oklahoma has offered the planners all the anesthetic needed for the clinic but program organizers are still seeking donations of other needed dental supplies.

“The ADA Foundation is pleased to support this upcoming major health fair in New Orleans,” says Arthur A. Dugoni, ADAF president. “We salute Terry Dickinson and the Virginia Dental Health Foundation’s MOM Project for taking the lead on this project and for their outreach to the victims of the devastating hurricanes.”

Volunteers can register online at the VDA Web site: “www.vadental.org”, using the public entrance link. Registrations can be completed electronically or forms can be printed out, filled in and faxed to the VDA. Volunteers must also send a copy of their valid board of dentistry license to the VDA to participate.

For more information, contact Dr. Dickinson (“dickinson@vadental.org”) or Barbara Rollins (“rollins@vadental.org”) or call 1-804-261-1610.

Details on the clinic venue and housing will be forwarded to volunteers as they become available. (Square)



Amber Wilhelm, office manager at Drs. Galstan and Ward's dental office in Chester, received the Virginia Dental Association's Dental Team Member Award for Promoting the Interest and Betterment of the Profession Through the Team Concept of Dentistry at the Annual Meeting of the Virginia Dental Association in Richmond, on September 18, 2005. Amber is involved in dental outreach with Drs. Galstan and Ward, and the Southside Dental Society, in helping to provide access to dental care to underprivileged children in the Chester and Tri-Cities area. Pictured are Dr. Samuel W. Galstan, Amber Wilhelm and Dr. C. Sharone Ward.

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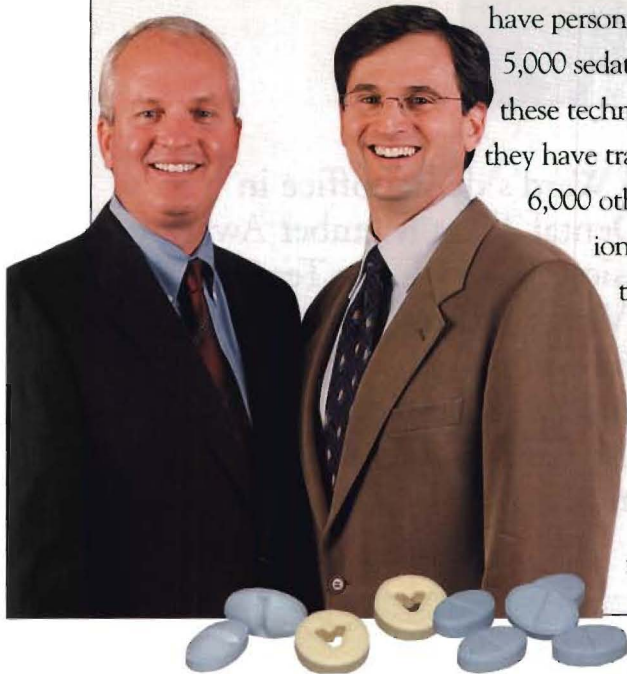
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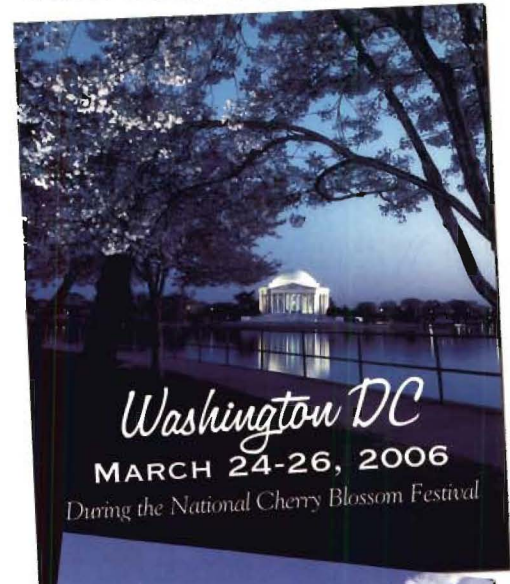
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Employment Practice Liability Insurance and ERISA Fiduciary Regulations

What every dental office should know about these important employment issues.

At every dental office, one of the most valuable resources is your employees. They help to shape the patient's experience at your office and finding and retaining a good employee is an essential part of your business.

As all employers know, part of having employees is providing them with a comfortable work environment and offering benefits that they will find valuable. But what many employers may not realize is that having employees also exposes them to certain types of risks including lawsuits over employment practices and fiduciary responsibility for employee benefits plans. This is why it is important for each employer to consider Employment Practice Liability Insurance and Fiduciary Liability Insurance.

Employment Practice Liability Insurance

With more and more lawsuits being filed each year, employers need protection from suits arising from employment issues such as discrimination, harassment and employee dismissal.

The first step in limiting your practice's liability is to define specific employment practices for applications, hiring, firing, outlining job descriptions, discrimination and harassment. Clearly document your policies and have employees and potential employees sign a form to acknowledge their receipt and understanding of these practices. Providing education to your employees about issues like sexual harassment and discrimination in the workplace is another prevention tool.¹

Even with all of these safety measures in place, it is still wise to consider an Employment Practice Liability Insurance policy for your office. This type of coverage may be included in your malpractice or other office coverage, but often times it is sold as a stand-alone product. If you have determined that you do not have coverage, you can evaluate a separate policy that can provide coverage for litigation costs and also claims settlements.²

ERISA

Another important aspect of being an employer is ensuring compliance under ERISA regulations. If your office offers an employee benefits plan, there are certain regulations you must comply with under the ERISA Act of 1974. This includes having an ERISA Bond that is equal to at least 10% of your plan's assets in order to provide protection for the plan's participants.³

In addition to these mandated bonds, you may also wish to consider additional protection if you are the fiduciary for your benefit plan. By being the fiduciary of your benefits plan, your personal assets may be at risk should there be an issue such as neglecting to notify employees about benefits, etc. While the bonds are mandated to protect your plan from fraud, they may not limit your personal liability under ERISA. With Fiduciary Liability Insurance, you are able to protect your personal assets from a lawsuit arising from an issue with employee benefits.⁴

Minimizing Your Risk

Like Employment Practice Liability Insurance, Fiduciary Liability Insurance may not be a part of your Professional Liability Policy. Consult your plan documents and declarations page to determine if you have these types of coverage. If you would like to find out more about these insurance products, dedicated representatives from the **VDSC/B&B Insurance Agency** are available to discuss EPLI, ERISA and any other insurance issues you may have. Please contact them at **877-832-9113** to evaluate ways to minimize your risk as an employer.

1 "Avoid Wrongful Employment Practices; Learn how to put a "zero-tolerance" policy to work for you." Small Business Loss Control Tips. The Hartford, 2004.

2 "Avoid Wrongful Employment Practices; Learn how to put a "zero-tolerance" policy to work for you."

3 "Fiduciary Liability Insurance and ERISA Fidelity Bonds; Protect your company's plan and your personal assets." Fidelity and Bonding. The Hartford, 2003.

4 "Fiduciary Liability Insurance and ERISA Fidelity Bonds; Protect your company's plan and your personal assets."

Elections 2005: New Year, New Faces

The 2006 General Assembly and State Offices welcome back many existing members, and look forward to starting fresh with new faces. In the General Assembly's House of Delegates, many of the previous year's legislators return, and fourteen individuals begin to serve their first term. Of these fifteen new delegates, three individuals were able to defeat incumbents (a task that very few are able to accomplish), ten defeated their opposition for open seats, and one, Jennifer McClellan, celebrated a less stressful unopposed win.

The Republican Party continues its reign as the House majority party – a reign that was previously held by Democrats for over a century. However, for the first time since 1943, Virginia Democrats have picked up House seats in two consecutive election cycles. The Democratic Party also held the majority in the Freshman Class.

The Virginia Dental Association is pleased to know that the majority of candidates whose campaigns VADPAC contributed to were elected to the Virginia House of Delegates. The Virginia Dental Association's political action committee contributed to the campaigns of eight of the fifteen candidates running for election this past November. As for the State Offices, VADPAC contributed equally to both sides of the aisle, and is pleased with the outcome.

Below please find a short introduction to the newly elected legislators and state officials. If you are a constituent of one of the newly elected, take the opportunity to introduce yourself and the Virginia Dental Association to the individual. Members of the General Assembly, especially freshman, look to others to educate them about legislation and who they can turn to should they need advice about the subject in the future. Become the person the legislator looks to when he or she has a question about dental and healthcare issues!

Introducing the 2006 New Leaders of the Commonwealth:

House of Delegates:

Anne Crockett-Stark – Republican – District 6

Counties of Bland, Giles (part), Pulaski (part), Tazewell (part), and Wythe (part)

Presently serving on the State Board of Virginia Association of Counties, Ms. Crockett-Stark is only one of three freshmen to defeat an incumbent candidate in the elections. Ms. Crockett-Stark is a committed advocate for children and community service. She was the first woman to be elected to Wytheville Town Council and in 1980 she won the National Jaycee-ette Women in Government Award for Local Government. Ms. Crockett-Stark has just completed thirteen years on the Mt. Rogers Mental Health and

Substance Abuse Board. Ms. Crockett-Stark defeated incumbent Democrat Benny Keister for District 6.

Todd Gilbert – Republican – District 15

Counties of Page, Rappahannock, Rockingham (part), and Shenandoah

Currently serving as the Assistant Commonwealth's Attorney for the County of Shenandoah (1999-Present), Mr. Gilbert has just been elected to represent District 15 in the House of Delegates. Mr. Gilbert was previously Assistant Commonwealth's Attorney for the City of Lynchburg (1997-1999). The delegate hopes to fix the transportation crisis and give Virginia better funding for its educational system. Mr. Gilbert is replacing outgoing Del. Allen Louderback.

Matt Lohr – Republican – District 26

County of Rockingham (part); City of Harrisonburg

A self-employed farmer, Mr. Lohr epitomizes the conventional character of the Old Dominion. Mr. Lohr's top three Virginia priorities are: improving transportation, education and health care for Virginians. Mr. Lohr was a member of the Rockingham County Planning Commission from 1998-2001, and a member of the Rockingham County School Board from 2001-2005. Filling the open seat once held by Glen Weatherholtz, Mr. Lohr will represent the 26th District.

David Poisson – Democrat – District 32

County of Loudoun (part)

President and attorney for Jenkins Hill Partners LC, Mr. Poisson enjoys the privilege of being one of three new freshmen to defeat an incumbent candidate in the House races. Mr. Poisson's key issues to work on are reforming the way education is organized, delivered and financed; improving the state's transportation infrastructure, and attracting new businesses to Virginia. Mr. Poisson has never run for any elected or appointed office before, but was still able to defeat incumbent candidate Del. Richard Black.

David Bulova – Democrat – District 37

County of Fairfax (part); City of Fairfax

As a Senior Planner for the AMEC, Earth and Environment, Mr. Bulova will represent District 37 in 2006. Mr. Bulova's major issues for Virginia include improving transportation, education, crime prevention and public safety. Mr. Bulova has been a member of the Northern Virginia Soil and Water Conservation Board of Directors (2003-Present), Fairfax County Consumer Protection Commission (1996-Present), Virginia Chesapeake Bay Local Assistance Board (2004-Present), and the Virginia Citizens Wetland Advisory Committee (1997). Mr. Bulova will be filling an open seat previously held by Chap Peterson.

David Marsden – Democrat – District 41

County of Fairfax (part)

A juvenile justice consultant for the Development Services Group, Inc., Mr. Marsden looks forward to representing his constituents. Mr. Marsden's top Virginia priorities are: keeping the pace with the transportation crisis, maintaining the quality of Virginia schools, and maintaining public safety by confronting the rising threat of youth gangs. Mr. Marsden was previously the Chief Deputy of the Virginia Department of Juvenile Justice (2000-2001, Acting Director 2001-2002), member of the State Juvenile Justice Advisory Group (2001-2002), and a member of Comprehensive Services Act State Planning and Management Team (2001-2002). Mr. Marsden will be replacing James H. Dillard II's open seat.

David Englin – Democrat – District 45

Counties of Arlington (part) and Fairfax (part); City of Alexandria (part)

A self-proclaimed writer, activist, and consultant, Mr. Englin will represent the 45th District. Mr. Englin's top three issues he believes Virginia needs to work on are: providing affordable housing to lower income families, providing quality and affordable health care, and fixing and funding education for children. Mr. Englin has previously served as a member of the Alexandria Affordable Housing Committee (2003-Present) and as a Commissioned Officer for the United States Air Force (1996-2004). Mr. Englin will fill Marian Van Landingham's open seat in the House.

David J. Toscano – Democrat – District 57

County of Albemarle (part); City of Charlottesville

A self-employed attorney, Mr. Toscano will be representing the 57th District. Mr. Toscano's top Virginia priorities are: improving education, equal economic opportunities for citizens of all persuasions, better living environments for all citizens (clean air and water supply). Mr. Toscano has previously served on Charlottesville's City Council (1990-2002) was mayor of Charlottesville from 1994-1996. In addition, Mr. Toscano has served on various task forces, housing authorities, and advisory boards for community welfare and well-being. Mr. Toscano will be filling Mitchell Van Yahres' open seat.

Chuck Caputo – Republican – District 67

Counties of Fairfax (part) and Loudoun (part)

Commander of the I.T. Standards Organization for the U.S. Department of Defense, Mr. Caputo will represent the 67th District. His top priorities are: discovering creative funding solutions to the problems facing transportation and education. Mr. Caputo was once appointed to the Fairfax County Environmental Quality Advisory Council (1979-1980), the Fairfax County School Board (1980-1985), and was on the Board of Supervisors for the Sully District in 1991. Mr. Caputo will be replacing outgoing Del. Gary Reese.

Katherine Waddell – Independent – District 68

County of Chesterfield (part); City of Richmond (part)

After a lengthy struggle, Katherine Waddell narrowly slid past incumbent Brad Marrs in an extremely tight race for the House of Delegates. Mrs. Waddell will represent the 68th District of Virginia. Her top priorities for the Commonwealth are improving education, transportation, and public safety. Previous government experience for Mrs. Waddell includes working in the Office of the Attorney General (1994-1996) and the Office of the Lieutenant Governor (1998-2001). Mrs. Waddell was one of the few who was able to surmount an incumbent's seat in the House of Delegates.

Jennifer McClellan – Democrat – District 71

County of Henrico (part); City of Richmond (part)

Regulatory Counsel for Verizon, Ms. McClellan was able to ease into her unopposed open seat. Ms. McClellan's top Virginia priorities include living up to the promise in the state constitution of free high quality education for all school children, ensuring the safety of Virginia public safety officials (police, firefighters, EMTs, etc.), and improving the transportation system in the Commonwealth. Ms. McClellan will be replacing retiring Viola Baskerville.

A. Donald McEachin – Democrat – District 74

Counties of Charles City, Henrico (part), and Prince George (part); Cities of Hopewell (part) and Richmond (part)

Attorney for the McEachin Law Firm, Donald McEachin will be representing Virginia's District 74. Mr. McEachin looks forward to helping fix the problems with gang violence in the inner-cities, and hopes to increase funding of the educational system and transportation. Mr. McEachin's previous political campaigns include a run for Virginia Attorney General in 2001, 1991 House of Delegates, and 1995-1999 House of Delegates for the 74th District. Mr. McEachin will be filling the open seat held by Floyd H. Miles.

Roslyn Tyler – Democrat – District 75

Counties of Brunswick (part), Greensville, Isle of Wight (part), Lunenburg (part), Southampton (part), and Sussex; Cities of Emporia and Franklin (part)

A physical therapist for the Southern Virginia Regional Medical Center, Roslyn Tyler defies the conventional backgrounds of delegates. Ms. Tyler's top Virginia priorities are: improving the educational system, more affordable health care, and economic development. Previously a member of the Sussex County Board of Supervisors (1985-1996), John Tyler Community College Board (1995-2003), District 19's Community Health Board (1996-2003), and currently a member of Sussex County Board of Social Services (2004-Present), Ms Tyler continues on her path to helping Virginians at a greater level. Ms. Tyler will be replacing J. Paul Councill, Jr.'s open seat in District 75.

Continues on next page

Salvatore Iaquinto – Republican – District 84*City of Virginia Beach (part)*

Attorney for the law firm of McKenry, Danciger, Dawson & Lake, PC, Mr. Iaquinto enters his first term as a Virginia House delegate. Like many others, Mr. Iaquinto, too, sees the necessity for better funding of the Commonwealth's transportation and education systems. Mr. Iaquinto also would like to increase funding for state and local governments and further define clear roles for each. Previous appointed/elected positions include the Virginia Charitable Gaming Commission (Vice Chair 2001-2003) and the Virginia Beach Public Library Board (1999-2000). Mr. Iaquinto will be filling Robert McDonnell's open seat as Mr. McDonnell seeks a position as Virginia's Attorney General.

Robert Wittman – Republican – District 99*Counties of Caroline (part), King George, Lancaster, Northumberland, Richmond, and Westmoreland*

Director of Field Operations for the Virginia Department of Health's Division of Shellfish Sanitation, Mr. Wittman will represent the 99th District of Virginia. His top three Virginia priorities are: improving transportation maintenance with necessary funding, improving the water quality in the Chesapeake Bay, and funding the Virginia Standards of Quality for our school systems. Mr. Wittman was a member of Montross's Town Council from 1986-1992, and was Montross's mayor from 1992-1995. Mr. Wittman will be filling the open seat held by Albert Pollard.

State Offices:**Governor – Tim Kaine – Democrat**

Elected to the position of Lieutenant Governor in 2001, Tim Kaine is an experienced leader whose career focuses on strong values and expanding opportunity for families. Tim Kaine defeated Republican candidate Jerry Kilgore in a surprising landslide victory. As Governor, Tim Kaine hopes to follow in the steps of his predecessor Mark Warner. Kaine's main issues for his term as Governor include a commitment to furthering the Commonwealth's economic progress – keeping a stable financial environment, helping small businesses succeed, saving family farms, fostering competitive regional economies, tapping the strength of Virginia's tourism attractions and preserving its natural resources. Tim Kaine is also committed to fixing and funding the educational system and the transportation crisis. Governor Kaine is dedicated to providing more affordable health care, promoting fiscal responsibility, improving public safety and solving the problem of youth gangs. Furthermore, Tim Kaine is devoted to improving the environment in Virginia through reducing out-of-state trash, fighting for clean air/water, slowing sprawl, and developing alternative sources of energy.

Lieutenant Governor – Bill Bolling – Republican

In an election year that favored Democrats, Bill Bolling received more votes than any other statewide Republican candidate. Bill Bolling's goals for the future of Virginia include working to keep taxes low and make certain that state government remains focused on its core responsibilities – providing the best possible educational opportunities for our children; keeping our neighborhoods, communities and schools safe from the threat of crime; building a transportation system for the 21st century; quality health care for every Virginian; and responsible efforts to preserve and protect Virginia's important environmental and natural resources.

Attorney General – Bob McDonnell – Republican

To be known as the closest statewide race in Virginia history, Bob McDonnell narrowly succeeded over Creigh Deeds. The margin of votes between the candidates prior to the recount was 323 votes out of nearly two million votes cast – a .01% margin. The recount results showed a margin of 360. Bob McDonnell had represented the 84th District of Virginia in the House of Delegates since 1992. Prior to being elected to the House of Delegates, Bob served as a criminal prosecutor in the Virginia Beach Commonwealth's Attorneys office. Mr. McDonnell based his platform on protecting Virginia's youth from sexually violent predators, fighting the war on drugs, curbing frivolous lawsuits, protecting Virginia from terrorist threats, and protecting private property rights.

Candidates to Watch:**Presidential Race 2008 – George Allen (R) & Mark Warner (D)**

In the upcoming election years, keep an eye on Republican U.S. Sen. George Allen and outgoing Democratic Gov. Mark Warner – both of which are exceptionally formidable candidates running for President in 2008. Both Warner and Allen have the qualities and reputations needed to make it through their own party's primaries and off to the White House. Sen. George Allen has been a member of the U.S. Senate representing Virginia for four years now, and prior to that he was Governor of the Commonwealth, as well as a US Representative. Gov. Mark Warner has been Governor of the Commonwealth for the last four years, during which time Virginia was named the "Best Governed State in the United States" by the Government Performance Project. Governor Warner was also recently named one of "America's Best Five Governors" by TIME Magazine. Clayton Roberts, President and Executive Director of Virginia FREE (a non-partisan political research organization), said about Allen and Warner, "You know, they say Virginia's the 'Mother of Presidents,' and I think she's pregnant again."

Why Does “Every Vote Count”?

By Morgan Bailey VDA Director, Legislative & Policy

Virginia’s 2005 Elections proved, once again, the utmost importance of voting. This election year, like few others, made history. The striving candidates for Attorney General and House District 68 were drawn into tedious recounts and political criticism.

Attorney General:

Already known as the closest statewide race in Virginia history, candidates Creigh Deeds (D) and Bob McDonnell (R) are both eager to earn the title of the Commonwealth’s Attorney General. At the end of Election Day on November 8th, the General Election tally showed the Republican McDonnell up by a little over 300 votes to Creigh Deeds. Though 300 votes may not sound like a truly close race, the 300 are out of nearly two million votes cast – that’s a .01% vote margin between the candidates. On November 28th, the State Board of Elections certified the General Election Tally’s results – putting McDonnell as the winner by 323 votes. The following day Deeds called for a recount. Thomas Markow, chief judge for the Richmond Circuit Court, set a date for the recount to take place by a three-judge panel on December 20th. The results of the recount awarded Bob McDonnell the seat of Attorney General. The margin of votes was 360.

House District 68:

In another Virginia race this past election year, Independent candidate Katherine Waddell and Republican incumbent Brad Marrs squared off for House District 68. At the end of Election Day, Waddell was up by a little over 100 votes – a lead that slowly dwindled away as votes were reexamined. The final tally showed Waddell up by only 38 votes out of 26,886 votes cast. Brad Marrs called for a recount to take place after November 28th’s certifications. Like the recount for the Attorney General, Judge Markow set the date of District 68’s recount to take place on the 20th of December. The Recount results showed no change whatsoever, and Katherine Waddell captured the 68 district from incumbent Brad Marrs.

Landmark Votes in American History:

- 1800:** Thomas Jefferson was elected as the third president of the United States by one vote in the Electoral College (at that time the Electoral College decided who became the next President).
- 1824:** John Quincy Adams likewise won the Presidency by one electoral vote (Andrew Jackson; however, did carry the popular vote).
- 1845:** Texas was admitted to the Union as a state by one vote.
- 1850:** California was admitted to the Union by a one vote margin.
- 1859:** Oregon became a state by a margin of one vote.
- 1876:** Rutherford B. Hayes was tied in electoral votes for President. After a recount of the popular vote, Hayes won the Presidency by one vote.
- 1889:** Washington became a state by a one vote victory.
- 1890:** Idaho gained statehood by one vote.

Landmark Votes in Virginia History:

- 1847:** Whig Party’s Thomas Flournoy defeated Democratic candidate Treadway 650 to 649 in the race for US House of Representatives in the 3rd District of Virginia.
- 1882:** In another election for US House of Representatives for the 1st District of Virginia, Robert Mayo (R) slid by George Garrison (D) 10,505 to 10,504.
- 1991:** In the 53rd House of Delegates District of Virginia, Jim Scott (D) narrowly prevailed over David Saunders (R) 6,493 to 6,492 after a recount of the vote.
- 1991:** Also in 1991, in the 58th District of the House of Delegates candidates Tim Lindstrom (D) and Peter Way (R) were in a dead even tie in the general election tally (an exceptionally rare occurrence). Only after a recount was performed, did Republican Peter Way overcome Democrat Tim Lindstrom by a margin of only seven votes.

Need more proof that every single vote counts? Take a look around your offices, neighborhoods, grocery stores. Look at each individual you may pass; look in the mirror. The person you see in front of you may have cast that deciding vote – the vote that celebrated victories, the vote that signaled defeats, the vote... that made history.

and makes clear to other patients who may overhear the conversation that such comments will be taken seriously. Second, it has the additional benefit of decreasing the likelihood that other patients who overhear the comments will be inclined to mimic the same behaviors. Third, if the doctor or office manager are brought into the discussion, they have the opportunity to resolve the misunderstanding or address the patient's concerns at the earliest possible moment, not when the patient doesn't show up for a subsequent appointment or suddenly stops making payments.

There's a fourth advantage to staff intervention when patients make sarcastic comments. Experts warn that some individuals are incapable of addressing and dealing with their own anger. This type of patient may make unkind or hostile comments and, when called on their comments, assert that they were only joking. It is to the dentist's advantage to be told about this kind of behavior as soon as possible—since staff members are more often the target of these comments. They may seem to accept advice or to commit to an action plan only to disappear part way through treatment. Or they may become angry or uncooperative without apparent justification. For this reason, multi-phase treatment plans should always include detailed written informed consent confirmation of the patient's participation in, and agreement to, the treatment.

Another sign of potentially uncooperative or hostile behavior becomes apparent when patients miss appointments, frequently cancel at the last minute, or consistently arrive late. These patients cause scheduling conflicts. Their tardiness forces doctors to fall behind, negatively affecting staff as well as other patients. Every dental practice should have a written policy that defines the no-show, frequent cancellations, and late arrival behaviors that might trigger patient dismissal. One final benefit to staff identification of inappropriate patient comments is also related to the issue of patient dismissal. When the doctor and other members of the clinical team have been warned about a patient's negative comments, they can be more proactive in the way they interact with the patient, including the documentation of: a) patient education; b) informed consent; c) referrals; d) offers of second opinions; e) non-compliance; and f) other components of the dental treatment plan.

Forewarned is forearmed.

With adequate staff preparation, the dental team will be forewarned about patients who may be unwilling or unable to act as cooperative members of their dental healthcare team.

Kathleen M. Roman is Clinical Risk Management Education Leader for Medical Protective, the nation's oldest professional liability insurer, founded in 1899. She can be reached at: kathleen.roman@medpro.com



VADPAC

Virginia Dental Political Action Committee

“Day on the Hill”

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For information contact Morgan Bailey at (804) 261-1610

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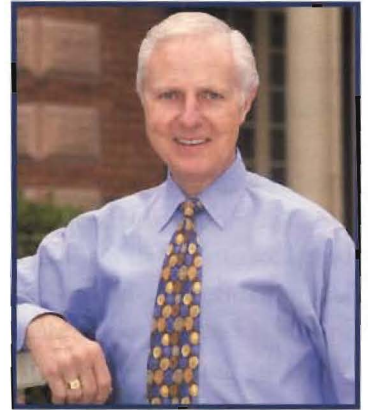
September 13 - 17, 2006

Roanoke Hotel & Convention Center

Promising what will set a new standard for quality dental continuing education for The Virginia Meeting, here are just a few speakers and topics we plan to have at the 2006 VDA Annual Meeting.

September 15th & 16th

- **Dr. Gordon Christensen** – “The Christensen Bottom Line”
- **Dr. George Priest** – Collaborative Partnering: Teamwork in Implant Dentistry - and - Ceramic Veneers: The Foundation of Esthetic Dentistry I and II
- **Ms. Catherine Eitel** – Breaking the Chains: Is Insurance Independence Right for You? Exceptional Client Service: The “Wow” Factor – and – Wine, Golf & Leadership: Building a High Performance Organization Pam Smith - Nutrition
- **Dr. Robert Willis** – TBD
- **Dr. Frank Iuorno** – The Paperless Office
- **Dr. David Little**
- Endodontics - TBD



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Many of us get a mail box full of marketing materials stating the federal and state poster requirements for employers. The posters that the marketing companies are trying to sell are free from the federal and state departments of labor. Only six (6) posters are required by the federal and state law. Get your free posters through the web sites listed below. Start with the Virginia Department of Labor and Industry at www.doli.virginia.gov.

FEDERAL POSTERS OF GENERAL APPLICABILITY:

Fair Labor Standards Act (FLSA)



Family and Medical Leave Act (FMLA)



Equal Employment Opportunity Act



STATE POSTERS:

OCCUPATIONAL SAFETY AND HEALTH

JOB SAFETY AND HEALTH PROTECTION

English - 82KB | en Español - 77KB Advises employees of their rights and responsibilities under the OSHA law. Must be posted by all private and public employers. Employers are subject to a citation and possible fine if poster is not displayed.

This poster can be obtained from:
Virginia Department of Labor and Industry
Virginia Occupational Safety and Health Program
13 South Thirteenth Street
Richmond, Virginia 23219
(804) 786-8011

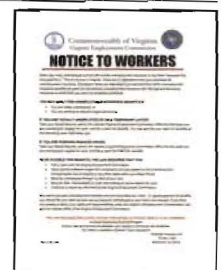


UNEMPLOYMENT INSURANCE

NOTICE TO WORKERS (VEC-B-29) (ENGLISH); NOTICE TO WORKERS (VEC-B-29) (SPANISH)

(in PDF - linked to VEC Web site) Advises employees on when they are eligible for unemployment insurance benefits and how to apply for those benefits. Must be posted by every employer subject to the unemployment insurance laws.

This poster can be obtained from:
Virginia Employment Commission
Client Relations Department
P.O. Box 1358
Richmond, Virginia 23218
(804) 786-4359

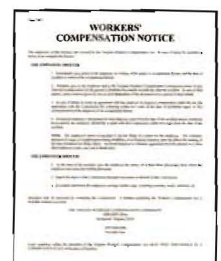


WORKERS' COMPENSATION INSURANCE

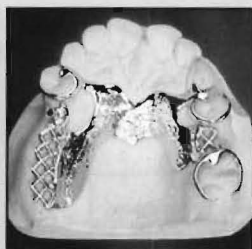
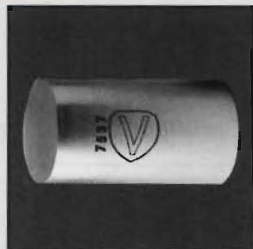
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Advises employees and employers of their rights and responsibilities under the Workers' Compensation Law in case of injury or occupational disease. Must be posted by every employer within the operation of the Virginia Workers' Compensation Act.

This poster can be obtained from:
Workers' Compensation Commission
1000 DMV Drive
Richmond, Virginia 23220
(804) 367-8



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1. Integrity. Virginia Dental Laboratory uses Vitallium® Alloy—the only partial denture alloy that is processed under the same quality control conditions as orthopedic implant alloy—with over 50 years of patient success.

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Oral Cancer Malpractice Claims Increasing

Of all malpractice claims filed against dentists, the most expensive are claims alleging “failure to diagnose oral cancer,” according to Cliff Rapp, writing in the June 2005 issue of Today’s FDA, the journal of the Florida Dental Association. In addition, such claims are among the most difficult to defend, he writes.

Analyzing the closed claim data of the Physician Insurer’s Association of America, Rapp found that oral cancer claims are on the rise nationwide. Those cases deemed indefensible tend to fall into three categories: failure to biopsy; failure to re-examine a lesion and the patient’s medical history; and office-system failure, allowing diagnostic reports to fall through the cracks.

“Dentists should view all lesions, lumps and bumps as possible cancer,” Rapp advises, adding that early detection and ample documentation are crucial. He also notes that dentists should “closely monitor patients who have suspicious lesions until a definitive diagnosis is made.”

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VIRGINIA STATE BOARD OF DENTISTRY REQUIREMENT

“BY JUNE 29, 2006, A DENTIST WHO ADMINISTERS OR A DENTAL HYGIENIST WHO MONITORS PATIENTS UNDER GENERAL ANESTHESIA, DEEP SEDATION OR CONSCIOUS SEDATION SHALL COMPLETE FOUR HOURS EVERY TWO YEARS OF APPROVED CONTINUING EDUCATION DIRECTLY RELATED TO ADMINISTRATION OR MONITORING OF SUCH ANESTHESIA OR SEDATION AS PART OF THE HOURS REQUIRED FOR LICENSURE RENEWAL.”

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Saturday, April 1, 2006

9:00AM - 1:00PM 4 CE Units

Cost: \$250.00

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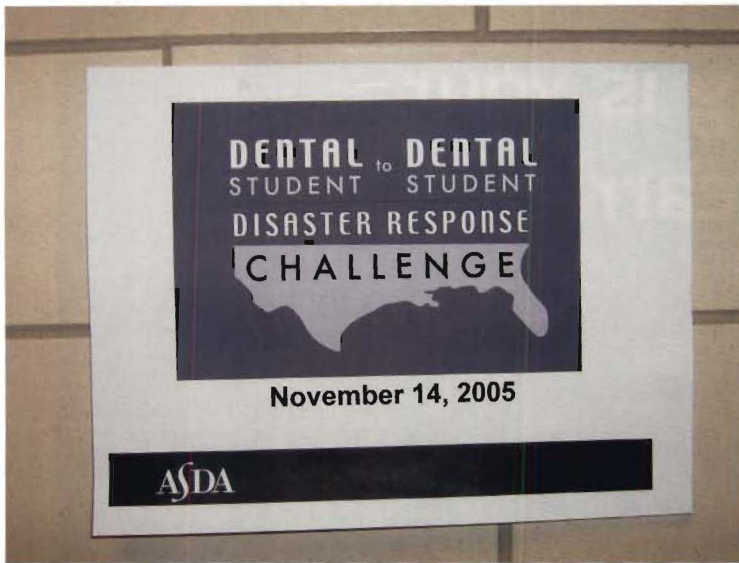
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PAID ADVERTISEMENT



VCU School of Dentistry students held a fund raiser for dental students affected by Katrina on November 14, 2005. The VDA New Dentist Committee was happy to help out with their efforts by purchasing pizza for the students.



74th Annual Nation's Capital Dental Meeting

APRIL 20-22, 2006 ♦ WASHINGTON CONVENTION CENTER

HIGHLIGHTS

- ♦ Springtime in Washington
- ♦ Hygiene Program
- ♦ Participation Clinics
- ♦ The Capitol Steps
- ♦ Lunch & Learn
- ♦ Table Clinics
- ♦ The Night Photo Tour

FEATURED CLINICIANS

Ron Jackson, D.D.S.
Class II Direct Resins: Faster, Easier and Better

Debra Engelhardt-Nash, A.A., B.F.A.
Building A Strong Practice

W. H. Milligan, III, D.M.D., Ph.D.
Prevention of Disease
Transmission in the Dental Office:
The Agents, the Mechanisms and
Going Beyond OSHA

David Garber, D.M.D.
Esthetic Dentistry 2006: Choices,
Options and Alternatives

John A. Svirsky, D.D.S., MEd.
Sex and the Single Nevus:
Everything Dentists Want to
Know About Oral Pathology and
Oral Medicine

Ben Johnson, D.D.S.
Correct Concepts, Wrong
Conclusions: A Fresh
Perspective on Achieving
Successful Endodontic Treatment

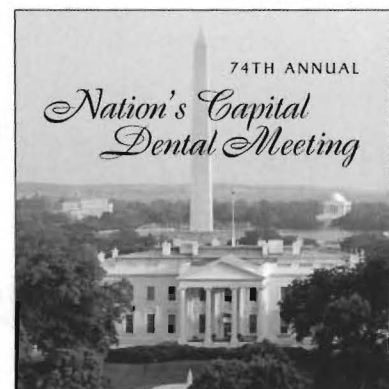
**Ms. Char Sweeney,
C.D.P.M.A.**
From Telephone Greetings
to Farewell: The Patient's
Experience

Ms. Lois Banta
Billing and Coding Strategies
That Work

Samuel B. Low, D.D.S., MEd.
Successful Management of the
Periodontal Patient

Joseph A. Blaes, D.D.S.
Making Clinical Efficiency A
Reality

Paul Feuerstein, D.M.D.
Dental Technology: A Computer
Review and Update



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Holiday Greetings to All of My ASCDE Friends,

In case you heard what sounded like “party noise” in the background yesterday, I wanted to clue you in that it was just all of us in the coastal states celebrating the “official” end of the hurricane season.

Over these past three months I have personally heard from many of you and I just wanted to share a brief update as well as once again thank you for the incredible support. These have been very trying days for our team. The clean up and rebuilding is in full force, but the emotional toll and drain on resources has been to say the least, challenging. Without cluttering your mind with a bunch of numbers, let me just say that we have been trying to assist roughly 20% of our members who have potentially been affected by the impact of the storm. We know that 54 of our dentists lost their homes, offices or both. The total devastation remains mind boggling.

But now for some good news.....thanks to the donations and concern of you and your respective state constituents and components, we have been able to provide some “real” assistance to our dentists. At a recent leadership conference we conducted, it was more than heart warming to hear a young female dentist state that she would be a member of the MDA/ADA until her “dying day” because of the fact that her professional association reached out to her at a time of crisis, when no one else did. Again, all of you have helped us make that happen and for that I thank you.

The emotional roller coaster has been just that for most of us – up and down. At times you are heart broken and crying for a member who is describing their loss to you and then other moments are the comedic ones that help you stay focused.....like the morning I woke up looking like the “Michelin Man” due to a deflated air mattress I was sleeping on at the office. I was so engulfed by the mattress; I could not even turn over! But that is how life is - tragedy and comedy.... and this experience has been no exception to that.

The ADA has remained most helpful in this process with dues waivers, Foundation grants, services and the commitment to help us and the LDA stay financially afloat during these challenging days – again as many of you have also financially donated and helped us in that mission. So far, so good and we are weathering the “financial storm” as well. Again I thank you for your support in that area.

So what does the future hold? I truly wish I knew the answers to that question. The rebuilding and recovery process will probably take longer than my lifetime for some of the areas and then other parts of the coastal community will build back at an incredible pace. The bottom line is money and resources and time will tell who gets what when. For our dentists, those who have the career time to rebuild will probably be alright in the long run – those who were at the end of their careers will probably never recover the majority of the financial loss. The insurance companies have been waging the flood versus wind war, with the result being that many are not being fairly compensated for their losses. All I can say is that we have a long way to go in the rebuilding process but eventually we will get there.

Katrina has left a mark on our state that will never go away, but just as with any other disaster in life – you cannot lose faith or hope and you have to be positive and be committed to making the most of what you have by working hard to make it all better. Thank you for helping me to work effectively on behalf of my members. I cherish your friendship, your support and the manner in which each of you has reached out to us at a critical time. It has meant so much. I look forward to sharing future success stories with you. Take care and have a wonderful holiday season.

Connie Lane
Executive Director
Mississippi Dental Association
601.982.0442 FAX 601.366.3050
www.ms dental.org

Updates from the Board of Dentistry:

The following actions were taken by the Board at its recent meeting on December 9th, 2005.

- 1) License Renewal Fees: Based upon current deficiencies that require the Board to increase license fees (the 10% rule which states that if expenses exceed revenue for any licensing agency, that agency shall increase its fee structure to alleviate that deficit. On the other hand, if a point is reached where revenues exceed expenses, that agency shall reduce its licensing fees to erase that surplus.), it approved raising the licensing fees to \$420 and the renewal fee to \$315 for dentists. This is mainly due to a large increase in discipline cases requiring extensive use of DHP investigator personnel. It is projected that it will take 2 years under the new fee structure to erase the existing and projected deficits.
- 2) Drug Act: The Virginia Dental Association will support legislation to be introduced by the Virginia Dental Hygienists Association concerning the administration of local anesthetic to those over 18 years old and of the administration of nitrous oxide to patients, both under the direction (direct supervision) of a licensed dentist. The Board of Dentistry is supportive of the proposal with the exception of the age limit on local anesthesia.
- 3) Patient Record Keeping: In regards to updating patient records, the Board produced an advisory opinion stating that records were to be updated at least once annually if the patient was seen at least once a year. For patients who are seen less often than one year, their records are to be updated every visit. Obviously, there are medical situations where the frequency would be increased based upon the decision of the treating dentist.
- 4) Dental Assistants: The Board of Dentistry will seek legislation similar in nature to that passed recently by the VDA House of Delegates allowing for expanded duties for dental assistants. Under their proposal, dental assistants would be classified into two levels – I- chair side and II- expanded duty assistant. The chair side assistant is your typical, uncertified dental assistant. The assistant with expanded duties (to be determined) would be a C.D.A. (Certified Dental Assistant) and would have to undergo further training and certification to earn the extra level of qualification.

VCU School of Dentistry Students Poised to Act on Legislative Day

In an effort to strengthen ties between the School of Dentistry and VDA, while speaking to issues that will be part of the legislative agenda, students from the School of Dentistry will partner with VDA dentists to educate Virginia Delegates and Senators about an important piece of legislation on Legislative Day. The School is linking students, their elected representatives and, VDA dentists to provide the elected officials with comprehensive information about the funding for a new addition to the School of Dentistry.

Because the Commonwealth has a 1-time surplus that the Governor is committing to capital projects, the School has the opportunity to secure funding (\$11.75 million) for a new addition to the Wood and Lyons buildings. This new addition provides 1 floor of clinics and class space to increase dental class enrollments from 90 to 100 and dental hygiene class enrollments from 20 to 40 students. The additional space will also provide one floor dedicated to research.

Dr. Terry Dickinson spoke to students in late November to encourage their participation in the Legislative Day. To date 35 have agreed to be at the Capitol on January 20, but the School is hoping many more will seize the opportunity. By learning about the political process and participating, students will gain first hand knowledge and experience about democracy in action, help improve oral health for Virginians and get to network with other dentists.

Board of Directors Actions in Brief

The following actions were taken at the November 11, 2005 meeting of the Board and are reported as information only:

1. The 2005-2006 Board of Directors Awards Subcommittee was appointed:
 - Dr. Darwin King, Chair
 - Dr. James Krochmal
 - Dr. Benita Miller
 - Dr. Alonzo Bell
2. House of Delegates Resolution 5 regarding supragingival scaling as a delegable duty to dental assistants was referred to the Workforce Taskforce.
3. A motion was made, seconded and approved to support legislation amending § 54.1-3408 with the Board's recommended changes.

The following language was proposed by the VDHA.

§ 54.1-3408. Professional use by practitioners.

J. A dentist may cause Schedule VI topical drugs to be administered under his direction and supervision by either a dental hygienist or by an authorized agent of the dentist.

A dentist may authorize a dental hygienist under direction **direct supervision** to administer Schedule VI local anesthesia **to patients over the age of 18**, and nitrous oxide and oxygen inhalation analgesia. The Board of Dentistry shall establish by regulations the education and training requirements under which a dental hygienist may administer such drugs.

Further, pursuant to a written order and in accordance with a standing protocol issued by the dentist in the course of his professional practice, a dentist may authorize a dental hygienist under his general supervision, as defined in § 54.1-2722, to possess and administer topical oral fluorides, topical oral anesthetics, topical and directly applied antimicrobial agents for treatment of periodontal pocket lesions, as well as any other Schedule VI topical drug approved by the Board of Dentistry.

The above language with changes will be sent back to the Virginia Dental Hygiene Association for their consideration.



New Orleans MOM 2006
February 6—11th
 Project site in New Orleans, Louisiana (to be determined)

Calling All Volunteers!

MOM is traveling to New Orleans. This will be the largest gathering of dental professionals ever to provide dental care to those most in need. Over 125 dental chairs will be set up to provide dental treatment to 5-6,000 underserved, underinsured and Medicaid patients in Louisiana. MOM will be a partner in the overall health project which will be managed by Stan Brock of Remote Area Medical (RAM).

Information about RAM can be found at www.ramusa.org

Dental volunteers may register online www.vadental.org

Join the largest dental clinic in history!
VOLUNTEER TODAY!



****A COPY OF YOUR CURRENT BOARD OF DENTISTRY LICENSE MUST ACCOMPANY YOUR REGISTRATION!**
 (VDA Fax # 804-261-1660)

Name: _____

Specialty: _____ License #: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone #: _____ Email: _____

I would like to volunteer for the New Orleans MOM project on:

- Monday, February 6 (7am-5pm) Tuesday, February 7 (7am-5pm) Wednesday, February 8 (7am-5pm)
- Thursday, February 9 (7am-5pm) Friday, February 10 (7am-5pm) Saturday, February 11 (7am-5pm)

I prefer to do: Fillings Extractions Triage Sterilization Adults only Children only

Further information will be mailed to you prior to the project date.

For more information on the Mission of Mercy projects and to register online please visit us at www.vadental.org
 VDA Contacts: Barbara Rollins (rollins@vadental.org) or Dr. Terry Dickinson (dickinson@vadental.org) or call
 804-261-1610, FAX (804) 261-1660. "Hope you can come!"



Join the MOM Team!

- ◆ Become a part of the largest two and three day dental clinic of its kind.
- ◆ "Make a difference" in the lives of others.
- ◆ *M.O.M. will be an experience you will never forget!*

Eastern Shore MOM

Nandua High School Onley, VA
March 18-19, 2006

Wise County MOM

Wise Fairgrounds Wise, VA
July 28-30, 2006

Grundy MOM

Riverview Elem./Middle School Grundy, VA
October 14-15, 2006



***PLEASE NOTE CHANGE: A COPY OF YOUR CURRENT BOARD OF DENTISTRY LICENSE MUST ACCOMPANY YOUR REGISTRATION!
(VDA Fax # 804-261-1660)

Name: _____

Specialty: _____ License #: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone #: _____ Email: _____

I would like to volunteer at:

Eastern Shore MOM 2006 Saturday, March 18th Sunday, March 19th

Wise MOM 2006 Friday, July 28th Saturday, July 29th Sunday, July 30th

Grundy MOM 2006 Saturday, October 14th Sunday, October 15th

I prefer to do: Fillings Extractions Triage Sterilization Adults only Children only

For more information on the Mission of Mercy projects and to register online please visit us at www.vadental.org.

VDA Contact: Barbara Rollins Email: rollins@vadental.org or call 804-261-1610, Fax 804-261-1660.

"Hope you can come!"

PLEASE WELCOME THESE NEW MEMBERS TO THE VIRGINIA DENTAL ASSOCIATION:

Southwest Virginia

Dr. Alistar Kok graduated from The Ohio State University School of Dentistry in June 2003. Dr. Kok is currently practicing in Blacksburg, VA, with Dr. Michael Ankrum.

Richmond Dental Society

Dr. Madelyn Gambrel graduated from UTHSC San Antonio, TX, in May of 1997. Dr. Gambrel then received her Certificate/Degree in Endodontics/MS from VCU School of Dentistry. Dr. Gambrel is currently practicing with Commonwealth Endodontics in Richmond, VA.

Dr. Stephanie Pirok graduated from the VCU School of Dentistry in May 2004. Dr. Pirok completed her GPR at Fletcher Allen Hospital in Burlington, VT, in June 2006. Dr. Pirok is currently practicing dentistry at the Eastern Shore Rural Health Clinic.

Dr. Merissa Mule graduated from VCU School of Dentistry in May 2005. Dr. Mule is currently practicing dentistry with Richard Cottrell DDS and Associates in King George, VA.

Dr. Holly Hall graduated from the University Of Mississippi School Of Dentistry in May 2002. Dr. Hall completed her Pediatric Dental Residency at the VCU School of Dentistry in 2005. Dr. Hall is currently practicing with the VCU Dental Faculty Practice in Richmond, VA.

Southwest Dental Society

Dr. Marcus Buskill graduated from VCU School of Dentistry in May 2005. Dr. Buskill is currently practicing dentistry in Oakwood, VA.

Tidewater Dental Association

Dr. Nathan Berry graduated from University of Louisville School of Dentistry in May 2005. Dr. Berry is currently practicing dentistry in Virginia Beach, VA, with Dr. Christopher Todd King.

Northern Virginia Dental Society

Dr. Farah Ahmad graduated from New York University in 1993. Dr. Ahmad is currently practicing dentistry in Falls Church, VA.

Dr. Douglas Arendt graduated from VCU School of Dentistry in 1976. He then received his MS in Oral Maxillofacial Pathology and Forensic Odontology in 1984. He is currently practicing in Oakton, VA.

Dr. Dina Bambrey graduated from the University of Pittsburgh in 2000. She then completed her AEGD at the University of Maryland in 2001. Dr. Bambrey is currently practicing in Sterling, VA with Dr. Gregory Geldart & Associates.

Dr. Anita Bell graduated from VCU School of Dentistry in 2005. Dr. Bell is currently practicing dentistry in Prince William County.

Dr. Yodit Beyene graduated from Columbia University in 2002. She then completed her AEGD at Bronx-Lebanon Hospital in 2003. Dr. Beyene is currently practicing dentistry in Hyattsville, MD.

Dr. Jeet Bhide graduated from VCU School of Dentistry in 2003. Dr. Bhide is currently practicing dentistry in Reston, VA with Drs. Novick, Sherman and Martinez.

Dr. Nirmal Bogollagama graduated from VCU School of Dentistry in 2002. Dr. Bogollagama is currently practicing dentistry in McLean, VA.

Dr. Sarah Carino graduated from VCU School of Dentistry in 2004. Dr. Carino is currently practicing dentistry in Warrenton, VA with Dr. William Walther.

Dr. Sang Cho graduated from VCU School of Dentistry in 2001 and then completed his AEGD in 2002. Dr. Cho is currently practicing in Manassas, VA.

Dr. Mark Choi graduated from Meharry Medical College in 2002. Dr. Choi is currently practicing dentistry in Fairfax, VA.

Dr. James Chun graduated from Case Western Reserve University in 2004. He then completed his AEGD at VA Medical Center in 2005. Dr. Chun is currently practicing dentistry in Reston, VA.

Dr. Shane Costa graduated from VCU School of Dentistry in 2004. He then completed his AEGD at Baylor College of Dentistry in 2005. Dr. Costa is currently practicing dentistry in Oakton, VA.

Dr. Cynthia Dang graduated from VCU School of Dentistry in 2001. Dr. Dang is currently practicing dentistry with the Loudoun Dental Care group in Purcellville/Sterling, VA.

Dr. Darlene Davis graduated from Meharry Medical College in 1996 and received her Certificate in Endodontics from the University of Southern California in 2004. Dr. Davis will be practicing in the Northern Virginia area.

Dr. Rhea Delcastillo Davis graduated from VCU School of

Dentistry in 2002 and received her MS and Certificate in Pediatric Dentistry in 2005. Dr. Davis is currently practicing at Gainesville Pediatric Dentistry in Gainesville, VA.

Dr. Jennifer Diaz graduated from Central Escolar University in 1988. She received her MS and Certificate in Periodontics from Temple University in 2005. Dr. Diaz is currently practicing in Washington, DC.

Dr. Sherif Elhady graduated from VCU School of Dentistry in 2003. She then completed her MS and Certificate in Orthodontistry in 2005. Dr. Elhady is currently practicing in Manassas, VA with Dr. Michael Dunegan.

Dr. Michael Ellis graduated from VCU School of Dentistry in 2003 and received his MS and Certificate in Orthodontistry in 2005. Dr. Ellis is currently practicing in Annandale, VA with Dr. Henry Dutson.

Dr. Mahdieh Emam graduated from the University of Maryland in 2004. Dr. Emam is currently practicing dentistry in Landsdowne, VA.

Dr. Joseph Errera graduated from VCU School of Dentistry in 2002 and received his Certificate in Orthodontistry from Nova Southeastern University in 2004. Dr. Errera is currently practicing in Warrenton, VA with Dr. Alfred Griffin, Jr.

Dr. Sonia Francioni graduated from the University of Pennsylvania in 1996 and completed her Certificate in Oral and Maxillofacial Surgery at the University of Medicine and Dentistry in 2000. Dr. Francioni is currently practicing in Annandale, VA with Drs. David Cantor and Daniel LaBriola.

Dr. Avi Gibberman graduated from VCU School of Dentistry in 2005. Dr. Gibberman is currently practicing dentistry in Alexandria, VA with his uncle, Dr. Paul Gibberman.

Dr. Donna Greco graduated from the University of Kentucky in 2002. Dr. Greco is currently practicing dentistry in Purcellville, VA.

Dr. Raymond Hahn graduated from the University of Detroit-Mercy in 1984. Dr. Hahn is currently practicing dentistry in Sterling, VA.

Dr. John Han graduated from Tufts University in 2005. Dr. Han is currently practicing dentistry in Alexandria, VA.

Dr. Benjamin Hughes graduated from VCU School of Dentistry in 2001 and received his GPR at Wake Forest University/N.C. Baptist Hospital. Dr. Hughes is currently practicing dentistry in Warrenton, VA.

Dr. Steven Jackson graduated from VCU School of Dentistry in 1984. Dr. Jackson is currently practicing dentistry in Manassas, VA.

Dr. Whitney Jarrell graduated from West Virginia University in 2004. Dr. Jarrell is currently practicing dentistry in Centreville, VA.

Dr. Neda Kalantar graduated from VCU School of Dentistry in

2001 and received her Certificate in Pediatric Dentistry from Howard University in 2004. Dr. Kalantar is currently practicing dentistry in Springfield, VA.

Dr. Wei-Lea Kao graduated from the University of Iowa in 1988. Dr. Kao is currently practicing dentistry in Vienna, VA.

Dr. Howard Kelley graduated from Howard University in 1968. He received his MS and Certificate in Public Health from Columbia University in 1970. Dr. Kelley is a part-time faculty member of the Northern Virginia Community College in Springfield, VA.

Dr. Shiva Kermanshi graduated from Boston University in 2002 and received her Certificate in Orthodontistry from Howard University in 2004. Dr. Kermanshi is currently practicing in Woodbridge, VA.

Dr. Jean-Claude Kharmouche graduated from Boston University in 1993. He received his Certificate in Periodontics in 1997 from VCU. Dr. Kharmouche is currently practicing in Sterling, VA.

Dr. Andrew Kim graduated from Indiana University School of Dentistry in 2002. Dr. Kim is currently practicing dentistry in Centreville, VA.

Dr. Joythi Koneru graduated from New York University in 2003. Dr. Koneru is currently practicing dentistry in Ashburn, VA.

Dr. Savitha Krishnamoorthy graduated from Boston University in 2004. Dr. Krishnamoorthy is currently practicing dentistry in Prince William County, VA.

Dr. John Larounis graduated from VCU School of Dentistry in 1986 and is presently enjoying retired membership status in the Northern Virginia area.

Dr. Chien-Ying Lee graduated from the University of Maryland in 2002. Dr. Lee will be practicing dentistry in the Northern Virginia area.

Dr. Susan Luong graduated from VCU School of Dentistry in 1998 and then completed her AEGD in 1999. Dr. Luong is currently practicing dentistry in Fairfax, VA.

Dr. Toshiki Matsui graduated from Howard University in 2002. He then completed his Certificate in Pediatric Dentistry in 2004. Dr. Matsui is currently practicing in Springfield, VA with Dr. Scott Leaf.

Dr. Gregory Mayo graduated from VCU School of Dentistry in 2003. Dr. Mayo has joined his father and brother, Drs. Stephen & Ryan Mayo, in their family practice in Leesburg, VA.

Dr. Amy McMahan graduated from VCU School of Dentistry in 2001. Dr. McMahan is currently practicing in Fairfax, VA.

Dr. David Metzdorf, Jr. graduated from the University of Maryland in 1998. Dr. Metzdorf is currently practicing dentistry in Fairfax, VA with Dr. David Metzdorf, Sr.

Dr. Fernando Meza graduated from the University Of Connecticut School Of Dentistry in 2002. He then completed

his Certificate in Endodontics from Temple University in 2004. Dr. Meza is currently practicing dentistry in Falls Church, VA with Drs. Levin, Leff & Pollock.

Dr. Russell Mullen graduated from VCU School of Dentistry in 2001. He then completed his MS and Certificate in Orthodontistry in 2004. Dr. Mullen is currently practicing dentistry in Leesburg, VA.

Dr. Kimberley Olsen graduated from the University of Connecticut in 2003 and completed her GPR in 2004. Dr. Olsen is currently practicing dentistry in Leesburg, VA with the Leesburg Dental Group.

Dr. Si-Woon Park graduated from the University of Maryland in 2001. He then received his certificate in Prosthodontics in 2004. Dr. Park is currently practicing in Centreville, VA.

Dr. Ajit Patel graduated from VCU School of Dentistry in 2002 and then received his Certificate in Pediatric Dentistry in 2004. Dr. Patel is currently practicing in Ashburn, VA.

Dr. Mark Perez graduated from Georgetown University in 1985. He completed his residency at the National Naval Dental Center where he received his certificate in Periodontics in 1993. Dr. Perez is currently practicing in Reston, VA at Reston Dental Arts.

Dr. Duy-Man Phan graduated from VCU School of Dentistry in 2003. Dr. Phan is currently practicing dentistry in Falls Church, VA.

Dr. Susana Raygada graduated from Howard University in 2004. Dr. Raygada is currently practicing dentistry with Dr. Richard Schneider in Burke, VA.

Dr. Sina Reangber graduated from Howard University in May 2004. Dr. Reangber is currently practicing dentistry in Burke, VA.

Dr. Bindu Reddy graduated from Columbia University Dental School in 2001. She received her MS and Certificate in Periodontics from VCU School of Dentistry in 2004. Dr. Reddy is currently practicing in the Maryland area.

Dr. Sylvester Robinson graduated from Howard University in 1980. He received his MS and Certificate in Endodontics in 1993 from the Medical College of Georgia/U.S.Army Medical Department. Dr. Robinson is currently practicing in Potomac Falls, VA.

Dr. Christelle Rodriguez-Singh graduated from Escuela Colombiana de Medicina in 1989 and received her Certificate in Pediatric Dentistry from Children's National Medical Center and The George Washington University Medical Center in 1994. Dr. Rodriguez-Singh is currently practicing in Alexandria, VA.

Dr. Shreyesh Ruparelia graduated from the University of Maryland Dental School in 2002. Dr. Ruparelia is currently practicing dentistry in Sterling, VA.

Dr. Smita Sabharwal graduated from Howard University in 2003 and completed her AEGD in 2005. Dr. Sabharwal is currently practicing dentistry in Alexandria, VA with Dr. Alonzo Bell.

Dr. Grant Schneider graduated from the University of North

Carolina at Chapel Hill in 1990 and completed his AEGD in 1991. Dr. Schneider is currently practicing dentistry in Alexandria, VA.

Dr. Raoul Shah graduated from the University of Michigan in 2000. Dr. Shah is currently practicing dentistry in Centreville, VA.

Dr. Arshia Shingler graduated from VCU School of Dentistry in 2003 and received her MS and Certificate in Pediatric Dentistry in 2005. Dr. Shingler is currently practicing in Gainesville, VA.

Dr. Bryan Spurrier graduated from VCU School of Dentistry in 2000 and received his Certificate in Orthodontistry from Columbia University in 2002. Dr. Spurrier is currently practicing in Herndon, VA.

Dr. Thomas Striano graduated from New York University in 1973. He received his Certificate in Prosthodontics from the William Beaumont AMC in 1980. Dr. Striano is currently practicing in Alexandria, VA.

Dr. Stephen Sulzbach graduated from Temple University in 2004. Dr. Sulzbach is currently practicing dentistry in Falls Church, VA.

Dr. Amear Tadros graduated from UMDNJ in 1998. Dr. Tadros is currently practicing dentistry in Fairfax, VA.

Dr. Tricia Tran graduated from VCU School of Dentistry in 2002. She then completed her Certificate in Pediatric Dentistry from Temple University hospital in 2004. Dr. Tran is currently practicing in Springfield, VA.

Dr. Brittany Vo graduated Baylor University in 1997. Dr. Vo is currently practicing dentistry in Falls Church, VA.

Dr. Rita Wright graduated from Boston University in 1994 and completed her GPR in 1996 from Howard University. Dr. Wright is currently practicing dentistry in Fredericksburg, VA with Dr. Raymond Haston, Jr.

Dr. Ming-Lung (Allen) Yang graduated from the University of Pennsylvania in 2002 and received his Certificate in Endodontics in 2004. Dr. Yang is currently practicing in Falls Church, VA with Drs. Levin, Leff & Pollock.

Dr. Yeun-Hee Yi graduated from Temple University in 2000. Dr. Yi is currently practicing dentistry in Fairfax, VA.

Dr. Hyeon Yoon graduated from VCU School of Dentistry in 1994. Dr. Yoon will practice dentistry in the Northern Virginia area.

...*Dr. Paul E. Nolan* died Nov 22, 2005
at the age of 84. He practiced in Ocean
View for 28 years.

Dr. Leslie B. Gore from Virginia Beach died
October 10, 2005.

Our warm fall weather brought two new faces to the staff of the Virginia Dental Association.

Morgan Bailey, Director, Legislation and Policy, joined the VDA staff in October. She is a recent graduate of Virginia Polytechnic Institute and State University with a BA degree in Political Science. She is also the Executive Secretary to the Virginia Society of Oral and Maxillofacial Surgeons. A native to the Richmond area, Morgan is thrilled to have the opportunity to work in politics for the VDA.

Two weeks later, Roslyn P. Bass joined the VDA staff as the new Director of Events and Publications. She is a graduate of Radford University with a BS in Interior Merchandising and a minor in Art. Roslyn is also a native of Richmond and excited to be a part of the VDA.

The VDA staff is available to help and serve you. Contact us!

VDA Contact Information (804) 261-1610

Dr. Terry D. Dickinson	Executive Director	dickinson@vadental.org
Bonita Anderson	Administrative Assistant	anderson@vadental.org
Linda M. Gilliam	Director of Finance	gilliam@vadental.org
Shannon Jacobs	DDS Case Manager (804-264-9010)	jacobs@vadental.org
Roslyn Bass	Director of Events and Publications	bass@vadental.org
Leslie Pinkston	Director of Membership Information	pinkston@vadental.org
Barbara Rollins	Donated Dental Services Assistant Project Coordinator	rollins@vadental.org
Morgan Bailey	Director, Legislation and Policy	bailey@vadental.org
Elise Woodling	Director of Marketing and Programs	woodling@vadental.org

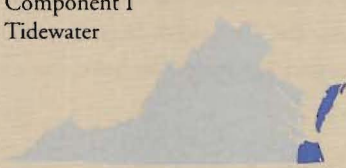
REMEMBER !

DON'T FORGET TO KEEP YOUR ADDRESS CURRENT WITH THE **VIRGINIA BOARD OF DENTISTRY**. THE RENEWAL INFORMATION FOR YOUR LICENSE IS SENT BY MAIL. IF YOUR ADDRESS IS NOT CORRECT THEN YOU WILL MISS THIS TIMELY REMINDER.

(804) 662-7636 or denlrc@dhp.virginia.gov

What Role Can We Dentists Play in Disasters and Bioterrorism Response? Join other Virginia Dental Association members in preliminary Disaster And Bioterrorism planning for ourselves and the Commonwealth. If you would like to participate Fax your contact information to (804) 693-9543

Component I
Tidewater



I am writing this on Thanksgiving Day and thinking of all the blessings for which I and all the inhabitants of Tidewater should be grateful. In our midst are several thousand displaced families from New Orleans struggling to find housing and some sense of permanence. The community has stepped up in many ways to make their lives a bit more bearable. Isn't that the American way?

Although we are well into our program year I need to inform the readers of this report of our new officers for 2005-2006. We are led by Dr. Robert Candler as president, Dr. Michael Morgan, president-elect, Dr. Anthony Peluso, vice president, Dr. John Ross, treasurer and Dr. Rod Rogge, recording secretary. We are welcoming Pretlow Pacheco to our Tidewater office staff. She will be assisting her Mom, Ginnie Donne in the operation of our office. Ginnie assures us that she is not retiring. We sincerely hope that is so...

Dr. Eugene Kanter was honored at our annual meeting. He received the prestigious Simmons Award. This award is presented to a colleague for years of distinguished service to our component.

We mourn the loss in the past year of several of our colleagues. They were: Dr. Millard Doyle, Dr. Gladstone Hill, Dr. Leslie Gore and Dr. Paul Nolan.

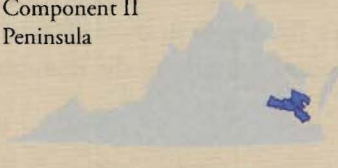
The ranks of active practitioners were diminished by the retirement of Dr. William Becker, Dr. William Dwyer, Dr. William Higinbotham, Dr. Warren Karesh, Dr. William Marsh, Dr. Howard Tugwell, Dr. Norman Weiss, Dr. Arnold Hoffman and Dr. William Dodson.

The next continuing education program will be held on April 28, 2006. This will be a half day seminar entitled "Keys to the Code: Unlocking the Doors to CDT-2006." Please call the component office for more details.

This year, 2006, will be the 50th anniversary of The Tide Dent News. We are proud of its long history and of the 3 dentists who have served as its editors. Look for more news of our celebration in our next report.

May the New Year bring more stability to our world and may all of us continue to serve our patients well! Dr. Barry Einhorn, editor.

Component II
Peninsula



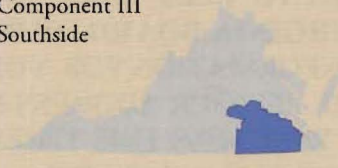
Happy New Year from the Peninsula! We hope all of our colleagues are enjoying health and prosperity in this New Year. Our component is getting excited about many upcoming events. Some of our component members will be attending the "Day on the Hill" January 20, visiting our Legislators and discussing important topics affecting our dental community. Dr. Elizabeth Bernhard will be busy chairing the Give Kids a Smile Day for the peninsula (February 3, 2006). We strive to make this event a continued success for the peninsula kids who participate.

The PDS is also pleased to have an all day CE program with the renowned Dr. Karl Leinfelder on February 24, 2006. The program will focus on the newest advancements in restorative dentistry. We hope many of you can attend. Finally, we are gearing up for the Eastern Shore MOM project March 18-19, 2006. We are looking forward to donating our time and energy to this worthy cause.

In closing, we hope that 2006 will be a peaceful and special year for each of you. See you in the spring!

This is an invitation to participate in our CE, **Newest Restorative Systems** by Dr. Karl Leinfelder on February 24, 2006 from 8am to 5 pm at the Omni Hotel, Newport News, Virginia. The cost is \$70 for members of the VDA and \$105 for others. Please contact Kathy Harris by phone at 757-870-5059 or email skjharris@aol.com. Dr. Karen Cole Dameron, Editor.

Component III
Southside



Greetings from Southside

Somehow, that last deadline slipped by me! I'll try to make up for it with a couple of new vocabulary words. Firstly, we have new officers for the year:

President: Sharone Ward
Vice President: Brad Trotter
Secretary: Earl Shufford
Treasurer: John Kniska

Thanks to these folks and to our outgoing president Kent Yandle. Without too much grandiloquence I believe we can say that

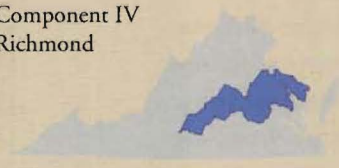
Kent was a nonpareil president. In February we are going to be busy on the Southside, our annual OSHA update and CPR certification will be taking place at the Country Club of Petersburg. We will be preparing for our Mini MOM in Petersburg. In addition, we are expecting to treat a large number of children in various Southside members' offices for GKAS Day. I will report on all of these activities in our next issue.

Had a great ADA meeting in Philadelphia- lots of CE and exhibits. I stayed in the Historic District and learned almost everything about Ben Franklin (hey kids, be careful with those kites). It didn't take long to find Independence Hall and the Liberty Bell. It did, however, take me three days to find a good Philly Cheese Steak and I never did find the Statue of Liberty.

Dr. Ellis, you ask? He behaved very well and yes, the Bell was cracked BEFORE he got there.

Talk to you in three months,
Dr. Mile Hanley, Editor.

Component IV
Richmond



No News to report. Please
Contact your Component Secretary.

Component V
Piedmont



Seasons Greetings from the Piedmont area. We had two great speakers at our fall meeting in Roanoke, and we will be hosting another talented speaker in Danville's Institute for Advanced Learning on April 7, 2006. Dr. Rob Lowe from Charlotte will be here to speak on esthetic topics. We will also be hosting a class for dentists and staff on Ergonomics, presented by Sandra Marcil from Densply. Contact Ann Huffman for more information at 276-732-3789.

The Virginia Meeting will be held in Roanoke for the first time in many years on September 13-17, 2006. It will be at the Hotel Roanoke Conference Center. If you haven't seen the "new" Hotel Roanoke, you will want to be sure to attend this meeting. Plans are in high gear already to make this a great meeting. The headliner will be Dr. Gordon Christensen, but we have many other great speakers to be of interest to staff, spouses and dentists alike.

All components news are submitted on a volunteer basis by your Secretary. To learn more about upcoming events in your component, please contact your component Secretary.

We are seeking volunteers to take care of the many jobs necessary to run a meeting of this size. The jobs range from helping at the parties, to the golf tournament, to escorting and hosting speakers. Plan to help. We need everyone's help, especially from our own component members. Contact Ann Huffman or David Black to sign up early. Dr. David Black, Editor.

Component VI Southwest



No News to report. Please
Contact your Component Secretary.

Component VII Shenandoah Valley



Shenandoah Valley Dental Association
Jay Knight, DDS, President-elect

Greetings from the beautiful Shenandoah Valley! The SVDA officers would like to thank all of the members who attended our fall component meeting in Charlottesville in October. We had a great turnout of over 90 dentists and staff members to hear nationally-known speaker Dr. Ron Jackson. Dr. Jackson's informative talk, "Giving Your Patients Something to Smile About: The Art of Direct Resin," showed participants how cosmetic dentistry is positively impacting the business of general dentistry. The SVDA co-sponsored the CE course with the Charlottesville-Albemarle Dental Society. Thanks also to Sullivan Schein, Sirona, Dentrax, and Kavo for their co-sponsorship.

At our business meeting, Patrick Finnerty, director of the Virginia Department of Medical Assistance, gave a brief talk about "Smiles for Children," the new Medicaid/FAMIS dental program. We hope all members will give this revamped program some serious consideration and open your office door to those needy children who qualify for the program's benefits. The VDA worked diligently with the state government, and with Governor Mark Warner's aid, won a 30% increase in fees and reduction of the burdensome paperwork.

Officers for the 2005-06 year were installed. They are:

President: Ron Downey, DDS
 President-elect: Jay Knight, DDS
 Vice President: Rick Taliaferro, DDS
 Secretary/Treasurer: Harry M. Sartelle, III, DDS

Mark your office calendar for Friday, February 3, 2006, for the next Give Kids A Smile Day. The SVDA would like to increase its participation in this worthy cause. Please let our Executive Secretary know of any events you are planning.

Another goal for this year is to recruit new members and to increase participation by our current members. One of the best ways to accomplish this is by dentist-to-dentist contact. If you know a non-member dentist practicing in your area, invite him or her to join. Better yet, offer to take him or her to our next component CE course and business meeting on Friday, March 31, 2006, at Blue Ridge Community College. We are featuring a terrific team building program by Paul Sletten called, "Taking Your Life, Your Team and Your Practice to the Next Level." I look forward to seeing you there!
 Jay Knight, DDS, Editor

Component VIII Northern Virginia



At the NVDS Annual Business Meeting in September, Dr. Frank Portell began his year as President for 2005-2006 and Dr. Vincent Dougherty became President-Elect. Dr. Garrett Gouldin was elected Vice President while Dr. Melanie Love assumed the position of Executive Committee Chair. Dr. Peter Cocolis remains Secretary/Treasurer. The Lifetime Achievement Award was presented to Dr. Stanley M. Stoller, former NVDS President (1980-1981), for his many outstanding contributions to organized dentistry.

NVDS continuing education programs had a successful beginning to the year with an October "communications" presentation by the energetic Ms. Sandy Roth. In November, Dr. Bruce McFarlane presented a delightfully animated and informative orthodontic program. Future CE Programs will include: Dr. Aldo Leopardi (Prosthodontics) January 13th, Mr. Joe Dillon (Health & Fitness) February 10th, Dr. John Kois (Occlusion) on March 15th and Dr. Paul Henny (Restorative) on May 5th. All VDA members are welcome. Visit the NVDS website for further details.

The Society's Northern Virginia Dental Clinic realized over \$4,000 from the October 28th fundraising event sponsored by Benco Dental. The clinic continues to thrive thanks to the many wonderful volunteers who are so generous with their time and talents. During the period from June 2004 thru June 2005, ninety (90) dentists and seventeen (17) hygienists contributed 2,498.5 and 292 hours respectively. Volunteers are always welcome!

On December 11, 2005, NVDS honored Northern Virginia Legislators by hosting a "Holiday Brunch" at the Lee-Fendell House in Old Town, Alexandria. The event was well attended and a "merry" time was had by all.

On a sad note, on September 25, 2005, Ellen Flanagan, dedicated member of the NVDS staff, passed away after losing her courageous battle with breast cancer. Her passing truly represents a significant loss for our Society and the Northern Virginia dental community. Ellen served the NVDS for seventeen years and her legacy of good faith, charity and kindness will forever be in our hearts.
 Dr. Scott McQuiston, Editor.

The Richmond Dental Society is proud to offer the following All Day Continuing Education Programs:

February 17, 2006
 Dr. Christopher Hooper
 "Anterior Esthetics"
 Holiday Inn Select

January 13, 2006
 Dr. Kanyon Keeney & Dr. Karen McAndrew
 "Implant Dentistry in the Age of Immediate Load"
 Sheraton Park South

April 7, 2006
 Dr. Anthony Feck
 "Oral Conscious Sedation Anxiolysis...Beyond Valium"
 Sheraton Park South

In addition to the all day programs being offered, we are sponsoring our first ever Ski & Learn Weekend at Wintergreen on February 24-26th, 2006! Dr. Jeff Blackburn will be speaking to dentists and staff on "CERAC...The Good, The Bad, The Beautiful and the Ugly". Mark your calendar now to bring your family for this special weekend at Wintergreen!

For additional information on all of these programs, please contact the Richmond Dental Society at (804) 323-5191 or email richmondentalsociety@rcn.com

Component I (Tidewater) (Executive Secretary)	Virginia Donne (757) 491-4626
Component II (Peninsula) (Executive Secretary)	Kathy Harris (757) 565-6564
Component III (Southside) (President)	Dr. C. Sharone Ward (804) 796-1915
Component IV (Richmond) (Executive Secretary)	Linda Simon (804) 323-5191
Component V (Piedmont) (Executive Secretary)	Ann Huffman (276) 732-3789
Component VI (Southwest) (Executive Secretary)	Sonya Ferris (276) 628-4934
Component VII (Shenandoah) (Executive Secretary)	Cathy Sliwoski (540) 885-4344
Component VIII (Northern VA) (Executive Director)	Susann W. Hamilton (703) 642-5297

VAGD Programs - please contact Frances Kimbrough
 (Executive Secretary) at 804-320-8803.

VCU School of Dentistry - please contact Martha
 Clements at 804-828-0869.
www.dentistry.vcu.edu/ce/courses.shtml

VCU School of Medicine (Anatomy Dept) - please contact
 Dr. Hugo Seibel at 804-828-9791.

VAE - please contact Dr. Timothy J. Golian at
 703-273-8798.

VSOMS - please contact Morgan Bailey at 804-261-1610.

ADA C.E.R.P
 CONTINUING EDUCATION RECOGNITION PROGRAM

The VDA is recognized as a certified sponsor of continuing dental education by both the ADA CERP and the Academy of General Dentistry.

DIRECT REIMBURSEMENT

LOOKING BACK AT 2005 AND MOVING FORWARD IN 2006

First, a special thank you to all of the VDA Members who supported the DR Program in 2005! Thank you to the Committee Members and to the members who promoted and provided DR Leads to the VDA Central Office! Without your continued dedication, DR would not be able to continue to make positive strides in the Commonwealth.

Members who submitted leads to the Central Office in 2005:

Dr. James Cooke, Jr.
Dr. Theodore Corcoran
Dr. Stephen French

Dr. Norman Marks
Dr. Walter Saxon
Dr. James Schroeder

DR Contacts for 2006

If you would like more information about Direct Reimbursement plans, please contact Elise at the Central Office or any of the DR Committee Members listed below

Dr. Theodore Corcoran, Chair (Component 8)

Dr. Rod Rogge (Component 1)

Dr. Milton Cook (Component 2)

Dr. Daniel Rhodes (Component 3)

Dr. Marcel Lambrechts (Component 4)

Dr. Randy Norbo (Component 5)

Dr. Joseph Holmes (Component 6)

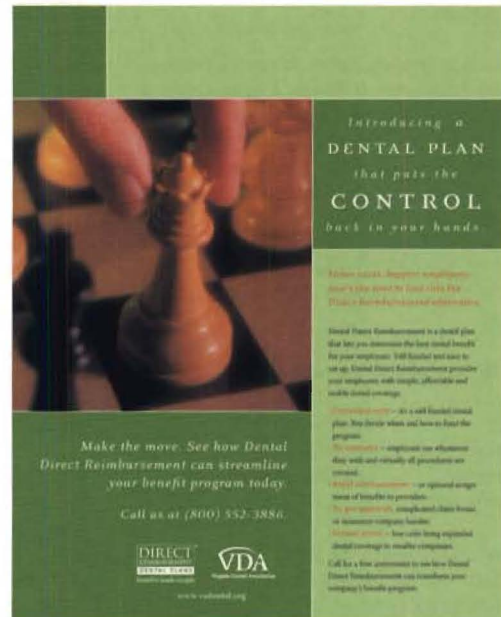
Dr. Richard Taliaferro (Component 7)

Dr. John Willhide (At-Large)

Dr. Les Webb (Ex Officio)

DR Gets a Makeover in 2005-2006!

DR is undergoing a change as the VDA works with Franklin Street Marketing of Richmond to develop a new look for the program. The first ad (right) appeared in the 2006 Edition of Health Care Buyer and we will continue to develop new pieces and a new mailer for 2006. This is an exciting time for the program and we are looking forward to another great year of DR Promotion in 2006!



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Direct Reimbursement is a simple way to provide dental coverage to your employees. DR dental can help you set up Direct Reimbursement to provide your employees with simple, affordable and available dental coverage.

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DIRECT REIMBURSEMENT **VDA**

www.vda.org

PUBLICATION OF CANDIDATE INFORMATION IN THE VDA DENTAL JOURNAL

Candidates for the elective offices of the Virginia Dental Association may be submitted for consideration to the VDA Nominating Committee by each component representative, on the committee, on behalf of the component he/she represents; or by endorsement of at least twenty-five members of the VDA, as verified by the Secretary-Treasurer of the Virginia Dental Association (Dr. Robert A. Levine, c/o VDA Central Office). The following positions are up for election at the 2006 Annual Meeting in Richmond. President-elect; three ADA Delegate positions (3-year terms) and five ADA Alternate Delegate positions (2-year terms).

All candidates must have submitted their CV's, biographical information, position papers and picture (color head shot preferred) to the attention of Dr. Leslie S. Webb, Jr., Editor, at the VDA Central Office (7525 Staples Mill Rd., Richmond, VA 23228) no later than February 28, 2006 for publication in the April-May-June issue of the VA Dental Journal. Forms of submission of candidate

information have been mailed to all VDA component society presidents.

Candidates for the office of President-elect will be allowed a maximum of 500 words. Candidates for all other offices will be allowed a maximum of 250 words. Candidates are asked to limit their biographical information to major accomplishments, but to include such pertinent data as education, memberships, honors, positions of leadership held in the ADA, VDA and component societies, and community leadership activities. Due to space limitations, the Journal Editor will reserve the right to condense biographical information, if necessary.

Should you have any questions regarding the VA Dental Journal criteria, please contact Dr. Les Webb at (804-282-9781). If additional Journal submission forms are needed, please contact Roslyn Bass at (804) 261-1610 or bass@vadental.org.

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Dr. Hal Crossley

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February 17 • Newark, DE

The Tooth, the Whole Tooth, and Nothing but the Tooth about Magic

Mr. Jeff Teate and Dr. Hal Crossley

March 10 • Annapolis, MD

Drugs, Herbs, and Nutraceuticals

Dr. Richard Wynn

April 7 • Ellicott City, MD

Esthetic Dentistry: Changing Smiles with Modern Dentistry • Dr. Douglas M. Barnes

May 5 • Solomons, MD

Exposing Myths in the New Aesthetic Operative Dentistry • Dr. Van Thompson



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**Report from the Virginia Department of Health,
Division of Dental Health, Karen C. Day, D.D.S.,
M.P.H., Director**

Effective July 1, 2005 the 2005 General Assembly approved increased funding from \$25,000 to \$325,000 per fiscal year for the Dental Scholarship and Dentist Loan Repayment Programs. Division of Dental Health (DDH) at the Virginia Department of Health administers these programs. This school year DDH has already allocated funding for 14 dental students at Virginia Commonwealth University School of Dentistry. The program pays the dental student one year of in-state tuition and fees for each year of obligation in an area of need to be completed upon graduation. With the increased funding, the Dentist Loan Repayment Program will be implemented for the first time this year. The program is limited to individuals with dental school debt who are within five years of graduation from an accredited dental school. Funds are provided to dentists who meet this and other criteria for one year of service in a dental area of need. Dr. Elizabeth Barrett, who is currently supervising the health promotion unit for the Division of Dental Health will also be managing these programs. For more information about the Dental Scholarship and Loan Repayment Programs, contact Dr. Barrett at Elizabeth.Barrett@vdh.virginia.gov.

Public Health Dentist Opportunities

Here is an opportunity to enjoy dental practice in Virginia, contribute to the community, be a part of a healthcare team and grow professionally. Duties typically include comprehensive general dentistry for school children and limited services for adults. VDH offers a competitive compensation package to the best-qualified applicants, including negotiable base salary and potential recruitment incentives. An array of valuable benefits for classified employees include: employer-paid retirement, employer-paid life insurance, employer-paid malpractice protection, employer-subsidized health insurance, tax-free 457/401A deferred compensation plan with employer cash match up to 40/month, tax free medical reimbursement and child care reimbursement plans, employer-paid short term & long term disability plan, annual leave, sick leave, and paid holidays. Although an unrestricted VA license is preferred, a restricted temporary licensure is available as a VDH employee. National criminal records and background check required. Location of specific positions can be found at http://www.vdh.virginia.gov/qihr/jobs/vdh_employment.asp. Interested candidates are encouraged to apply by submitting a state Application for Employment (form #10-012) indicating the location preference and position # to: Division of Dental Health, 109 Governor Street, 9th Floor, Richmond, VA, 23219 or email application to Lynn.Browder@vdh.Virginia.gov. For more information about employment opportunities as a PH Dentist, contact Dr. Lynn Browder at 804-864-7776 or lynn.browder@vdh.virginia.gov. Download an application at www.dhrm.state.va.us/statefrm.htm. The Virginia Dept. of Health is an Equal Opportunity Employer.

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VDA AWARD NOMINATIONS

The Board of Directors Awards Subcommittee selects recipients for VDA awards which are presented at the Annual Session of the VDA. In order to choose those who are most deserving of these honors, we would like to ask for your help in identifying potential recipients. Nominations for awards may be made to the Awards Subcommittee by individual members of the VDA or by components. Please submit nominations to the VDA Awards Subcommittee, attention Bonnie Anderson, at the VDA Central Office (7525 Staples Mill Rd., Richmond, VA 23228) by April 30, 2006.

Dental Team Member Award The nominee must be a dental team member of a VDA dentist. This award may be presented to multiple recipients only when worthy candidates are recognized. The nominee(s) should demonstrate that she/he holds the profession of dentistry in highest regard, promotes the interest and betterment of the profession through the team concept of dentistry and has five or more years of experience in the dental field.

Emanuel W. Michaels Distinguished Dentist Award This award is presented to a member dentist who has demonstrated outstanding service, leadership and dedication to the profession of dentistry and for the improvement of the health of the citizens of Virginia. This award is presented only when a worthy candidate is recognized by the President and approved by the Awards Committee.

New Dentist Award This award is presented yearly to a VDA member who has been in practice ten years or less. This award is only presented when a worthy candidate is recognized. The nominee must have demonstrated leadership qualities through service to dentistry.

Special Service Award This award is presented to a non-dentist who has demonstrated outstanding service, support and dedication to the profession of dentistry. This award is presented when a worthy candidate is recognized.

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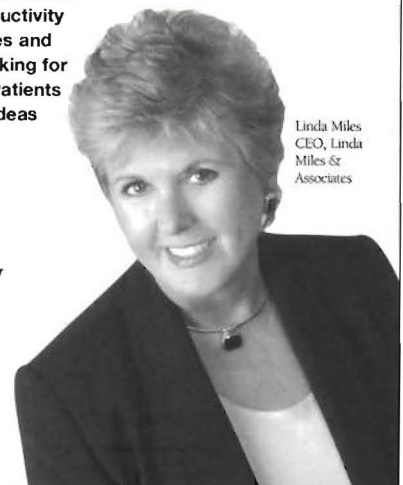
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For Immediate Release

Contact:

Fred Peterson
petersonf@ada.org
Leslee Williams
williamsle@ada.org
312-440-2806

ADA Foundation Seeks More Donations to its Disaster Response Fund

*Disaster Assistance Grant Deadline Extended Two Months for
Victims of Hurricanes Katrina and Rita*

CHICAGO, October 26, 2005—The American Dental Association Foundation (ADAF) has disbursed more than \$1.3 million in grants from a \$1.6 million Disaster Response fund to dentists affected by Hurricanes Katrina and Rita and has extended the deadline for those applying for Disaster Assistance Grants by two months.

According to Arthur A. Dugoni, D.D.S., ADAF President, “There is still great need for assistance and we encourage contributions to the ADA Disaster Response Fund. We’re unsure about the damage caused by Hurricane Wilma, and there’s one more month left in the hurricane season. This crisis is far from over.”

ADAF grants have gone to dentists who have sustained major damage to their practice, their homes or both. The grants are designed to help the dentist with immediate emergency needs such as food, clothing and temporary shelter. The ADA and ADAF provided seed money to establish the Disaster Response Fund, and thanks to the generosity of many individuals and corporate partners, more than \$1.6 million has been raised, Dr. Dugoni said.

Application Deadline for Disaster Assistance Grants Extended

Dr. Dugoni said the ADAF board has extended the deadline of its Disaster Assistance Grants to February 28, 2006 for victims of Hurricanes Katrina and Rita victims. Grants up to \$2,500 are available to assist dentists with personal, immediate emergency needs. Also, grants are available to nonprofit, or publicly funded organizations to provide dental services to affected areas. More disaster grant information can be found at the following Web address:

http://www.ada.org/ada/prod/adaf/prog_charitable_disaster.asp#grants Donations raised by the ADAF's Disaster Response Fund will help support these grant programs.

ADAF Disaster Response Fund Donations

You can help the victims of the recent hurricanes and future natural or manmade disasters by donating to the ADA Foundation's Disaster Response Fund. If you have already donated to this fund, the ADA Foundation encourages you to consider another contribution given the substantial need of dentists impacted by these natural disasters. Your financial support will help expand charitable assistance made available for ADA Foundation grants to dentists and their families in need of food, clothing and shelter and to organizations providing dental services to affected areas. They include the American Red Cross Disaster Relief Fund, Louisiana State University School of Dentistry, or unrestricted hurricane assistance wherever help is most needed.

To make a donation, download the form from (<http://www.ada.org/goto/hurricane>) and return via fax to 312-440-3526, or by mail to the ADA Foundation, Disaster Response Fund, 211 E. Chicago Av, Chicago, IL 60611, or call in your donation to the ADA Member Service Center on 800-621-8099 using a credit card by phone.

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About the ADA Foundation

The ADA Foundation is dedicated to improving health and making lives better, one person at a time. Since 1991, the ADA Foundation has disbursed nearly \$27 million dollars to support such charitable activities. In addition to funding grants for dental research, education, scholarships and access to care, the Foundation supports Charitable Assistance Programs such as relief grants to dentists and their dependents that are unable to support themselves due to injury, a medical condition or advanced age; and grants and loans to those who are victims of disasters. www.adafoundation.org

Disaster Response Fund

CONTRIBUTION FORM

____ Yes, I want to make a contribution of \$ _____ to the **Disaster Response Fund**. Donations can be designated to assist those who were impacted by Hurricanes Katrina, Rita and Wilma. To date, the ADA has provided \$300,000; ADA Foundation, \$50,000, and ADA Business Enterprises, Inc., \$50,000 as seed funding totaling \$400,000 to support this effort. Your additional support can help to match and expand charitable assistance that is made available for emergency dental care in areas affected by these catastrophic disasters; help to restore the LSU School of Dentistry; support American Red Cross emergency response efforts; support dental organizations that are mobilizing to provide care for those impacted by the hurricanes; and provide grants for dentists and their families in need of food, clothing and shelter.

1. Name: _____

2. Address: _____

3. City: _____ State: _____ Zip: _____

4. Phone: _____ Email: _____

For donations by credit card, please provide:

Enclosed is my gift by: Check Visa MasterCard American Express

Credit Card #: _____ Expiration Date: ____ / ____

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Please use my gift for: _____ Grants for dentists and their families in need
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 _____ Support of LSU School of Dentistry
 _____ Organizations mobilizing to provide dental care
 _____ Where it is needed most

Please mail your contribution to: **ADA Foundation**
Disaster Response Fund
211 E. Chicago Avenue
Chicago, IL 60611

Contributions by credit card can be faxed to the ADA Foundation: **312-440-3526**

Please make checks payable to: **ADA Foundation**

The ADA Foundation is a 501(c)(3) organization.
All contributions are tax-deductible to the extent permitted by law.

On February 3, 2006, hundreds of dental volunteers will reach out to provide much needed dental care and education to children. Please join us and volunteer for Give Kids



Last year **8,551 children** from throughout the Commonwealth received **\$266,218 in free dental care** as part of the National Give Kids a Smile initiative and Children's Dental Health Month.

**National Children's
Dental Access Day**

If you would like to become a part of this important initiative for children's access to dental care, contact your Component Secretary to find out about events in your area or consider organizing an event at your office or a local school.

Please remember to report your Give Kids a Smile activities to your Component or to the VDA central office. Thank you to all participants!

COMPONENT 1

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 Albinder, Kenneth
 Alperin, Lori M
 Andersen, Holly H
 Archer, Richard D
 Baker, J P
 Baker, James W
 Barton, Daniel M
 Baxter, Truman D Jr
 Bernhard, Elizabeth
 Birsch, Frederick T
 Birsch, Laurie A
 Bivins, William T
 Blythe, Philip A
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 Candler, Robert A
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 Ishom, Thomas J
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 Weisberg, Edward J
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 Trimmer II, William
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 Watson, Benjamin T III
 Wendell, Peter D.
 Williams, Daniel S
 Witty Jr. Thomas E.
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6 operatory modern five year old practice in busy shopping center. Grossing 600 K. Great location. Call Dr. Polcari at Polcari Associates, Ltd.
(800) 544-1297.

Gendex Panorex for Sale. Sit down model. In excellent Shape.

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ROCKY GAP, VA – ASSOCIATE DENTIST NEEDED

Established practice in the beautiful mountains of Rocky Gap, VA is in need of a full time dentist (Practice owner will consider part time as well). Enjoy a Monday through Friday workweek with no nights or weekends. Full time compensation includes: guaranteed base salary, bonus potential, and full benefits package including a 401K plan with matching funds. Paid working interview is available. Relocation assistance or signing bonus may be available. Contact Stuart Raney at 1-800-313-3863 ext.2295 or email sraney@affordablecare.com.

FULL TIME ASSOCIATE DENTIST NEEDED IN MOYOCK, NC

Practice owner seeking a full time associate dentist to work a Monday through Friday work week. No nights or weekends. Must be comfortable performing extractions. Commutable from VA, Beach, Norfolk, and other areas of Virginia. Practice starts early each day and finishes early. Guaranteed income, bonus potential and benefits including 401K with matching funds. Part time candidates will be considered. Contact Brian Whitley at 1-800-313-3863 ext.2290 or email bwhitley@affordablecare.com.

Virginia Beach, VA – General Dentist

Position available for General Dentist, performing comprehensive dentistry in a family practice. Must possess positive, outgoing personality with good clinical and communication skills and relate to children as well as adults. Work with a well organized, educated support team. This is a great opportunity for a new dentist to learn and develop good business and practice skills. Please call #757-721-0220, fax #757-721-9951

WILLIAMSBURG, VIRGINIA

We are seeking caring Dentists to join our practice, PT or FT. Large, well- established, client- centered office looking for the right person who wants to be part of a team of true professionals. Our practice has a modern, progressive atmosphere with an outgoing multi-talented staff. Fully computerized, all digital, 7 beautiful treatment rooms and currently building new state-of-the-art facility nearby in this high growth, high-end area. Several levels of opportunity available from part-time associate to future buy-in. This is an opportunity of a lifetime in a wonderful community! Contact us at New Town Dental Arts at 757-259-0741 or help@gentlecare.cc.

Unique Practice Start-Up Opportunity

Kanawha County, West Virginia- Pediatric practice has 4 operatory facilities that can serve as base for general practice start-up. Candidate should have interest in pedo but can extend services to parents for development of general practice. Excess of 2,000 patients on which to build practice. Please call The Snyder Group 800-988-5674.

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CHESTER, VA – ASSOCIATE DENTIST POSITION

Part time associate dentist needed in a busy fee for service practice. Strong surgical skills needed. General practice that performs implants, extractions, dentures, partials and related services. Lab is located on site. Good chair side manner is a must. Interested candidates can contact Brian Whitley at 1-800-313-3863 ext.2290 or email bwhitley@affordablecare.com.

Associate Position

General Dental Practice seeking dynamic and motivated F/T or Part-time associate, possible partnership. Crown and bridge, root canal therapy, cosmetic restoration. Sedation training helpful. Please fax resume to (703) 860-8861.

Pauline Grabowski & Associates...



Pauline Grabowski's, diverse experience in dentistry includes work as a certified dental auxiliary, a practice administrator, and a systems analyst. Pauline has accumulated a wealth of knowledge over the past 23 years and has shared it with hundreds of dental practices. As a professional consultant, Pauline provides personalized dental solutions to meet the specific needs of every dental practice.

In addition to her speaking engagements, Pauline provides on-site analysis and consulting. She specializes in new office design and setup, marketing, scheduling for productivity, treatment planning, case acceptance, and team building.

Pauline is a member of the Academy of Dental Management Consultants, Speaking/Consulting Network and a sponsor for the AGD Fellowship/Mastership credit, which allows for CEU's.

In-Office Consulting

- **Practice Management Consulting** – A blueprint for success will be designed for the overall fitness of the practice. Pauline will offer solid guidance with system tools to help move the practice to the highest level. Communication Skills, Team Building/Development both personally and professionally, and all management systems are established for each practice individually.
- **New Practice Designs** – Assistance with the layout of the dental practice for the best patient flow to utilize space more efficiently.
- **New Dental Practice Startup's** – Providing a checklist for the new dentists to open the doors to a warm and caring environment. Pauline works closely with the practitioner to design every aspect of a new office opening.
- **Associateships/Partnerships** – Liaison for the practitioner to work side by side with another practitioner with both parties best interest at hand.
- **Practice Monitoring** – "Prevention is Key" All businesses require checks in balances. Pauline provides that follow-up to practitioners monthly, bimonthly, and quarterly. This prevents misappropriations.
- **Systems Analysis** – Assessment of all inner-office systems, i.e., Production, Collection, Scheduling Productivity, Patient Tracking/Retention, Insurance, Accounts Receivable and Continuing Care.

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Target Your Identity/Marketing Plan
New Office Design

Dental Office Design for Effective Patient Flow
Accounts Receivable Management

Empowering The Dental Team for Exceptional Results

The Practice Analysis from Practice Management to Technology

Be Your Own Consultant to Your Practice by Managing the Proper Reports

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Sponsoring, The QBQ, Achieving Excellence by Practicing Personal Accountability in Business & in Life
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